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ESTABLISHED 1869.

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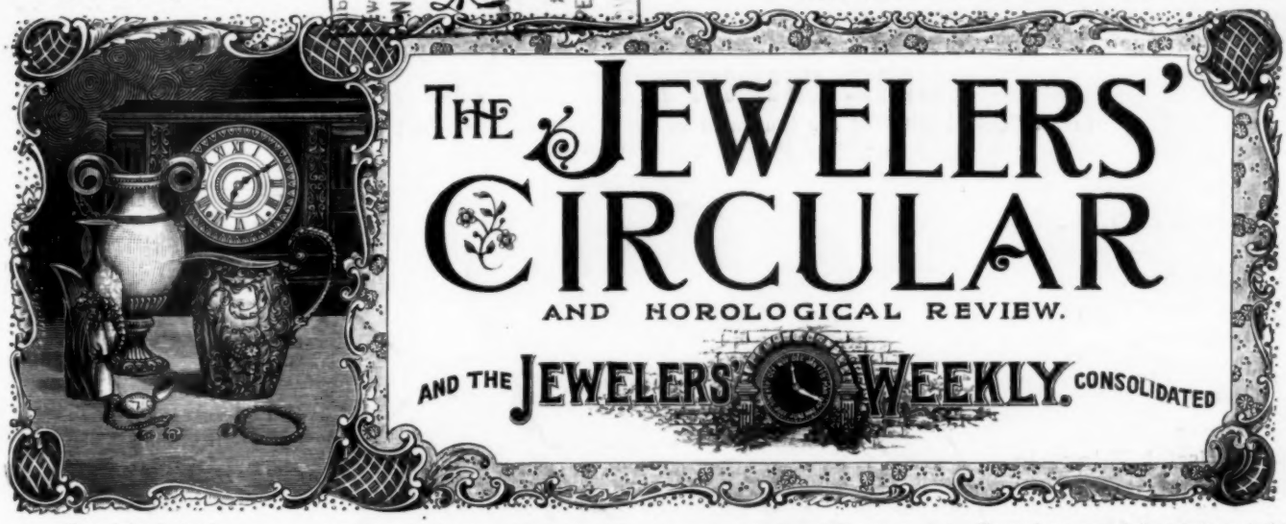

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THE JEWELERS' CIRCULAR PUB. CO.

Corbin Building, 11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

31ST YEAR. NEW YORK, WEDNESDAY, NOVEMBER 7, 1900. VOL. XLI. No. 15.

A NOTABLE DEED MEMORIALIZED IN SILVER.

ONE of the most interesting incidents in the Street Fair held at Montgomery, Ala., last month, was the presentation of a handsome loving cup to Lieut. Richmond Pearson Hobson, the hero of the notable episode in the bombardment of Santiago harbor. Lieut. Hobson is a native of Alabama, and the presentation of the cup to him was the outgrowth of a suggestion made at the time of the feat performed by Hobson and his associates that made his name famous in the annals of conspicuous and gallant deeds in our war with Spain. The women of the State of Alabama took hold of the matter and brought it to a successful conclusion, through the efforts of a committee consisting of Mrs. Paares Coleman, chairwoman; Mrs. F. P. Glass, Mrs. M. P. Watts, Mrs. A. Bethea, Mrs. W. A. Gayle and Miss Lucy Cobb. After raising the necessary funds, an order for the cup was placed through C. L. Ruth & Son, jewelers, Montgomery, Ala., and the design submitted for it by the Whiting Mfg. Co. was accepted. The cup was finished a little over two weeks ago and was presented to Lieut. Hobson, at the State Capitol, during the fair. The cup, as is to be seen from the illustrations, is of graceful outline and on it the three handles are formed by dolphins, which divide it into three panels. In one appears an excellent representation of the sinking of the United States collier *Merrimack*, on June 3, 1898, and below the panel appear the names of Lieut. Hobson and those associated with him in the deed. A second division shows a fine bust of the naval hero with his name in full underneath, "Lieutenant Richmond Pearson Hobson, Born in Greensboro, Ala. August 17, 1870," while the third division is

TWO VIEWS OF THE LOVING CUP PRESENTED TO LIEUTENANT HOBSON BY THE PEOPLE OF ALABAMA.

F&B TRADE MARK REGISTERED

SOME MIGHTY GOOD THINGS

in **STERLING SILVER** are illustrated in our special Catalogue, and if you have not already had a copy, send for one at once.

F&B REGISTERED

FOR LADIES.

Toilet Sets,
Manicure Sets,
Desk Sets,
Brushes,
Mirrors,
Combs
and Useful Things in Cut Glass,
besides
Bracelets,
Guard Chains,
Lockets,
Charms,
Pins,
Brooches and Earrings.

FOR GENTLEMEN.

Toilet Sets,
Shaving Sets,
Traveling Sets,
Desk Sets,
and the finest assortment of
Chains,
Lockets and
Charms
to be found in the market.

No. 1694. A sample of one of our Ink Stands for gentlemen's desk. Rich cut glass, heavy sterling silver top and removable well.

Theodore W. Foster & Bro. Co., Manufacturing Jewelers and Silversmiths,
100 RICHMOND STREET, PROVIDENCE, R. I.

PRESIDENTIAL ELECTIONS

are decided on the personality of the candidates, the platform on which they stand and the principles they represent.

We recognize with due modesty the fact that the popularity which we have enjoyed has depended not so much on our personality as upon the confidence of the trade in our principles and in the platform on which, during 35 years, we have successfully solicited and held the good will and favor of the trade.

If it is to your interest to deal with a house of this character—and we believe that it is—why not give us the opportunity to convince you?

HENRY FREUND & BRO.,

9, 11, 13 MAIDEN LANE, NEW YORK.

TO ORDER
ANY GRADE OF

TRADE MARK L&CO. PANS

WATCH CASES,

TRADE MARK L&CO. PANS

Elgin and Waltham Movements,

DIAMONDS and JEWELRY,

From the "ALL-THE-TIME" up-to-date stock of

EST. 1866.
Lissauer & Company

12 Maiden Lane, NEW YORK.
P. O. Box 2516.

Another lot of

STAKING TOOLS,

just in, having **54 punches** and **16 stumps,** for

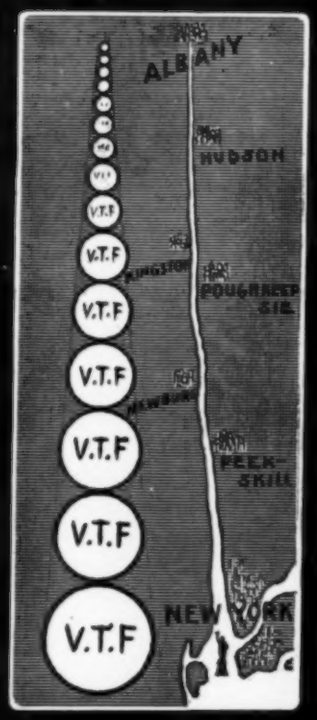
$6.50 NET CASH.

Nothing like them. None so good for the money. Orders filled in rotation. Three hundred of these have already been sold and are satisfactory. We can not insure that the next lot will be at this price.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers
Watchmakers' Tools, Material and Supplies,

11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.



Facts and Figures.

It may interest you to know that during the **twelve months ending September 30th, 1900,** there were **imported** into the **United States**

28,000,000 V. T. F. Watch Glasses.

Had they not been sold to the jobbers and manufacturers as quickly as they were imported, the following results might have been accomplished:

Placed **side by side** they would have formed a line **682 miles** long, or 4¾ times the distance between Albany and New York.

Placed **one on top of the other** they would have formed a column **166,600 feet high,** or 542 times the height of the Statue of Liberty; 346 times the height of the Pyramids of Egypt; ten times the height of Pike's Peak.

What better proof that the **quality** of the **V. T. F. surpasses all other makes** as the **quantity exceeds all others.**

The Giant of Collar Buttons

HOW TO AVOID IMITATIONS.

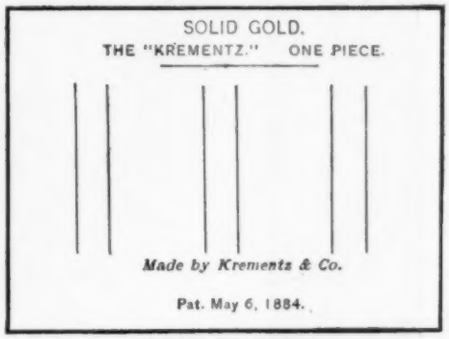
The Krementz One-Piece Rolled Gold Plated Collar Button is always sold on a card like this:

FRONT OF CARD, printed in light green ink.

BACK OF CARD, printed in light green ink.

Facsimile of front and back of cards used for Rolled Gold Plated Krementz One-Piece Collar Buttons.

The Krementz One-Piece Gold Collar Button is always sold on a card like this:



FRONT OF CARD.

BACK OF CARD, printed in light green ink.

We receive many imitations of the Krementz One-Piece Collar Buttons for exchange under our guarantees, showing that dealers are frequently deceived in purchasing the former.
Note our copyright labels as above printed in light green ink.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:

Patent sustained by United States Supreme Court.

QUALITY AND CONSTRUCTION HAVE MADE OUR REPUTATION.

KREMENTZ & CO., 49 Chestnut Street, NEWARK, N. J.

PARKS BROS. & ROGERS, 20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

Write for our booklet: "The Story of a Collar Button, with Illustrations."

The CARNATION

Made in Complete Set; Including Manicure Articles

R. WALLACE & SONS MANUFACTURING Co.
SILVERSMITHS
WALLINGFORD, CONN.

226 Fifth Avenue, NEW YORK
131-137 Wabash Ave., CHICAGO
120 Sutter St. SAN FRANCISCO
63 Bassinghall St., LONDON, E.C.

Eight-Ninths Actual Size

given over to a long and elaborate inscription, telling of the esteem in which the Lieutenant is held by his fellow citizens of Alabama. The base, the panels and the lettering are in relief. The cup with ebony base stands about 16 inches high and is four times the height and width of the illustrations.

John W. Mealy, Son & Co., Baltimore, Md., are exhibiting a facsimile of a very

FIG. 1—NECK PENDANT.

old and odd ring that is attracting considerable attention. The design is either Assyrian or Byzantine. The original is now in the museum at Boston, Mass., and is of pure, unalloyed gold. It was purchased of a Bagdad jewel merchant and dealer in antiques. The seller claimed that the ring was taken from a tomb of a Babylonian victim of the conquest of Alexander the Great, 333 B. C.

F. W. Stephenson, jeweler, Hedrick, Ia., has removed his business to R. Weller's drug store.

REIGNING PARIS FASHIONS.

PARIS, France, Oct. 10, 1900.

Great activity prevails in the Rue de la Paix, where most delightful novelties are to be seen in the windows of the leading jewelry stores. It would be quite impossible for me to enumerate all the marvels exhibited, so I will describe only some of the jewels which are particularly attractive. I will first mention the various brooches and neck pendants in the new art style, which are the acme of elegance and beauty and can be considered as marking a great step in the improvement of artistic jewelry.

Here are sketches illustrating some lovely new patterns in this line. No. 1 is a handsome neck pendant of enameled dead gold. It consists of the figure of a woman surrounded with a spray of field flowers, disposed in the form of a heart, from the bottom of which is suspended a large fine pearl. No. 2 is a sash buckle. It is of silver, finely chased and ornamented with diamonds and emeralds.

Beside these, there are small brooches consisting of many colored birds resting upon a branch. The body of each bird is a single gem, while beaks and claws are chased in matt gold.

The Egyptian scarabs enjoy great popularity. The newest and daintiest is made of "dying" turquoise of a very light blue-green hue, adorned with hieroglyphs in gold ink. The legs of the insect are of gold. This jewel can be used as a sash buckle or a brooch.

As the most popular fad of the moment, I will cite the cyclamen branch in enameled gold. It is worn as a small natural branch, that is to say, it is fixed to the waist, over the sash. A sharp hook keeps it in position. It serves neither as a pin nor as a buckle; it is only a dainty adorning floweret. Another jewel much worn by the fashionable Parisienne is the thistle of enameled matt gold. This thistle is embodied in many forms of jewelry, such as sash buckle, brooch, scarf pin, hat pin and breloque. It is flattened, and the numerous prickles which surround it spring from its lower part and rise to the right and left into graceful curves, which give the jewel the most charming aspect.

Long chain is always high in favor, and ultra-fashionable women attach to it bunches of keys, purses, pocket glasses, powder boxes, etc.

Among a crowd of pretty things noticed is a delightful application of the well known saw:

"Where your heart is, your treasure is, too."

This symbolical application consists of a small safe in oxidized silver adorned with bright braces and bearing the handsomely engraved inscription: "My Treasure." The safe, being opened, a tiny gold heart set with gems is disclosed. This lies on a

FIG. 2—SASH BUCKLE.

small velvet rug laid down on the upper shelf of the safe. This charming trinket is very appropriate for a wedding gift.

The revival of coral is thoroughly complete. Many graceful and original charms are made of it, and dog-collar necklaces, composed of five or six rows of pink coral adorned with small bars of brilliants, are truly delightful and are popular.

A sash which is now all the rage is of white, green or red Morocco leather. It is a very wide cross sash, the broad leather buckles of which are framed with brass ornaments in the purest Empire style.

New sets of after-dinner coffee cups are of china of a uniform hue, either pale

Stella Music Boxes

are the only music boxes with smooth steel tune sheets. . . .

No Pins to Bend and Break.

WRITE FOR NEW CATALOGUE AND PRICE-LIST.

JACOT MUSIC BOX CO.,

39 Union Square, New York.

ALWAYS UP TO DATE:

THE

★ H & H

GOLD-FILLED

AND

STERLING SILVER

CHAINS.

Our Registered Trade-Mark, ★ H & H, Stamped on the Last Link and Swivel Guarantees Quality.

The Busiest Plant in 45 States.

HAMILTON & HAMILTON, Jr.,

MAKERS,

N. Y. OFFICE:
11 John Street.

PROVIDENCE, R. I.

green, orange, or yellow. Nothing could be more harmonious than these cups, the contour of which is underlined with a thin gold thread. When put on a silver tray, they produce an exquisite effect. The ensemble is deliciously completed by the sugar basin of elaborately chased silver.

A dainty recipient for the sugar powder is a huge round cup of crystal, of dark red or violet color. It is put on a high stand of chased silver, the lower part of which is hemispheric. The upper contour of the cup is encircled with a silver ring from which spring garlands of silver flowers which stick to the outside of the cup and adorn it with graceful scrolls.

A. L.

The Diamond Cutters of Antwerp on Strike.

Word was received in New York last week to the effect that a general strike of the diamond workers at Antwerp had been declared Oct. 22d, all of the factories being involved except that of F. Ries & Co. Much pressure was brought to bear upon the workmen at this factory and crowds of strikers gathered before their doors, but the strikers were finally dispersed by the police.

The workmen demand that the work day be reduced from 10 to 8 hours, without reduction of wages, which is equivalent to an increase of 25 per cent for the time employed. Some of the employers have decided under all circumstances to resist the demand, while others will accede to it, provided the new conditions are generally accepted, not only in all the factories in Antwerp but also in those of Amsterdam, whose competition they fear. On this point the strikers refuse to make any engagements. They count for their success on the favorable condition of the market.

New Tariff for Italy's African Colonies.

WASHINGTON, D. C., Nov. 1.—A new tariff has been declared for the Erythrean Colony, a portion of Africa under Italian control. By its provisions bills of lading must be made out in the Italian language, must contain the Christian and surname of the consignee or his representative, the place whence the goods proceed, the number and kind of packages, together with their marks and numbers, the description of the goods of each package, with indication of the quality and quantity, and the latter must be both in figures and letters. Under the tariff are the following provisions:

Watches, gold, 39 cents each.
Watches, silver, 19 cents each.

Started a Jewelry Store and Got Goods on False Representations.

WHITEWATER, Wis., Oct. 27.—Jesse McFarlane, of this city, is in custody here on a charge of obtaining goods under false pretenses. In partnership with another young man he opened a jewelry and music store here a few weeks ago. Stock was obtained, it is alleged, on false representations of property owned by McFarlane. The store is now closed. The complainants are the Mednikow Jewelry Co., Milwaukee, Wis., and Arnstine Bros. & Mier, Cleveland, O.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.
Carter, Hastings & Howe,
TRADE MARK
MANUFACTURERS OF
Gold Jewelry,
9, 11, 13 MAIDEN LANE, - NEW YORK.
FACTORY, NEWARK, N. J.
A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

C. G. MALLIET & CO.,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Sons of O. M. Draper Fight Over the Will of Their Father.

ATTLEBORO, Mass., Nov. 3.—One of the most important will contests now taking the attention of the Massachusetts courts and one which affects deeply the future of a leading North Attleboro manufacturing house, is that which concerns the will of the late Oscar M. Draper, North Attleboro. Mr. Draper built up a big business, and being in ill health which later hastened his death, he drew up a will in 1896, the actual work being done by attorney Henry J. Fuller, of Taunton, with Albert V. Fuller and William J. Davidson as witnesses. His two elder sons, Oscar S. Draper, Cumberland, R. I., and Charles R. Draper, North Attleboro, were cut off with $1 each. A few minor bequests were made, and then the real estate he owned and his jewelry plant and business were left to his youngest son, Raymond V. Draper, and his daughter, Mrs. Annie Draper Hale. The instructions and conditions of the bequest of the jewelry concern were very explicit. Each year one-seventh of the profits was to be set aside as the property of M. Mortimer Herring, M. J. Dunn and Owen B. Bestor. If these gentlemen, who were trusted employes, wished to do so they had the option of taking their money when it became due. If they preferred, they were to have the privilege of allowing the money to accumulate on their accounts, and when in any of the three cases the accumulation had reached one-seventh of the total value of the business he was to be admitted as a partner with a one-eighth interest.

It will be readily seen that the two sons thus cut off from the chance to share in their father's fortune were much put out, and when the preliminary hearing was held relative to admitting the will to probate, Oscar S. Draper appeared, through counsel, to contest it on the ground that undue influence had been brought to bear on his father when the will was drawn up. The documentary evidence on which he based his hopes of having the will thrown out was the will itself. It was an instrument written in ink, but some pencil marks appeared upon it which seemed to call for explanation. The name of M. J. Dunn was scratched off in pencil, and figures were scratched with pencil and other figures placed in the inter-line space above them. This was argued by Mr. Draper's counsel to indicate that the testator had changed the will, and the circumstance was joined with other evidence in such a way as to produce a very interesting contest. The legatees who desired to see the will stand engaged counsel and appeared at a second hearing on the matter, at which they produced attorney Henry J. Fuller, who drew up the will, and he testified that Mr. Draper had expressed an intention of changing the will and that the pencil marks were about on a line with the changes he had outlined in his conversation.

From this the defense argued that they were purely marks for intended changes which were never made. The matter was taken under advisement and to-day Judge William E. Fuller handed down the decision. It reads: "I find that the will was duly executed and that the testator was at the date of its execution of testatory capacity, and do not find that he was under undue influence. The inference that the pencil marks and figures upon the ink-written instrument were made at some time after its execution, taken in connection with his declaration of a purpose to make another will or a codicil for the purpose of several changes does not satisfy me that these marks should effectuate a revocation of the bequest to Dunn without some further action. The careless method of making these marks seems to justify the inference that they were made by him as a memorandum of some contemplated changes thereafter to be made, of which he had spoken to Mr. Fuller. The conclusion is that a decree be made at the next sitting of the Court allowing the instrument as originally written to be the will of the testator, unaffected by the pencil marks made upon it. William E. Fuller."

The estate involved is one of real estate worth $30,000, personal estate worth $75,000, and the future prosperity of a big business.

A new jewelry store was opened Oct. 27, in Charlotte, N. C., by Tapp, Long & Co.

Green & Heinrich, Watertown, N. Y., have leased the north half of the Raymond store, corner of Market and Elm Sts., Potsdam, N. Y., and are to open a jewelry store there. The store, which will be under the personal management of I. L. Green, will be opened about Nov. 10.

Hand=Carved Seal Rings.

No. 3353.

No. 3354.

No. 3355.

At this season of the year there are many inquiries for seal rings to be used as Holiday Gifts. Our line of these rings is most complete, consisting of many new and exclusive designs, handsomely carved. We also carry the largest and finest line of mounted Diamond Goods in the country.

C. P. GOLDSMITH & CO., 33 Gold St., New York.

We anticipated an enormous demand and have been rushed with orders.

Our facilities are unequaled. We pride ourselves on our promptness in shipping goods.

For the best goods in Diamond Jewelry, Gold Jewelry, Gold-Filled Jewelry, Silver Novelties, Ebony Toilet Goods, Leather Goods, etc., and for IMMEDIATE SHIPMENT, we are the people. Try us and you will be convinced.

M. J. AVERBECK

(Formerly AVERBECK & AVERBECK),

Manufacturers,

19 MAIDEN LANE, - NEW YORK.

Consult our 100-page catalogue, illustrating from photographs directly from the goods, over 7,500 articles. Send us your order for Holiday Goods at once.

STERLING
925 FINE

Jno. W. Reddall & Co.,

SALABLE *WARES IN STERLING SILVER.*

TOILET WARE,
HOLLOW WARE,
MOUNTED CUT GLASS,
MOUNTED LEATHER GOODS,
MOUNTED STEEL GOODS,
NOVELTIES, ETC., ETC.

Samples at New York Salesroom, at UNION SQUARE.

TRADE-MARK.

THIS TRADE-MARK REPRESENTS:

STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

J. B. & S. M. KNOWLES CO.,
91 SABIN STREET,
PROVIDENCE, R. I.

ESTABLISHED 1852.
INCORPORATED 1891.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,
UNION SQUARE, NEW YORK.

ESTABLISHED 1879.

FOR THE JEWELRY TRADE.

Louis W. Hraba,

Manufacturer of

Artistic Leather Goods,

29 East 19th Street,

New York.

Commissioner-General Peck's Bill for Medals Causes Surprise.

WASHINGTON, D. C., Oct. 31.—The character of the bills which are being charged to the Government by Commissioner-General Peck, the head of the American Bureau at the Paris Exposition, is causing some astonishment among Treasury officials. Another of his accounts has come to the attention of Acting Comptroller Mitchell. The bill this time is for $119.66, due Tiffany & Co., New York, for a gold medal which Mr. Peck presented as a token of esteem to his friend and colleague, Commissioner-General Picard, of the French Exposition. The presentation took place at the opening of the American pavilion. Mr. Peck also secured a number of bronze medals, which he gave to his friends among the lesser dignitaries. When the bills for them were received, Fred Brackett, the disbursing agent of the American Bureau at the Exposition, wrote to the Comptroller of the Treasury, asking whether the charges were proper ones against the appropriation for the Paris Exposition.

In his reply the Acting Comptroller declares that the bills cannot be paid out of the general appropriation. If paid at all, they can be paid only out of the special fund of $20,000, which was placed at the disposal of the Commissioner-General to be disbursed on his own certification.

Christopher C. Wolf's Store Rifled of Its Best Stock.

ROCHESTER, Ind., Oct. 30.—Thieves entered the jewelry store of Christopher C. Wolf, in this city, Friday night, and took nearly $1,000 worth of jewelry and silver ware, selecting the best goods. No attempt was made to blow the safe. The entrance was effected by prying the iron coverings off the back windows, where their tools were left. Local talent is suspected. [Mr. Wolf is not a member of the Jewelers' Security Alliance.]

The Sale of the Diamonds Lasar Attempted to Smuggle.

NIAGARA FALLS, N. Y., Nov. 2.—The diamonds Max J. Lasar attempted to smuggle into this country recently at the port of Niagara Falls are advertised to be sold at the Custom House, in this city, the 8th of November.

Pearls Reported Discovered in the Allegany River.

BUFFALO, N. Y., Oct. 30.—E. Hills, of Allegany, claims to have discovered that there are large quantities of fresh water pearls in the Allegany River and that he has received an order for a large number of the pearls.

Very few pieces of Rookwood pottery which have been at the Paris Exposition will be brought back. The most elaborate pieces were bought by the leading museums of Europe and Japan. It was one of the most remarkable exhibits ever made in this ware and it was no surprise that it received the highest prize. Mr. Taylor, the superintendent, had charge of the exhibit.

Silver Objets d'Art.

A few of our New Productions for the Holiday Season of 1900.

Jewelers who have experienced an increasing demand for the highest grade High Art Silverware, are advised to examine our lines.

Prices on application.

TRADE MARK

"Watch Our Ads."

The Mauser Mfg. Co.,

...SILVERSMITHS...

CHICAGO:
126 State Street.
Jack Stanley, Representative.

15th Street, between Broadway and 5th Avenue, NEW YORK.

A Pretty Handle.

HEAVY AND WELL MADE.

We make it in three sizes, in all the different manicure and stationery articles, etc.

You surely want this pattern.

Among our new things for this week are:

Bodice Buckles

FOR

TINSEL BELTS.

Sara Bernhardt Buckles,

also the latest

RIBBON TIPS,

so very popular.

REMEMBER, we are headquarters for **Fish-Scale Bags, Purses** and **Fobs.**

Codding & Heilborn Co.

NOVELTY SMITHS,

NORTH ATTLEBORO, MASS.

N. Y Office: Chas. Van Ness, 11 Maiden Lane.

(SAMPLES ONLY.)

J. R. WOOD & SONS,

21 MAIDEN LANE, NEW YORK.

Manufacturers of

SEAMLESS PLAIN SOLID GOLD RINGS,

Diamond, Engraved, Stone and Child's Rings,

MOUNTINGS and CHAINS.

DIAMOND CUTTERS.

SEND FOR PRICE-LIST.

The New Establishment of Sim, Peirsons & Co. a Lesson in Store Arrangement.

TROY, N. Y., Nov. 1.—Sim, Peirsons & Co. to-day opened the doors of their handsome new store at the corner of 2d St. and Broadway. The store and its appointments are thoroughly modern in every respect. It has a magnificent frontage on Monument Square and on 2d St., and large and showy windows for the display of jewelry, cut glass, works of art, stationery, rare gems and other beautiful articles of merchandise.

There are two imposing vestibuled entrances with glass doors, one on 2d St. and the other on Broadway. The interior is handsomely finished in mahogany, and is patterned after designs similar to those of leading metropolitan jewelry and art stores. The store is lighted by electricity from handsome chandeliers suspended at intervals from the ceiling. A striking and modern feature of the interior architecture is the three large arches, one framing a beautiful mirror back of the jewelry counter on the east side, and two framing openings from one department to another in the center. These arches at the top are artistically carved and are supported by handsomely polished mahogany pillars. Another novelty that appeals to the eye is the alcove cases for silver ware on the west side. Projecting square glass cases at intervals form the alcoves. Around two artistically designed posts in the center display stands have been placed, and above are mirrors. At the base of each there is a table. Cut glass and bric-à-brac will be displayed here. Just inside the Broadway entrance there is a post incased in mirrors and having at the base a tempting seat. At the left hand side of the Broadway entrance there is a private room where orders will be taken for wedding stationery. The entrance to this cozy apartment is handsomely curtained and within there are comfortable stools for the customers.

The safe is located in the corner window on the 2d St. side, and running the entire length of this side of the store are the jewelry cases, back of which are three large show windows easily accessible for the clerks, who will not have to come from behind the counter to have indicated to them any article the customer may have observed in the window from the outside. Every detail is designed with a view to facility and convenience in transacting business, as well as pleasing the eye. The cashier's desk is located in the center of the room and has a handsomely carved front. At the end of the jewelry counter is a private diamond room, with attractive drapery curtains and comfortable chairs. Through the arch on the west side is the office, shielded by a beautifully carved mahogany screen, with a mirror in the center. On the east side, opposite the 2d St. vestibule, is the silver novelty department, and back of that in the rear is the cut glass and china department, furnished with large, deep cases with mirror backs. The watch repairing department is located at the right of the 2d St. vestibule, and back of it is a large window for the display of china and cut glass.

A modern feature is a "rest room," a place where out-of-town customers can leave their parcels and obtain tempo ary recuperation from a day's shopping. Comfortable chairs are there and a desk provided with pen, ink and stationery. Adjoining is a toilet room. In the ba ement is the cataloging and shipping department. No requirement for attractiveness and convenience has been overlooked. It is a perfect modern business emporium. The store was fitted up by Henry Schneider & Co., of this city.

Turquoise Now the Favorite Gem.

THERE seems to be quite a craze for turquoises in London just now. Every other woman seems to be wearing these pretty, becoming stones. Lady Londonderry is to be seen with a perfectly gorgeous tiara of large turquoises. Mrs. Leopold Rothschild has some fine ones, and Mrs. Cavendish Bentinck is also exceedingly fond of them and has three or four different sets. Lady Helen Vincent generally wears a crown of turquoises. Lady Sophie Scott's wedding presents were remarkable for the number and sets of turquoises and diamonds.—New York *Herald.*

Frank M. Durgin, in the employ of B. B. Perkins & Co., St. Albans, Vt., for several years past, will go to Kennebunkport, Me., within a week and enter the service of a jewelry store in that city.

To the Jewelers and Silversmiths of America.

You are respectfully invited to visit our factory and salesroom at No. 7 Eddy Street, Providence, R. I., also our salesroom, No. 860 Broadway, New York, where a select line of the goods which we manufacture can be seen. Our display is now more complete than ever before and represents many ideas which will be shown for the first time. Newer goods of such character as to merit the patronage of the trade from a commercial and artistic standpoint will be constantly added.

We entertain no doubt of your support when the above is realized, and the fact that our line has now assumed such proportions that **alone** it is complete enough to supply every demand which may be made upon the trade, entitles us to your consideration. Our stock on hand is such that immediate delivery is assured in all important branches.

For Weddings— Hollow Ware.

Complete lines, from Tea Sets and the larger Dishes, Pitchers and Love Cups to the tiny Celery Dips, are shown in many designs.

For Weddings— Flat Ware.

JOSEPHINE,
HOPE,
QUEEN,
1776,
LAFAYETTE,
YORK.

Made in all weights of ounce goods, also the entire line of Fancy Serving Pieces.

WASHINGTON.

Made only in Teaspoons and the smaller Fancy Serving Pieces, no die being cut larger than the teaspoon handle, yet forty different knives, forks or spoons are furnished, each in exact proportion.

For Personal Gifts— Toilet Articles.

IMPERIAL (new, never illustrated),
NEW LORELEI,
RECAMIER,
HOPE,
MARGUERITE,
COLONIA,
POMPADOUR,
BEAD (in pearl, plain and stamped),
PERFECTLY PLAIN
(in burnished, satin finished and flat chased).

Complete in all Brushes, Combs, Mirrors and Manicure Pieces.

IRIS. Made only in Brush and Comb

Our standard of weight and quality shall be maintained, while the price of every article will be adjusted to a figure consistent with the true value of each.

TRADE MARK.

Howard Sterling Co., Providence and New York.

112 Kearny Street, San Francisco, Cal.

Sample Lines at all Commercial Centres at regular intervals.

FOR PEOPLE OF REFINEMENT

WHO SEEK SOMETHING OUT OF THE ORDINARY.

HOMERIC AND ART NOUVEAU

JEWELRY AND NOVELTIES.

A few specimens which can be retailed profitably at from $2.00 to $5.00.
Larger pieces range in price up to $50.00.

EACH PIECE A BIT OF ART—AT PRICES TO SUIT ANY PURSE.

The HOMERIC articles are embellished with mythological heads, the ART NOUVEAU with flowers, scrolls, faces and fauna. The decoration in both styles is produced by a combination of 14k. gold and sterling silver. Both are finished in Pompeian effects.

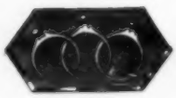
GEORGE W. SHIEBLER & CO., 5 Maiden Lane, New York.

IMPORTED NOVELTIES IN GUN METAL, PEARL, IVORY, AGATES, ETC.

Follmer Clogg & Co
makers of
High Class Umbrellas
for Jewelry Trade
414 B'way N.Y.

NEW STYLES FOR FALL TRADE.

The "Bryant" Rings.



are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

M. B. BRYANT & CO., 7 Maiden Lane, NEW YORK.

John W. Mealy, Son & Co. Have a Suit Over a Stopped Check.

BALTIMORE, Md., Oct. 31.—A suit at the instance of the Third National Bank against John W. Mealy, Son & Co., jewelers, 9 S. Charles St., came up for a hearing on Oct. 29, in Justice Ash's office. The suit is an echo of the depredations of Henry Nesbitt, who succeeded in cashing a large number of forged checks in this city during last August, and who was recently arrested and sentenced to two years in the penitentiary for similar actions in Halifax, N. S.

The Messrs. Mealy were swindled out of about $150 by Nesbitt, who gave them a bogus check in payment for a watch. With other change they gave Nesbitt a check for $50 on the Third National Bank. After the check had been given they became suspicious of Nesbitt and ordered that payment of the check be stopped. Nesbitt left town without presenting the check at the bank, but had it cashed in Canada. After several weeks it came through to the Third National Bank and was paid. The bank, it is understood, claims that it did not get proper notice to stop payment, and as a result the suit was instituted. In the absence of important testimony the trial was postponed until Nov. 9.

Notorious Pennyweighter Put Away for Two Years.

KANSAS CITY, Mo., Nov. 1.—Pat Clancy made his final plea to Judge Wofford, yesterday morning, before being formally sentenced to two years in the penitentiary for larceny.

On the 30th of March last Clancy, accompanied by Harry McGinnis, stole two rings from the store of C. S. Raymond Sons by means of the "pennyweight" trick. That afternoon the Chief of Police saw the two men standing at the corner of 9th and Main Sts. and recognized them by Mr. Raymond's description. He had them arrested at once, and upon searching them found the rings. Clancy is 76 years of age and had previously served one term in the penitentiary. He asked for mercy on account of his age and poor health, but his sentence remained unchanged.

Elias M. Pilzer Declared a Bankrupt.

Elias M. Pilzer, 381 Grand St., New York, who was adjudged a bankrupt by the United States District Court, Oct. 15, on the petition of three creditors, filed his schedules Thursday. They show his liabilities to be $4,898 and the nominal value of the assets to be $6,606. The assets consist of 23 promissory notes, aggregating $445; 35 outstanding accounts, amounting to $6,159; six chickens, valued at $2, and one duck, valued at 50 cents. His creditors down on the schedules for more than $100 are: A. M. Bachrach, $836; Wm. Hershaft, $140; Alois Kohn & Co., $377; J. Rodgers, $247; A. Roseman, $443; Sarah Kanowitz, $1,270; J. Horowitz, $650; Fred Kaffeman, $142; M. Spindler, $368; M. Fried & Co., $130, and Freudenheim Bros. & Levy, $187. The involuntary petition in bankruptcy was filed against Pilzer, July 2, by A. M. Bachrach, M. Spindler and J. Horowitz, who alleged that he had allowed assets to be removed and concealed.

THE JEWELRY TRADE

are invited to consider our unequalled assortment of goods particularly appropriate for

THE HOLIDAYS

¶ New and Novel designs in TOILET WARE, FLAT WARE, HOLLOW WARE.

¶ UMBRELLAS and CANES mounted in GOLD and SILVER: unique, original and EXCLUSIVE in design.

¶ An incomparable assortment of RIDING CROPS for ladies and gentlemen also WHIPS for both riding and driving.

TRADE MARK

STERLING

GORHAM SILVER
IS
GRAND PRIX
SILVER

¶ IN LEATHER: TRAVELLING BAGS with and without TOILET FITTINGS, POCKETBOOKS, CARD CASES and CHATELAINE BAGS, mounted in SILVER and GOLD. PORTFOLIOS and DESK PADS with Silver ornaments, etc., etc.

We have provided for every possible need, in Variety, Quality and Price.

Orders will receive our prompt attention.

GORHAM M'F'G CO.

Silversmiths

Broadway and Nineteenth Street, New York

BRANCHES

NEW YORK
21-23 Maiden Lane

CHICAGO
131-137 Wabash Avenue

SAN FRANCISCO
118-120 Sutter Street

WORKS: Providence and New York

The Death of John C. Day.

The manufacturing jewelry trade of New York and Newark lost one of its leading and most prominent members last week, when John Crane Day, head of the firm

THE LATE JOHN C. DAY.

of Day, Clark & Co., passed away. Mr. Day's death came as a severe blow to his many friends in the retail and manufacturing trades, by whom he was universally liked and respected. He died at his home, 37 Johnson Ave., Newark, N. J., on Tuesday night, Oct. 30, of heart failure, resulting from two severe surgical operations. He had been ill for but 10 days.

Mr. Day was born in 1843 at New Providence, N. J., and was the son of Samuel T. and Elizabeth Day. While still a young man he went to Newark and entered the employ of Thomas Davis, who was at that time the foremost dry goods merchant of that city. Mr. Davis was succeeded by Morris & Doty, of which firm Mr. Day was a silent partner, and he remained with this firm until about 1874. He then started in the manufacture of jewelry, organizing the firm of Obrig, Day & Co., who began business in 1873. Three years later the firm became Day & Clark and remained so until five years ago, when, at the admission of Mr. Day's brother, the name became Day, Clark & Co.

The firm's New York offices are now at 21 Maiden Lane. Mr. Day was known throughout the entire jewelry trade, especially to the dealers in the larger cities, with whom he was personally acquainted. Among other things for which he made a reputation was the introduction of vermicelli work on gold jewelry, which he made for the past 20 years.

Throughout his career Mr. Day was prominent in the work of his trade and was for many years a director of the New York Jewelers' Association. Since the amalgamation of that association with the New York Jewelers' Board of Trade he had been a director in the present Jewelers' Association and Board of Trade. He was one of the first members of the Jewelers' League and belonged to other organizations in the trade. Outside of his business the deceased was active in religious work and was a prominent churchman, having belonged to St. Luke's M. E. Church since the time of its organization, some 25 years ago. He was for many years a chorister and was also treasurer of the board of trustees. At Ocean Grove, where he spent his Summers, he was conspicuous as a leader, singing in the Tabernacle. Mr. Day was also a member of Corinthian Council, R. A. The deceased is survived by a widow and four children: Irving G. Day, who was associated in business with his father, and the Misses Hattie, Bessie and Marjorie Day. He was one of seven brothers and the first of them to die. They are Wilbur F. Day, Morristown; Waters B. Day, Port Morris, the oldest employe in the engine department of the Lackawanna R. R.; Benjamin Day, Morristown; Pennington M. Day, Newark; Stephen S. Day, Morristown, and Franklin Day, of Day, Clark & Co.

The funeral services, which were held at St. Luke's M. E. Church, Murray St. and Clinton Ave., Newark, on Friday, were largely attended and were conducted by the Rev. Drs. Ferguson, Baldwin and Tuttle. Among the many members of the jewelry trade present were the entire board of directors of the Jewelers' Association and Board of Trade, who attended in a body, and the entire force of Day, Clark & Co.'s factory, Marshall and Halsey Sts., Newark, who marched in a body from the house to the church. The remains were interred at Evergreen Cemetery, New Jersey.

The following is a copy of the resolutions of the Jewelers' McKinley and Roosevelt club on the death of John C. Day:

WHEREAS, The sad information is conveyed to us that John C. Day, one of our most esteemed and respected associates and member of the Executive Committee, has terminated his career among the living; and

WHEREAS, John C. Day was one of our most active members; a man that well merited the highest regard in the jewelry trades, was a member of a prominent concern, of which he laid the corner stone and superintended its successful existence; was a man that made friends everywhere, who had only kind words and just deeds for each and all, and was a highly respected man among the many who will remember his genial presence; therefore be it

Resolved, That the Jewelers' McKinley and Roosevelt Club deeply deplore the death of one of its brightest and most active members, and, bowing to the inevitable fate which is the certain inheritance of all men, extend to the bereaved widow and children their heartfelt sympathy, and condole with them in this the time of their greatest affliction. Be it further

Resolved, That the above be spread on the minutes of this meeting, and a copy thereof be sent to the family, signed by the president of the Club, and chairman and secretary of the Executive Committee.

J. B. BOWDEN,
President.

JNO. L. SHEPHERD,
Chairman Executive Committee.

WM. F. ACKERMAN,
Secretary.

The Golonial Clock Co., of Newark, N. J., have filed articles of incorporation, to do business at 56 Columbia St. The capital stock is $50,000, fully paid up. The incorporators are Alexander L. Henderson and Rose K. Henderson, both of New York, and William W. Billings, of Newark.

16-SIZE WATCHES.

Just received a few 16-size complete watches.

These are 10k. and 14k. gold-filled cases, fitted with 7-Jewel and 15-Jewel movements in both O. F. and Htg. You know how short these goods are, so send your orders in quick.

WE ARE THE LARGEST DISTRIBUTORS OF

DUEBER-HAMPDEN WATCHES

IN AMERICA.

RAILROAD WATCHES (the kind that pass inspection) **A SPECIALTY.**

New price-lists every thirty days. Yours for the asking.

No Goods Sold at Retail.

John N. Sherwood & Co.

No. 3 Maiden Lane, New York.

THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II. CANTON, OHIO, NOVEMBER, 1900. No. 9.

TO WHOM IT MAY CONCERN.

Hampden Watch Company Wins.

THE HAMPDEN WATCH CO., after a long litigation in the Patent Office with the American Waltham Watch Co. and Webster C. Ball over the right to the word "Railway" as a trade-mark, has obtained a final decision in its favor, and a certificate of registration has been issued to it, confirming its right to this trade-mark which rests upon its use by it and its predecessors in business for over a quarter of a century.

The American Waltham Watch Co. has registered the words "Railroad Regulator," claiming the right to use the word "Railroad" either with or without the word "Regulator," and Webster C. Ball has registered the mark "Railway Queen." Thereupon the Hampden Watch Co., claiming priority of right in respect to the word "Railway," made its application for registration, asserting that its use preceded that of either of these parties. The Patent Office held that the several marks so interfered with each other that only one party was entitled to the registration, and declared an interference to enable the several parties to contest the right to the use of this word "Railway" as a trade-mark, whether with or without accompanying words. Much evidence was taken on the part of the Hampden Watch Co. to establish its priority of right as dating from about the first of the year 1875. A large amount of evidence was taken on the part of the American Waltham Watch Co. in opposition, and an elaborate effort was made in its behalf to defeat the claim of the Hampden Company to this word as a lawful trade-mark. The case was fully argued in the Patent Office and taken under advisement.

After full consideration the questions both of fact and of law were decided in favor of the Hampden Watch Co., the opinion concluding with the finding that—

"THE RIGHT OF THE HAMPDEN COMPANY TO THE TRADE-MARK IN ISSUE HAS BEEN THOROUGHLY ESTABLISHED, AND CANNOT BE OVERTHROWN BY ANY FACT DEVELOPED BY THE RECORD.

"JUDGMENT OF PRIORITY OF ADOPTION AND USE OF THE TRADE-MARK IN ISSUE IS AWARDED TO THE HAMPDEN WATCH CO."

This decision not having been appealed from, and the time for appeal having expired, a certificate of registration was issued to the Hampden Watch Co., as above stated.

Having thus litigated its right and obtained judgment in its favor, the Hampden Watch Co. is entitled to have its exclusive right to the use of this word as a trade-mark on watches and watch movements fully respected.

It therefore notifies all manufacturers and dealers who have used this word, either alone or in connection with other words, to desist therefrom, warning them that by either making or selling watches or watch movements bearing such mark, they incur liability to prosecution for infringement.

HAMPDEN WATCH CO.

HEADQUARTERS

All Grades of Swiss Watches.

Send for Price List.

We are the only Jobbers who can fill your orders for all of above makes.

CROSS & BEGUELIN, 17 Maiden Lane.

JULES JÜRGENSEN,

COPENHAGEN,

Plain and Complicated

Watches and Chronometers,

CELEBRATED THROUGHOUT THE WORLD

FOR OVER 70 YEARS,

HAVE ADDED TO THEIR MANY PREVIOUS AWARDS

THE "GRAND PRIX,"

at the PARIS EXPOSITION, 1900.

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.

Importations at the Port of New York.

Weeks Ended Nov. 3, 1899, and Nov. 2, 1900.

	1899.	1900.
China, Glass and Earthen Ware:		
China	$77,017	$99,734
Earthen ware	34,441	14,326
Glass ware	34,134	21,788
Instruments:		
Musical	15,058	9,223
Optical	11,709	6,546
Philosophical	670	2,659
Jewelry, etc.:		
Jewelry	9,879	9,192
Precious stones	334,074	194,972
Watches	22,500	18,545
Metals, etc.:		
Bronzes	6,687	7,377
Cutlery	30,962	34,117
Dutch metal	7,665	8,188
Platina	28,387	38,542
Plated ware	1,419	700
Silver ware	1,928	3,493
Miscellaneous:		
Alabaster ornaments	156	28
Amber	.....	3,382
Beads	723	1,141
Fancy goods	5,110	5,021
Clocks	7,306	7,53[illegible]
Fans	12,696	8,22[illegible]
Ivory	5,632	.....
Ivory, manufactures of	834	1,080
Marble, manufactures of	8,109	15,841
Statuary	2,553	2,308

Woman Swindler Gets a Fine Watch from J. C. Klaholt.

SPRINGFIELD, Ill., Oct. 31.—A pretty faced, demure and neatly dressed young woman, who is believed to be from Chicago, played a successful confidence game on jeweler J. C. Klaholt, to-day. The result is the jeweler parted with one of the handsomest lady's watches in his establishment.

The woman represented herself as the maid of a Mrs. Tanner. First she called up the jeweler by telephone and, imitating the voice of Mrs. Tanner, told him that she purposed giving her maid a watch and would be pleased to have him pick out as good a timepiece as he had in his store for the young woman, who, she said, was about to be married. She would send the maid for the watch and she gave him a description of the young woman so that there should be no question regarding her identity.

A few minutes later the pretty young woman arrived at Mr. Klaholt's store. She answered the description and looked so much like a prospective bride that the jeweler never suspected that she was not Mrs. Tanner's maid. The watch was delivered to her, and but for the fact that the jeweler immediately dispatched a note to Mrs. Tanner, thanking her for the favor of her patronage, he might still be in ignorance of the fact that he had been duped. The police believe the young woman who successfully imitated Mrs. Tanner's voice and then played the part of her maid is from Chicago.

A letter from Amsterdam to a Chicago diamond importer states that since the strike of the diamond polishers last August, the overproduction that had existed up to that time had been distributed in the various markets, and that now there is a positive scarcity, though the Amsterdam cutters are working now with full crews.

A. Wittnauer Watches

ESTABLISHED 1866.

GENEVA OFFICE-34 RUE DU RHÔNE. ESTABLISHED 1866

A. WITTNAUER

Manufacturer of Watches

GILL BUILDING

No 9 MAIDEN LANE

NEW YORK

FOR YOUR HOLIDAY TRADE.

The finest line ever seen in this country of Decorated Watches in Art Nouveau and Enamels, with the celebrated Longines and Agassiz movements.

NEW TRENTON COMPLETE WATCHES.

The new 12-size complete watches which we are making have met with the greatest popularity. The movements are thoroughly reliable and the cases in silver and gold filled are handsome in appearance and guaranteed as to quality. At the low prices which we quote, the jeweler can sell them readily and make a handsome profit.

No. 10. Seven jewels, nickel damaskeened, compensation balance, safety pinion, solid plates, separate barrel bridge, quick train, straight line lever escapement, screw bankings, handsome white enamel dial.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,

TRENTON, N. J.

More Complications in the Parish & Drake Bankruptcy Case.

COLUMBUS, O., Nov. 3.—Up to late this afternoon nothing had been done in the Parish & Drake bankruptcy case. Mr. Tussing, trustee, took possession of the electrical business owned by E. G. Drake and asked that it be added to the assets of the concern, but the Court refused at the time to do it. Just what will be done in this matter has not been decided. Mr. Drake was ordered to bring in the firm's books, but failing to do so, he was ordered to come into court and show cause for his actions.

The defendant employed an attorney to look after the case, but as he was ill and unable to attend the sessions of court, the case was put off from day to day. There was a suggestion that the whole affair will be settled out of court, and this may yet be done. Frank K. Newman, who purchased the store a few days before the bankruptcy proceedings were brought, has to face a charge of contempt also for not producing the books which were said to be in his possession, but he has not yet answered and it cannot be said whether he has a proper cause for his action or not.

Great Activity at the American Waltham Watch Co. Factory.

BOSTON, Mass., Nov. 1.—Many departments of the American Waltham Watch Co.'s plant are now being kept in operation overtime, or until late in the evening, in order to keep up with the increasing number of orders. The holiday trade of the company, already largely contracted for, is exceptionally heavy this year, and the company's business as a whole is larger now than ever before in the history of the company. Nearly 3,000 employes are at work and the production of all grades of watches is finding a ready market at satisfactory prices.

American Jeweler Opening a Large Store in Mexico.

CHIHUAHUA, Mexico, Nov. 1.—E. H. Booth, a well known jeweler of Albuquerque, N. M., has arrived here and is arranging to open a large jewelry store in this city. There is a good opening for an American jewelry store here, and Mr. Booth was quick to take advantage of it.

Protective Tariff and the Watch Industry.

"I have had occasion to consider the effect of free trade on the industries in Great Britain. Mr. Russell, a watch manufacturer of Liverpool, tells how a force of 1,800 operators engaged 30 years ago in the manufacture of watches has been reduced at present to 200 old men. The bulk of operatives suffered greatly before dying. Thirty years ago four-fifths of the watches manufactured there went to America. The industry was killed by a rising tariff here."—Senator Spooner, of Wisconsin, at Elgin, Ill.

Comptroller-General Wright, of Georgia, has received notice of a suit for false imprisonment and $15,000 damages filed by W. T. Solade, an agent of the L. B. Price Mercantile Co., against W. C. Wylly, tax collector of McIntosh county. Solade is a clock peddler, who refused to pay the State license tax of $100 and who was arrested and remained in jail 10 days, under the law making failure to pay tax a misdemeanor.

HENRY GINNEL & CO.,

31 Maiden Lane, New York,

distribute probably more **WALTHAM** and **ELGIN** movements than any other house in the world; hence their stock is new and fresh, a fact to be appreciated by the watchmaker.

Remember that gold cases sold by us will be fitted with either a Waltham or an Elgin movement, as preferred, in any grade desired.

RAILWAY KING.
18 Size.
23 Ruby Jewels.

The 25, 23, 21 and 17 Jewel

"RAILWAY KING" WATCHES

are strictly High Grade and are Guaranteed **Superior** in **Quality, Durability, Adjustment** and **Style.**

The Columbus Watch Co.,

COLUMBUS, O.

Send for New Price-List and Special Discounts.

Worth Their Weight in Gold.

This is equally as true of B.W.C.CO Eagle Solid Gold Watch Cases when worn 25 years as the day when made.

This is the Trade-Mark WARRANTED U.S. ASSAY. B.W.C.CO
That you should know,
That is stamped in Eagle Cases,
That will stand acid test,
That are the same throughout.

They look as well, wear as well and stand the acid test as well as 14k. cases.

No time limit on these guarantees.

ASK YOUR JOBBER FOR THEM.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN.

68 Nassau St., New York.

Initials, Monograms, Ebony Goods.

SEND FOR CATALOGUE.

FREEMAN J. FINLEY,

866 Broadway, - - NEW YORK.

IMPORTERS OF

Leatherette and Velvet

JEWELRY BOXES.

HUGO WOLFF & CO.,

57 Maiden Lane, NEW YORK.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED

and all possible improvements made

Pearls damaged by setting restored

JOHN HAACK, Room 83, 11 John St., New York

Office Hours: 1 to 3.

A. F. Towle & Son Co. Unable to Meet Their Debts.

GREENFIELD, Mass., Nov. 2.—The A. F. Towle & Son Co., silver ware manufacturers, are unable to meet their obligations and a meeting of creditors will be held next Thursday afternoon. The debts of the company are $118,000, of which $115,000 is due to banks and $3,000 for merchandise. The capital stock is $150,000. It is practically wiped out.

The last statement of the company to the State gave their liabilities as $303,290. The assets were given as: Land and buildings, $42,000; machinery, $40,000; cash and debts due to company, $79,912; merchandise manufactured and in process $143,290.

The amount the creditors will receive will depend largely on whether or not the business is continued. The company came here from Newburyport 11 years ago. At that time the citizens gave them a subsidy of $10,000. They did a prosperous business until 1893, but the profits went into the plant. From 1893 to 1897 no money was made. Then Richard N. Oatman, the president, who held more than half the stock, became interested in the Oatman motor vehicle. It has taken a great deal of money to develop the latter, and this has caused the A. F. Towle & Son Co. to suspend.

Mr. Oatman is one of the highest officials of the Lampson & Goodnow Cutlery Co., Shelburne Falls, but that company are in no way involved.

Montreal Courts Decide an Interesting Case Over a Clock.

MONTREAL, Nov. 2.—On June 19 last, Judge Doherty, of the High Court, Montreal, entered judgment against the Carsley Co., Montreal, condemning that company to pay the Jaynes Electric Co., Buffalo, the sum of $147, the price of a clock placed in the Carsley establishment, and which clock was put up by Ness, Maclaren & Bate, this city. The clock was a dial one, which the Jaynes Electric Co. alleged they sold and delivered to the Carsley Co. in the months of January and February, 1899, with the privilege to the defendants of exchanging it for a key clock, such privilege to be exercised by the defendants on or before March 28, 1899, and which privilege, it was alleged, the defendant company did not avail themselves of within said delay, nor within an extension thereof of a few days granted them by the plaintiffs at their request.

Last week the case came up before the Court of Review on appeal and the above judgment was unanimously reversed. The plea in substance was that the Carsley Co. did not purchase the clock from the Jaynes Co., but that, on the solicitation of the Jaynes Co., the Carsley Co. wrote the Jaynes Co. that they might put the clock in the Carsley Co.'s establishment, the latter company to have the privilege of exchanging it for a key clock at the expiration of 30 days, should they so desire; that the clock was fixed in the premises by Ness, Maclaren & Bate, acting on the Jaynes Co.'s behalf, about the end of February, 1899, but was found unsatisfactory, and, after notification, the Jaynes Co., through their agents, took down the clock and removed it from the Carsley Co.'s establishment; that the Jaynes Co. had not carried out their agreement to exchange the dial clock for a key clock, and that the Carsley Co. had consequently canceled the order. The Jaynes Co. answered this plea, denying the allegations, and especially that Ness, Maclaren & Bate were or acted as their agents, being at most employed to simply put up the clock in the Carsley Co.'s establishment, as that company well knew. The Jaynes Co., however, finally lost the day, as stated above.

The Funeral of Benjamin F. Norris.

CHICAGO, Ill., Oct. 31.—The funeral of B. F. Norris, senior partner in the firm of B. F. Norris, Alister & Co., was held at the Lexington, Michigan Ave. and 22d St., Oct. 30, at 1.30 o'clock, and was largely attended, the Chicago Jewelers' Association being present in a body. Rev. Frank Crane officiated as clergyman. The active pallbearers were selected from the employes of the firm, and were Messrs. Schaefer, Fisher, Spencer, Rattray, Morris, Behrendt, Carruthers and Kelly. The honorary pallbearers were Drs. Hollister, Elliott, Schuhman and F. M. Patterson, F. G. Ensign, T. Ambrose, C. H. Milliken and George Weidig, all long-time friends of the deceased. Handsome floral tributes were sent by many friends. The Chicago Jewelers' Association's offering was a bunch of 64 American Beauty roses, one for each year of Mr. Norris's life, and a remarkably handsome broken column was the tribute of the employes. The remains were placed in a vault at Graceland.

The Magic City Investment Co. have been organized at Billings, Mon., to deal in diamonds and other merchandise.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

Holiday Assortments

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Pottery and Bric-à-Brac.

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FACTORIES AND PURCHASING OFFICES:

Limoges, France. Carlsbad, Bohemia. Rudolstadt, Thuringia. Steinschoenau, Bohemia. Paris, 21 Rue de l'Echiquier.

Cut Glass Works, 59th Street and North River, New York City.

5,000 Jewelers Parade.

The Jewelry Trade Contingent in the New York Sound Money Parade Make a Fine Showing.

Though handicapped by the most miserable weather that they could possibly have had for the occasion, the Jewelers' McKinley and Roosevelt Club turned out the largest contingent of men in Saturday's Business Men's (Republican) Parade in New York that has ever marched from the jewelry trade in a political campaign. Over 5,000 men marched the full length of the line from Maiden Lane to 40th St., practically without a break; being even a larger number than turned out in the Sound Money Parade of 1896, under the most favorable auspices. Saturday morning a fine drizzle of rain, which gradually increased to a heavy fall, caused many predictions among the jewelry trade that their number would be much smaller than were expected in the line. The men, however, though called out to assemble an hour earlier, quickly filled up the ranks and in almost complete numbers stood for nearly two hours in excellent alignment until the signal to march was given by the Grand Marshal.

At exactly 2.50 o'clock P. M. the first division, headed by Grand Marshal John L. Shepherd, turned from Maiden Lane into Broadway. Grand Marshal Shepherd marched ahead of the band and with him were four aides, F. R. Simmons, Wm. I. Rosenfeld, E. R. Crippen and V. S. Mulford, together with the man carrying the banner of the association. Then followed the Crescent Band, of the American Waltham Watch Co., lent by that company for this occasion to the jewelers and sent to New York at an expense to the company of over $1,000. Directly behind the band and heading the body of jewelers, marched President J. B. Bowden, of the Jewelers' McKinley and Roosevelt Club, and behind him the venerable Aaron Carter, Jr., and president A. K. Sloan, of the Jewelers' Association and Board of Trade. Then came treasurer Chas. F. Wood and Max J. Lissauer, vice-chairman of the executive committee. The executive committee, captained by J. G. Fuller, marched next, followed by the vice-presidents of the association, captained by Geo. W. Shiebler.

The head of the first division proper consisted of the Jewelers' Legion, including 21 companies from Tiffany & Co.; then followed individual companies making up the first battalion. At the head of the second battalion of the first division, in charge of W. F. Chambers, were 21 companies from the Whiting Mfg. Co., followed by individual companies. The second division had as its head the band of the Wheeler & Wilson Co., Bridgeport, Conn., before which marched Chief of Aides, Henry E. Ide. The first battalion was led by 20 companies from the Gorham Mfg. Co. and the second battalion, which was in charge of Charles F. Brinck, was headed by about eight companies from Stern Bros. & Co. Behind each were many individual companies.

From Maiden Lane to Waverly Place on Broadway, and from the Washington Arch to 40th St. the jewelers' contingent of the parade was the recipient of one long ovation, the cry of "Here come the jewelers" being taken up all along the line and followed by applause and cheering as the men passed. It was 4 o'clock when they reached the reviewing stand, and as they did so the lights upon the stand were suddenly illumined as if in salute of this, one of the largest bodies of men from a trade of its size. Throughout the line of march not one disagreeable incident, worthy of note, was recorded, and although wet, cold and muddy, the men from the jewelry trade finished their parade like so many trained veterans. It was about 4.35 o'clock when they finally reached the place of disbanding and started for their homes, tired but enthusiastic.

The full list of aides to Marshal John L. Shepherd in the different divisions was as follows:

THE HEAD OF THE JEWELRY TRADE CONTINGENT AS IT WAS ABOUT TO WHEEL OUT OF MAIDEN LANE INTO BROADWAY.

FIRST DIVISION.

W. F. Chambers, in charge Second Battalion, First Division.	James Whitehouse.
	Fred. Capp.
	E. R. Crippen.
H. S. Clarke.	P. Lowd.
E. J. Deitsch.	Chas. E. Olpp.
V. S. Mulford.	W. I. Rosenfeld.
Harry C. Perley.	F. R. Simmons.
F. M. Sageman.	W. T. Smiffen.
Geo. E. Smith.	W. A. Wightman.
J. Glenn Walmsley.	W. H. Brown.

SECOND DIVISION—CHIEF AIDE HENRY E. IDE IN CHARGE.

C. F. Brinck, in charge Second Battalion, Second Division.	G. E. Wells.
	C. H. Barnum.
	Milton P. Bagg.
H. C. Barthman.	Henry Canfield.
W. A. Bryant.	H. A. Flinn.
E. B. Eaton.	Geo. B. Knobloch.
Arthur A. Kahn.	J. J. Rosenweig.
Charles L. Power.	Frank T. Sloan.
E. F. Skinner.	E. Untermeyer.
Julian Sternberger.	R. Loch.

The mounted aides and escort to Gen.

Anson G. McCook (Grand Marshal) from the jewelry trade were:

Max J. Lissauer, Geo. E. Fahys,
W. N. Le Cato, Leopold Stern,
E. P. Bird.

The full list of the active officers of the Jewelers' McKinley and Roosevelt Club are:

EXECUTIVE OFFICERS.

J. B. Bowden, Pres., A. K. Sloan, 3d Vice-Pres.,
Chas. L. Tiffany, 1st Vice-Pres., Chas. F. Wood, Treas.,
David C. Dodd, Jr., 2d Vice-Pres., Wm. F. Ackerman, Sec.

EXECUTIVE COMMITTEE.

Jno. L. Shepherd, Chairman, Geo. E. Fahys,
Jno. G. Fuller,
M. J. Lissauer, Vice-Chairman, Jno. Frick,
Byron W. Greene,
J. Warren Alford, R. M. Hyde,
M. B. Bryant, Henry E. Ide,
Wm. Bardel, Sam'l H. Levy,
Chas. F. Brinck, Robert Loch,
Chas. E. Bulkley, Julius Lebkuecher,
W. H. Brown, L. Lilienthal,
*D. V. P. Cadmus, Ludwig Nissen,
C. C. Champenois, Archie Rutherford,
Wm. D. Carrow, Frank R. Simmons,
*Jno. C. Day, Leopo'd Stern,
*David Untermeyer.

*Dead.

The honorary vice-presidents are:

Daniel F. Appleton, F. H. Larter,
Stephen Avery, Max G. Levy,
J. C. Aikin, Fred. W. Lewis,
William R. Alling, S. Lindenborn,
Max Arnstein, Albert Lorsch,
Thomas W. Adams, F. L. Martin,
T. G. Brown, L. J. Mulford,
Read Benedict, H. E. Oppenheimer,
T. K. Benton, Aug. Oppenheimer,
C. E. Breckenridge, A. S. Pitt,
Henry B. Billings, Charles Picksley,
Chas. G. Braxmar, Henry Randel,
Aaron Carter, Jr., William Riker, Jr.,
C. T. Cook, W. I. Rosenfeld,
H. K. Dyer, A. H. Smith,
W. B. Durand, Jas. P. Snow,
Joseph Fahys, A. K. Shiebler,
Geo. H. Fish, Geo. W. Shiebler,
S. Frankel, James E. Spencer,
Jno. R. Greason, A. W. Sexton,
Ira Goddard, Adolphe Schwob,
M. Goodfriend, S. M. Schiele,
Charles Glatz, David N. Smith,
Edward Holbrook, Edward S. Smith,
Jas. Hedges, Alvin L. Strasburger,
R. S. Hamilton, Jr., Seth E. Thomas,
William H. Hays, David C. Townsend,
F. K. Hays, Hayden W. Wheeler,
A. V. Huyler, St. John Wood,
Louis Kahn, Addison Woodhull,
John R. Keim, Leo Wormser,
William L. Ward.

THE CAPTAINS.

From Tiffany & Co.:—Wm. H. Brown, H. H. Treadwell, A. Siebeneicher, W. T. Smiffen, O. Stenp, Chas. E. Asten, T. B. Brosseau, G. R. Andrews, D. Coughlin, Hugh Dalzell, Jr.; C. D. Meyer, A. T. May, W. H. Moest, G. T. Mahon, J. J. McGuire, J. Loughrey, John Sindarer, John Hall, G. H. Hampton, F. W. Whitehouse, John Wheeler, G. Viemeister, Alex. Powell, David Prune, Herman Thiele, L. King, Edw. Lester, L. Hannweher, D. T. Hendrickson, W. Westphaelinger, Wm. Reilly, O. F. Gifford, J. S. Thoma, D. W. Webster, G. H. Morlock, R. Kistner, J. P. Wittman, H. F. Siebert, G. E. Barker, F. Sprengler, H. Klerfer.

From the Gorham Mfg. Co.:—Wm. A. McCrea, D. J. Larkins, E. B. Sweetser, Gus Mann, Emil Hubrant, A. Ahlstrand, Martin J. Strobel, Geo. Alexander, Jay Taylor Ashby, C. F. Simmons, Henry J. Hall, W. Chas. Betts, G. A. Hollis, James Conick, L. Demmert, M. A. Rogers, A. Nahan, L. B. Smith, E. J. Tomney, Chas. Siegman.

From the Whiting Mfg. Co.:—G. Mann, C. Tellier, Wm. H. Stead, Anthony Nicholas, Henry S. Leggett, H. Shaefer, Geo. Hofman, Edward W. Sheridan, Otto Siebert, W. C. Collins, L. K. Pond, Edwin J. Fletcher, H. B. Brittem, E. Maron, William B. Treadwell, H. Gardner, Theo. Hurlander, H. E. Brenner, Alfred Yates.

From Stern Bros. & Co.:—F. Ruth, David Ullman, M. C. Foster, Arthur Simmons, Abraham Walter, G. Goldsmith, H. V. Bernhardt, Theo. Vogel.

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Are You Dissatisfied With Your Sales?

If So,

INSPECT OUR LINES.

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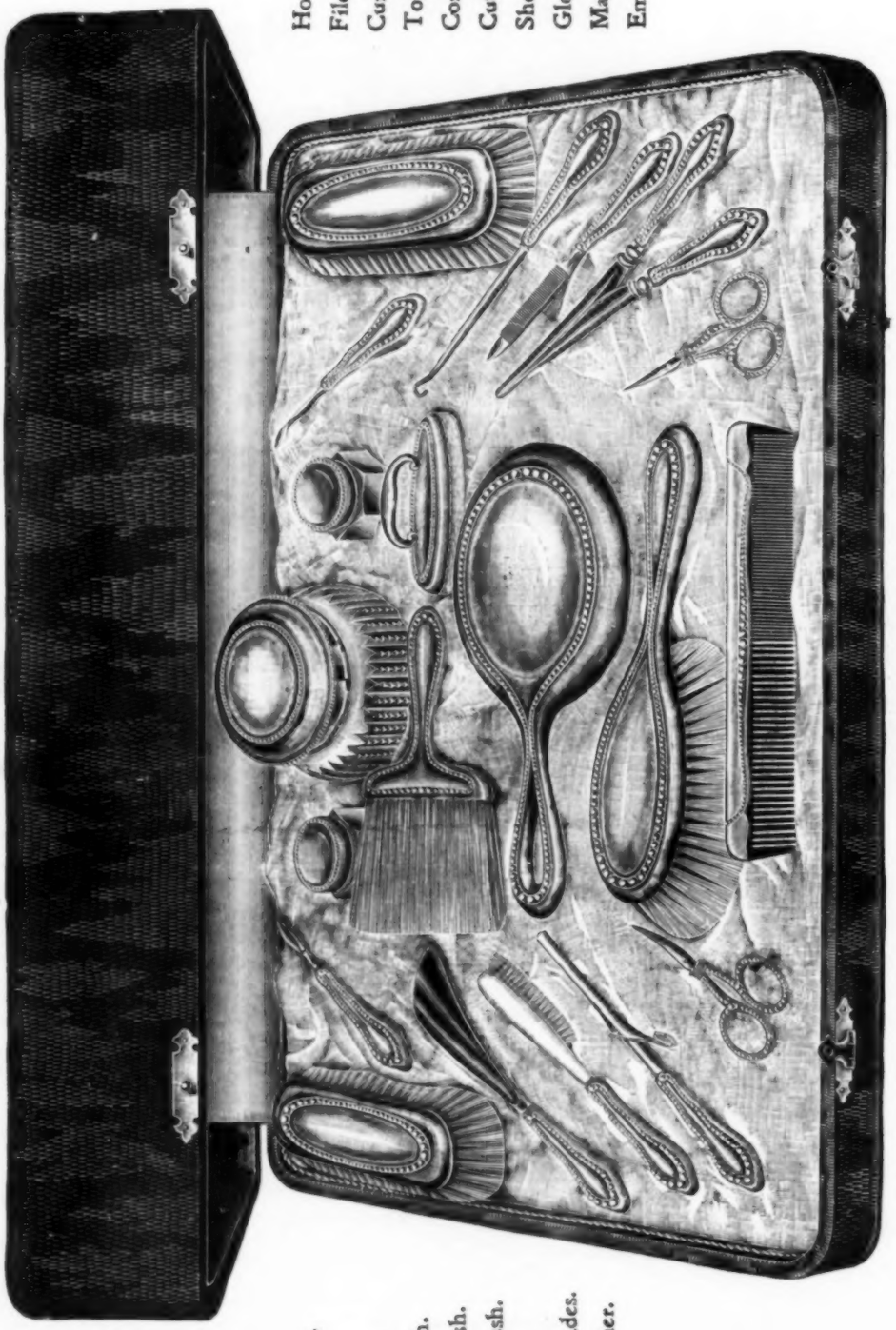
PITZELE & BASCHKOPF,
Makers of..... FINE DIAMOND MOUNTINGS,
12 Maiden Lane, - - - - - New York.
Our Styles and Prices Can't Be Beat.
CALL AND BE CONVINCED.

No. 202. No. 205.

HAYDEN MFG. COMPANY.

ESSEX, 14 KARAT GOLD FILLED, GUARANTEED TO WEAR 20 YEARS. and STERLING SILVER. 925/1000.



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Mirror.
Cloth Brush.
Velvet Brush.
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Puff Box.
Two Pomades.
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Hook.
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Curler.
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ACTUAL SIZE, 21 x 15 inches.

No. 645/20—Twenty-Piece Toilet Set,

IN FINE SILK CASE.

Gold Filled, - - - - $70.70
Silver, - - - - 66.70

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103 STATE STREET, CHICAGO.

21 MAIDEN LANE, NEW YORK.

The Best Sellers

this season are the

Essex Superior Rose Diamond Cases

(Guaranteed 25 Years).

Order Now of Your Jobber for Your Christmas Trade.

Rose Diamonds.

O Size, $6.25. 6 Size, $6.60.

O Size, $6.25. 6 Size, $6.60.

O Size, $6.25, 6 Size, $6.60.

O Size, $6.50. 6 Size, $6 85.

O Size, $6.25. 6 Size, $6 60.

O Size, $7.25. 6 Size, $8.60.

The Above Prices Are All Net.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other Precious Stones and Pearls.

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, New York.

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

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John F. Saunders HAS RECEIVED A FINE LOT OF

STRUNG PEARLS

SUITABLE FOR **COLLARETTES**, RANGING FROM 1-5 OF A GRAIN TO 1 GRAIN EACH.

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AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

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THE CONTINGENT OF THE POTTERY AND GLASS TRADE.

The Crockery, Glass, Lamp, Brass and Toy Goods Sound Money Association had John J. Miller as their marshal. His adjutant was Geo. M. Jacques, and his aides were as follows: Henry Witte, M. O. Doering, C. L. Dwenger, H. P. Muirheid, Ed. May,

D. C. DE LARA

(Formerly foreman of Ed. Van Dam),

DIAMOND CUTTER AND POLISHER

FOR THE TRADE.

Rough Recutting, Repairing and Matching a Specialty.

OFFICE AND FACTORY:

ROOMS 303 & 304 BEEKMAN BUILDING,

101 BEEKMAN STREET,

Cor. Pearl Street, NEW YORK.

Chas. A. Holbrook, Henry Endeman, Thos. P. Donoher, Geo. Lemke, L. Lehmann, Chas. Streiff, Duncan Dithridge, A. A. Elfelt, C. H. Taylor, Wm. F. Dorflinger, John L. Chapman, W. S. Pitcairn, E. W. Abbot, John Nixon, Thos. Smallwood, Jr., A. H. Patterson, H. M. Felker, J. G. A. Fisher, John Campbell.

This association formed in three divisions, at Park Place. Among the many merchants in line were members from the following houses: Bawo & Dotter, Haviland & Abbot, George F. Bassett & Co., Furnivals, Limited, Lewis & Conger, Vogt & Dose, Koscherack Bros., The Pairpoint Corporation, W. H. Lum, Abels & Co., Maddock Pottery Co., Ferd. Bing & Co.'s Successors, Bradley & Hubbard Mfg. Co., Gérard, Dufraisseix & Abbot, B. F. Hunt & Sons, Davison Bros., Phoenix Glass Co., Davis Collamore & Co., Higgins & Seiter, Strobel & Wilkin Co., W. R. Noe, C. Dorflinger & Sons, J. D. Bergen Co., Paroutaud & Watson, Mathews & Willard Co., American Brass & Lamp Co., Trenton Potteries Co., C. L. Dwenger, John Wygand & Co., Jules Diercks, Manning, Bowman & Co., Louis Hinsburger Cut Glass Co., Rochester Lamp Co., Wm. Guérin & Co., Edward Miller & Co., Holmes, Booth & Haydens, S. A. Weller, S. Sternau & Co., C. Scherfig, Peerless Statuary Co., L. Straus & Sons, Endeman & Churchill, Maddock & Miller, A. L. Tuska, Fostoria Glass Co., E. J. Van Houten & Co., Lazarus, Rosenfeld & Lehmann, Charles Ahrenfeldt & Son, Fondeville & Van Iderstine, J. B. Owens Pottery Co. and M. Samuel & Co.

'Tis Very Easy

to get goods on memorandum, but not quite so easy to get the right sort.

Out of the many memorandum packages that we ship, 90 per cent mean sales.

Won't YOU write for the right sort?

We make
Salable Diamond Jewelry
no other kind.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

PEARLS.

The Scope.

We do not confine ourselves to dealing in one grade of goods, but simply to dealing in one line.
We deal in everything that pertains to that line, from the most expensive to the most moderate.
The result of this thoroughness is manifest in the assortments awaiting your inspection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Echoes of the Parade.

"Here come the jewelers" was heard all along the line, while the jewelers were a block away. Their gold colored badges were so conspicuous that everyone seemed to recognize them.

"Oh, here are the dear jewelers," exclaimed a sweet thing on the balcony of the Waldorf-Astoria. "How could we ever do without them." "Yes," remarked a not-so-sweet thing on the curbstone, "here are the men we get our diamonds from; where are the men we pawn them with?"

The fine marching and "eyes front" of the jewelers were favorably commented upon; but between 30th and 31st Sts. their discipline was entirely demoralized. Four pretty girls in a first-story window waving a large American flag were the cause of this. From the energetic and enthusiastic way the girls waved the flag—not to mention their hands—they knew a good thing when they saw it, and evidently the jewelers did also.

Among the most military-looking captains in line was Mr. Goldsmith, who led the hosts from the Goldsmith and Stern Bros. & Co.'s factories. He will have a hard task to deny that he ever served in the army.

Perhaps the proudest captain was the six-foot messenger of the New York office of S. & B. Lederer Co., who marched at the head of the dark brigade.

A. K. Sloan and Max J. Lissauer marched as briskly at 40th St. as at Maiden Lane.

Though Fred. W. Lewis marched "in the ranks," his many friends easily recognized him and kept him busy bowing to the right and left.

Last, but not by any means least, of the jewelry division was a line that marched with the precision of regulars. H. E. Oppenheimer was a member of this line.

The unanimous opinion of the spectators was that the jewelers, the lawyers and the bankers made the best showing of all the divisions in line.

Before the parade started, Si Frankel's great trouble seemed to be his inability to persuade A. K. Sloan of the necessity of wearing rubbers.

Brother Welles, of Gorham's, had his good nature taxed considerably by a number of paraders insisting upon marching in the front of the second division, at which place they had no business.

"Marshal" Shepherd wore a worried look until he straightened out the muddle due to the band which didn't show up in time.

Speaking of bands, the boys owe a vote of thanks to the Waltham Co. for the loan of their Crescent band, which more than did its duty. This band played almost unceasingly throughout the entire march and showed itself one of the finest in the entire parade.

A young vendor of white leggings did a land-office business in the Lane about 1 o'clock P. M. Until his stock was sold out he had around him a pushing, howling crowd who almost mobbed him in the attempts to purchase his wares.

From 12.30 until the parade started there was a solid mass of solid jewelers from Broadway to William St. on Maiden Lane, and from Maiden Lane to John St. on Nassau, and from Nassau to William Sts. on John St., all patiently waiting the signal to march.

The venerable Aaron Carter, head of the firm of Carter, Hastings & Howe, was an inspiring figure at the head of the first division, and marched from Maiden Lane past the reviewing stand at the Dewey Arch.

Deitsch Bros. turned out 54 persons as their contingent.

J. B. Bowden, president of the Jewelers' McKinley and Roosevelt Club, and Lee Kohns, of L. Straus & Sons, were members of the Reception Committee, and had seats on the Grand Stand.

The members of the force of A. Wittnauer composed two companies and carried a special banner of their own. The entire front line wore silk hats.

The entire force of Wm. S. Hedges & Co. paraded.

The band of the American Waltham Watch Co., which came to New York on the Fall River boat, Friday night, delighted the crowd on the boat with a concert. Saturday, at noon, they gave a complimentary concert to Robbins & Appleton, at the offices of the company, which were crowded to the door with the audience attracted by their spirited playing. The band marched at the head of the jewelers' battalion and elicited applause all along the line.

The company captained by Isidor Lassner presented a striking effect. All 16 members wore dark clothes and white leggings, and each had a black puff scarf in which was set an enormous imitation diamond of the "head-light" variety.

Two fine companies in the same section were those of Tarrant & Gismond and Jung, Staiger & Klitz.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 3, 1900.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$173,750 15
Gold bars paid depositors	45,202 63
Total	$218,952 78

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Oct.	29	$68,649
"	30	10,427
"	31	32,464
Nov.	1	41,796
"	2	5,351
"	3	15,054
Total		$173,741

OTTO K. TREIBS. PAUL E. TREIBS.
TREIBS BROS.,
68 Nassau St., New York.
139 Mathewson St.,
Providence, R. I.
CUTTERS AND IMPORTERS OF
Opals.
F. E. TREIBS,
Oberstein, Germany.
ESTABLISHED 1842.
HERMANN TREIBS. ALBERT TREIBS.
EMIL TREIBS.

Rings
WM. LOEB & CO.
101 Sabin St.,
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17 RUE DU TRANSVAAL,
ANTWERP.
Vrieslander & Moreels,
Commission Merchants and Brokers.
We buy Rough. Cut and Polish for One Per Cent Commission.
CABLE ADDRESS: "CELINE," ANVERS.
BEST NEW YORK REFERENCE.
CORRESPONDENCE SOLICITED.
Write for our Weekly Letter.

THE BASSETT JEWELRY CO.,
Fine Gold-Filled Chains,
Lockets and Gold Jewelry,
PROVIDENCE, R. I.

E. H. JACKSON, Pres. & Treas. A. D. JACKSON, Mgr.
JOHN J. JACKSON CO.,
MANUFACTURERS OF
GOLD PLATED METAL
For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and Sterling Silver for Silversmiths.
Government assay: silver bars, 999-1000 fine.
19 Mechanic Street, - - NEWARK, N. J.

ESTABLISHED 1875.
WILLIAM BARDEL,
Diamonds and Diamond Jewelry.
FINE DIAMOND MOUNTINGS.
HEADQUARTERS FOR
AMERICAN PEARLS.
Telephone Call, 4588 Cortlandt.
22 Maiden Lane, NEW YORK.

Tariff Decisions & Regulations.

DUTY ON TURQUOISE TALISMANS.

The Board of Classification of the United States General Appraisers last week handed down a decision on the protest of Benedict & Warner, New York, who imported turquoise talismans which were assessed for duty at 45 per centum ad valorem, under the Tariff Act of 1897, as mineral substances decorated, not provided for. The importers claimed that the merchandise was dutiable at 10 per cent as precious stones, cut but not set. The Board decided that the talismans were semi-precious stones, but not intended to be sold as such, and, therefore, overruled the protest.

Profitable Pearl Fishing Reported in the Concho River.

AUSTIN, Tex., Nov. 2.—A party of young men, consisting of J. H. Nerrab, Louis Davis and Charles F. Gersong, all of San Antonio, Tex., passed through here a few days ago on their way to the upper waters of the Concho River, where they will spend several months pearl fishing. Mr. Davis spent several months of last Summer in the work, and he reports having made considerable money. The party is well equipped for camping and they expect to return with a big collection of fresh water pearls.

American Jewelry Peddler Says He Was Robbed in Mexico.

GUADALAJARA, Mexico, Oct. 28.—Several weeks ago an American jewelry peddler named Thomas Edwardson arrived here and left for Ameca, where he expected to do a good business. He has just returned here minus his packs, containing a large amount of cheap jewelry and watches. He has reported to the authorities that he was robbed of them while on the train and that he has no clew to the thieves. Edwardson is well known in many of the mining camps of Mexico. He has been visiting them for the past 15 years and is said to have accumulated a big fortune from the profits of the business.

CONRAD SCHICKERLING,
SETTER UP AND DEALER IN
HIGH-GRADE DIAMOND JEWELRY.
Fine Platinum Work a Specialty.
9, 11 & 13 Maiden Lane, New York, Gill Bldg., Room 1506.

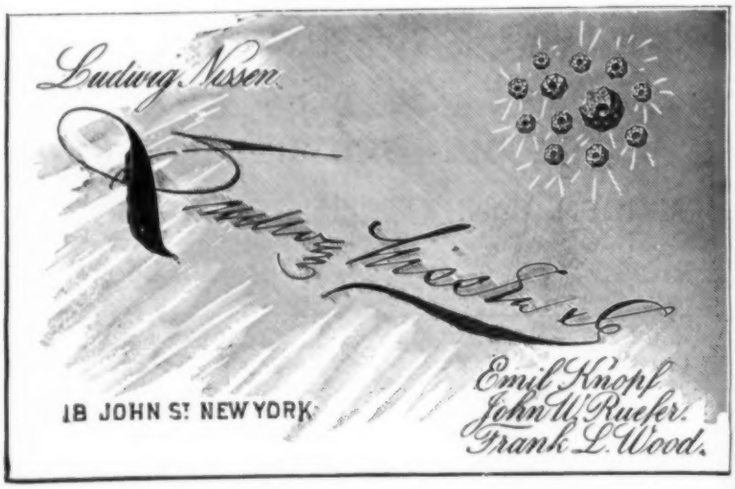
MOUNT & WOODHULL,
FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,
.... IMPORTERS OF ....
Diamonds, Other Precious Stones, Pearls, Etc.,
.... MAKERS OF ....
FINE DIAMOND JEWELRY,
26 MAIDEN LANE (SOUTHWEST CORNER NASSAU STREET), NEW YORK.
JOHN C. MOUNT. ADDISON W. WOODHULL.

L. W. ADAMS, JR. CHAS. H. SINGLETON.
ADAMS & SINGLETON,
Successors to BROOKS & PIKE,
Manufacturers of
DIAMOND MOUNTINGS,
383 WASHINGTON STREET, BOSTON.
ESTABLISHED 1862.

PEARLS
WHITE, FANCY COLORED, BAROQUE
"American Pearls" are our specialty and we have the largest assortment to select from in the country. Write to us when you have a customer for anything in the PEARL line: we shall promptly send a selection package. Our prices the lowest.
BUNDE & UPMEYER, PABST BUILDING, MILWAUKEE, WIS.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated And Decorated Watches
HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,
HORS CONCOURS,
AT THE PARIS EXPOSITION.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

The Death of David V. P. Cadmus.

David V. P. Cadmus, one of the best known and most thoroughly popular travelers in the jewelry trade and formerly president of the Brotherhood of Traveling Jewelers, died suddenly, Sunday morning, of heart failure, at his home, 507 3d St.,

THE LATE DAVID V. P. CADMUS.

Brooklyn. Mr. Cadmus was a martyr to his work for the success of the Jewelers' McKinley & Roosevelt Club's participation in the parade of Saturday. He was the chairman of the club's committee on decorations and equipments, and as such had worked unceasingly in their behalf. Mr. Cadmus lost his only daughter some six weeks ago, and the death was a great shock to him, and it undoubtedly affected his health. Nevertheless, he continued to put all the energy possible in his work for the jewelers' Republican organization. On Saturday he first marched up to the reviewing stand as an escort to the Governor, then went back to Maiden Lane, and again went over the full length of the route with his fellow-members of the executive committee. As chairman of the committee on decorations and equipments he was delayed longer than the others in attending to flags and things to be sent away after the men had disbanded, and up to this time had not appeared to be in ill health to his associates. It was late Saturday night when he reached his home and retired to bed. About 3 o'clock he woke up in pain and called to his wife. He told his son that he was about to faint and sank into unconsciousness. A physician was immediately summoned and efforts at restoration were made. On the arrival of the doctor he pronounced Mr. Cadmus dead.

When the news reached the jewelry trade in New York, Monday, there were universal expressions of regret throughout the entire "Lane," for no man, principal or employe, in the jewelry trade was better known or more generally liked than was the deceased.

David V. P. Cadmus was born on Staten Island, N. Y., in November, 1848, and was the son of Jasper G. and Levinia Cadmus. After receiving his education he first started in the jewelry trade when but 15 years old, as a boy for Benedict Bros., at Cort-

landt St. and Broadway. Even at this early age he showed his aptitude for the jewelry line, and when he left this firm, about 1871, to go into business for himself, in another line, he had already shown great possibilities as a salesman. The panic of 1873 caused Mr. Cadmus to give up his own business, and he came back to the jewelry trade, taking a position with A. Bernhardt, then a well known manufacturer of hair jewelry. In 1883 he accepted a position with J. B. Bowden & Co., ring makers, and for this firm he traveled considerably, constantly gaining in reputation as a salesman. He remained with them until 1892, when he went with Chas. F. Wood & Co., and continued with this firm from that time until his death.

It may be truly said of Mr. Cadmus that no man in the business had more sincere friends than had he, and no traveler in the trade was more thoroughly popular or more generally well liked. He had the reputation among his employers of being a salesman without a superior, and among his friends of being one of the best of fellows. Mr. Benedict, Mr. Bowden and Mr. Wood unite in saying that he was one of the most able and industrious, as well as one of the most faithful, honest, efficient and popular salesmen ever in their employ. Mr. Cadmus was prominently identified with all movements among the travelers in the trade; was a member of the executive committee of the Brotherhood of Traveling Jewelers for many years and for several years their president. He was a member of the executive committee of the Jewelers' McKinley & Roosevelt Club and one of the principal workers.

Mr. Cadmus was married when 21 years old to Miss Marietta Christopher, and is survived by a widow and two sons. One, Wm. R. Cadmus, is the New York agent for the E. Howard Clock Co. and at the time of his father's death was in Missouri. The other, Frank S. Cadmus, is superintendent of the Manhattan Rolling Mills. Funeral services will be held this evening at the residence of the deceased, 507 3d St., Brooklyn. The following resolution, expressing regret at Mr. Cadmus's death, was passed by the executive committee of the Jewelers' McKinley & Roosevelt Club, Monday:

At a meeting of the Jewelers' McKinley & Roosevelt Club, of New York, held Monday, November 5, 1900, the following resolution was adopted:

The officers and members of the Jewelers' McKinley and Roosevelt Club, of New York, have heard with profound regret of the sudden and untimely death of David V. P. Cadmus. For nearly 40 years, as boy and man, associated with the jewelry trade of this city, Mr. Cadmus enjoyed the highest reputation for integrity, sagacity and skill in his calling. Few men were more widely known than he among the jewelers of the United States, and none had more friends. His fidelity to every duty which he undertook was perfect, and his capacity was notable. No one else did so much as he to ensure the success of the demonstrations made by this Club in 1896 and 1900. An earnest patriot, he rose above party distinctions when the good name and prosperity of his country were threatened, and fell a victim to his great exertions for the cause of good government. We extend to his bereaved family our sincere sympathy. May the Father of All, who does not willingly afflict the children of men, comfort them in their sorrow.

J. B. Bowden,
President.

Jno. L. Shepherd,
Chairman Executive Committee.

William F. Ackerman,
Secretary.

EICHBERG & CO.,
Importers and Cutters of
DIAMONDS,
65 Nassau Street (Prescott Building), NEW YORK.

Louis Neresheimer. David C. Townsend.
Neresheimer & Co.,
20 Maiden Lane, New York,
Diamond Merchants.

"The Pearl House."
EISENMANN BROS.,
IMPORTERS OF
FINE ORIENTAL PEARLS,
Diamonds and Precious Stones,
Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
68 Nassau St.,
CHICAGO, 149 State Street.
LONDON, 29 Ely Place.
NEW YORK.

Importers of
DIAMONDS AND
PRECIOUS STONES.
JACOB STRAUSS & SONS,
14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.
A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.
HEADQUARTERS FOR
AMERICAN WATCHES.
9, 11, 13 Maiden Lane, New York.

WALTHAM WATCHES ARE CARRIED ALL OVER THE WORLD.

FROM GREENLAND'S ICY MOUNTAINS

WASHINGTON, D. C., March 20, 1900.

AMERICAN WALTHAM WATCH CO.,
WALTHAM, MASS.

DEAR SIRS:—It may interest you to know that each of the nine members of the Wellman Polar Expedition of 1898-9 carried one of your famous watches. For more than a year we had opportunity to test the accuracy and endurance of your time-keepers amid the most trying conditions.

My watch was carried, while on our sledge journey toward the North Pole in the midst of the Arctic winter, in a pocket of my under jacket. I often found it so embedded in ice formed from the exhalations of my body that it was literally frozen in my pocket, and it was extremely difficult to get it out for purposes of observation or winding. The watch itself continued to go right along.

After a year of such exposure in temperatures varying from that of the body to 49 degrees Fahr. below zero, our steamer arrived, and on comparison with the ship's chronometer, after correction for rating, we found it had lost 34 seconds in the twelve-month A subsequent comparison was made with observatory time after our return to Norway, and the net loss was reduced to 23 seconds.

I regard this as a wonderful performance, considering the circumstances. The other watches, all Walthams, like mine gave similar results.

Permit me to congratulate you upon the extraordinary showing made by your time-keepers during our expedition.

Sincerely yours,
(Signed) WALTER WELLMAN.

INSPECTING ENGINEER'S FORM.

...ed to,—
...General of Stores,
India Office,
Westminster,
S. W.

India Office,
Westminster, S. W.
3rd January 1880

I am directed by the Secretary of State for India in Council to acquaint you that your Tender of the date and for the articles mentioned below has been this day accepted, subject to the Conditions and Specification on which you tendered.

Your claim must be preferred in duplicate on the forms provided by this office, and you are requested to quote on them the date of this letter and the following reference 2/4.38. —

I request that you will acknowledge the receipt of this letter, and that you will not commence the work until you have received full instructions from the Inspecting Engineer

I am,
Your obedient Servant,
Chas. G. Shaw
Director-General of Stores.

The American Watch Co.

Date of Tender	Nature of Articles	For what Service	Rate per Lock	Gross Amount
			£ s. d.	£ s. d.
2nd Dec. 79 modified by letters of 4th & 22nd Dec. 1879	37½ Guards' Watches with open ports	Indian State Railways	3. 3. 6.	1181. 2. 0.

TO INDIA'S CORAL STRAND

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW. AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

	PER ANNUM.
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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

THE importations of precious stones and pearls which passed through the Appraiser's Stores at the Port of New York for the month of October were, last week, reported by Jewelry Examiner Mindil as follows:

Precious Stones and Pearls.

Cut	$868,142.52
Uncut	171,566.20
Total	$1,039,708.72

A comparison with the importations for the same month during the four previous years is interesting. The figures are:

	Cut.	*Uncut.*
October, 1899	$1,233,748.24	$822,594.41
October, 1898	947,593.23	837,810.08
October, 1897	684,878.08	470,040.67
October, 1896	83,708.20	51,760.00

The World's Demand for American Timepieces.

THE newspapers of the country are, these days, paying considerable attention to the fact that American timepieces—watches and clocks—are, with the passing of the months, winning a firmer and firmer hold in foreign markets. In the last issue of THE JEWELERS' CIRCULAR-WEEKLY was quoted from *The Sun* an editorial on the subject, and the Buffalo *Review*, last week, extendedly treated the subject editorially. The comments are, in the main, based logically upon the facts, and we, therefore, quote some of them here:

American manufacturers of clocks and watches have made remarkable strides in the past 10 years. In 1890 clocks and watches to the value of $2,285,000 were imported into the United States and the exports of the same manufactured products amounted to $1,580,000. The trade was distinctly against the manufacturers of American timepieces. But during the 12 months ending July, 1900, Treasury statistics show that there was a remarkable change. Imports of clocks and watches have decreased to $1,750,000 and the export trade has gone up to $2,000,000, leaving the balance, $250,000, in our favor. It is believed that the exports for the calendar year will be $2,400,000 and that the balance in our favor will be $750,000. American clocks and watches were never inferior to those made abroad, but for many years manufacturers on this side of the water were compelled to compete with products enjoying wide celebrity and having the favor of the purchasing public in other countries.

The change which has taken place in recent years is so marked that it is evident that in the course of another decade American clocks and watches will be favored timepieces in every field. Last year timepieces to the value of $629,000 were sold in Great Britain, and in Germany, a field where the local manufacturers jealously guard against foreign competition, timepieces to the value of $40,000 were sold. Exports of timepieces to the value of nearly $250,000 were sent to Canada last year, while Brazil, Mexico, the Argentine Republic and the West Indies have become good customers for these goods.

The reason American timepieces are finding favor in foreign fields is that they are superior to those made by manufacturers in other countries. Our patent laws, our superior facilities for manufacturing, the proverbial ingenuity of American craftsmen, have all combined to produce high-grade watches and high-grade clocks at a reasonable price. Aluminium and nickel and improved machinery have all played their part, with the consequence that the American foreign trade in these products is larger than ever before in our history, and is steadily growing.

In other fields the progress of American manufacturers is none the less rapid. American workingmen have not reached that stage of unionism where they place an embargo upon ambitious individual effort. As long as the labor unions of this country are governed by equitable and just rules, the complaint which British manufacturers are making will never become common here. As long as capital and labor work together for a satisfactory and a cheap product it will be possible for American skill and ingenuity to compete satisfactorily in all the markets of the world, in all branches of industry. The progress made in the manufacture and sale of timepieces will be duplicated in other branches of industry, and it will not be long before this will become the greatest manufacturing country in the world, as well as the one which produces the most raw material.

Jewelry Manufacturing in New Jersey.

IN the statistics showing the increase in the number of hands employed in the leading branches of business in New Jersey, last year, and the average increase in wages where there has been an advance, compiled by Chief William Stainsby, of the New Jersey Bureau of Statistics, for his forthcoming annual report, are figures that show the healthy condition in which the jewelry industry is at present. The tables contain returns from 23 jewelry factories, as follows: Number of hands in 1898, 833; in 1899, 1,058, namely an increase of 27 per cent. As to wages the tables show that the advanced weekly pay roll of 1899 over 1898 was $1,024, and the hands advanced 631, or 8.8 per cent increase. Regarding the general increase in wages, the report says, among other things: "The year 1899 was one of extraordinary activity in both industry and commerce, throughout the United States. The upward turn of production that began in 1897 seemed to have reached a degree that year that was limited only by the capacity of the plants engaged in all forms of industry. Labor was everywhere fully employed, and all varieties of productive industry were carried on to the uttermost limit of established facilities. New Jersey as a manufacturing State of the first rank enjoyed its full share of the prosperity which resulted from these conditions. In all the industries of the State the activity was such as had not been known in many years. For three years previous business had been steadily improving, and during the year 1899 recovery from the great depression which fell upon the industries of this State in common with those of the entire nation in the early Summer of 1893, was full and complete. Many establishments reported having made advances in wages, but were unable to give details with the definiteness required to make the information useful. Other manufacturers, and a very large number of them, reported that their weekly pay rolls had been expanded to such a degree through the employment of additional help that they could not, without much trouble, separate accurately that which was due to advances in wage rates only."

In Chicago, according to the report of the factory inspectors on manufacturing operations, there are in the jewelry factories the following employes: Girls under 16 years, six; boys under 16 years, 27; females over 16 years, 320; males over 16 years, 976; total children under 16 years, 33; total number of employes, 1,329.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., O. Fasoldt, Ashland.
CHICAGO, ILL., A. L. Reach (F. H. Noble & Co.), Astor.
E. Stein (Stein & Ellbogen Co.), Gerald.
CINCINNATI, O., S. Fox (Fox Bros. & Co.), Astor.
ELIZABETH CITY, N. C., Louis Selig.
NEW HAVEN, CONN., S. Goodman (S. Goodman Co.), St. Cloud.
NORTH ADAMS, MASS., E. M. Dickinson, Herald Square.
PITTSBURGH, PA., O. H. Gillespie (Gillespie Bros.), Astor.
SAN FRANCISCO, CAL., T. Schussler (M. Schussler Co.), Hoffman.
WILKES-BARRE, PA., H. G. Shupp, St. Denis.

Five Louisville, Ky., jewelers have completed designs for the trophies that are to be awarded as prizes by the Knights Templars in the competitive drill to be held during the Triennial Conclave next August. The designs will be submitted to the drill committee and the five adjudged to be the handsomest and most appropriate will be selected. Only local jewelers were asked to enter the contest for the contract. These firms will appear before the committee with designs: Rodgers & Krull, J. K. Lemon & Son, W. C. Kendrick's Sons, S. E. Ledman, Geo. Wolf & Co.

Providence.

Englehardt C. Ostby, of the Ostby & Barton Co., is recreating for a time in the wilds of Maine.

A. Jacobs, who carried on a small jewelry manufacturing business at 205 Wendell Ave., has discontinued business.

W. C. Greene, jobber of jewelry, has vacated his quarters in the Hodges building, 174 Weybosset St., and is now located at 45 Eddy St.

Goodfriend Bros., stone dealers, who were situated in the Hodges building, 174 Weybosset St., have established offices at 256 Westminster St.

Secretary DeLoid Safford, of the Jewelers' Association and Board of Trade, was in Providence, the greater part of last week, returning to New York Saturday.

B. E. Lovell sustained some quite severe burns on the hands while engaged in an endeavor to extinguish a fire which had started in some lacquer in his ring making shop, 116 Pine St., last week.

A new jewelry concern have begun business in room 304, Lederer building, under the style of the Massasoit Jewelry Co., of which Harry Wyman is proprietor. Mr. Wyman is a brother of Ben Wyman, Providence representative of Treibs Bros., New York, and was formerly in business on Wall St., New York. He has also purchased the business of the Bee Jewelry Co., formerly conducted here by Sam Brower.

Noah Holt, the Providence representative of the Jewelers' Association and Board of Trade, was busy for a day or two last week sending out checks to the Providence and Attleboro creditors of Abrams, Block & Cohn, the New York firm of jobbers of jewelry and novelties, who failed not long after the death of the senior member of the firm, Albert Abrams, which occurred about the middle of August. The checks Mr. Holt sent out were in accordance with a settlement on the basis of 30 cents on the dollar.

The Attleboros.

Edwin R. Davis, of Whiting & Davis, has returned from the west. His firm are adding some new machinery to their plant.

DeLoid Safford, secretary of the Jewelers' Association and Board of Trade, called last week on many of the jewelers in the Attleboros.

Arthur M. Sturdy, a rising young manufacturer of Chartley, was wedded last week under very brilliant social auspices to Miss Jennie L. Heckman, of Plainville.

Sidney O. Bigney, of S. O. Bigney & Co., was the leading speaker last week at the big reunion and anniversary celebration of the Attleboro Odd Fellows.

The plant of the recently defunct firm of Meyers, McNary & Co. was, last week, placed on the market and quickly taken up in small lots by the local jewelers.

The firm and employes of S. O. Bigney & Co. presented a generous sum of money last week to W. M. Ogilvie, an employe who was badly hurt by an accident at the shop.

Everett B. Field has withdrawn from the Attleboro house of Field & Briggs. Work at the factory is suspended, owing to the long and dangerous illness of Oscar D. Briggs, his partner.

The head designers for Regnell, Bigney & Co. and the Watson & Newell Co. have given their services to the Attleboro Y. M. C. A. to teach classes of ambitious young men wishing to start in these lines.

The Hayden Jewelry Co., who have occupied small quarters in the Horton building, moved last week to the space just vacated by R. M. Derick & Co., which latter firm have consolidated their jobbing and manufacturing plants under the same roof.

Attleboro jewelry manufacturers were interested in the death last week of Charles Place, a wealthy Boston manufacturer, who in years gone by was conspicuous as a drummer for his paper box industry among the Attleboro shops.

Company C Association, the Attleboro Republican Club, held their annual election of officers Friday, and among them appear as president J. Thomas Inman, of J. T. Inman & Co.; vice-president Walter B. Allen, of Allen, Smith & Thurston; secretary Charles T. Draper, with the Daggett & Clap Co., and as members of standing committees Frank W. Weaver, of F. W. Weaver & Co.; Thomas W. Williams, with the American Watch Case Pendant Co., and Percy A. Randall, of THE CIRCULAR-WEEKLY.

Death of John Shepardson.

ATTLEBORO, Mass., Nov. 5.—John Shepardson, a pioneer Attleboro manufacturer, lately a resident of Mansfield, died yesterday. He held several Mansfield town offices, and was the father of George L. Shepardson, of C. A. Marsh & Co.

ELECTION'S OVER—

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mesiay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

New York Notes.

Tiffany & Co. have entered a judgment for $141.35 against Jno. Harriman, Jr.

The judgment for $161.25 against Geo. A. Gerlach and Philip W. Taylor, entered Sept. 15, by A. G. Schmidt and others, was satisfied last week.

The Journeymen Jewelers' Protective Union will hold their first smoker on Saturday, Nov. 10, at German Odd Fellows' Hall, 69 St. Mark's place.

Henry A. Lugrin, who left A. Wittnauer, 11 Maiden Lane, Jan. 1, to form the firm of Long & Lugrin, is again back with Mr. Wittnauer, and is in charge of the watch repair department. Mr. Lugrin was connected with A. Wittnauer for 15 years, prior to forming his partnership with Mr. Long.

The noon-day meetings of the Jewelers' McKinley and Roosevelt Club, at 15 Maiden Lane, ended Thursday, at which time Jos. B. Bowden, the president of the club, presided. The speakers of the day were Gilbert Ray Hawes and Samuel Bloch, while a valedictory was made by Col. John L. Shepherd, who had this end of the club's campaign work.

Alfred Schickerling, who retired from the firm of Schickerling Bros., diamond mounters, of 11 Maiden Lane, is devoting his energies to the Schickerling, Grote Glove Co., and recently incorporated that company under New Jersey laws. Conrad Schickerling continues the diamond mounting business under his own name at the old address.

Judge Lacombe, on Monday, denied the motion of L. Tannenbaum in his suit against Roscoe Johnson and Philip A. Shoer for an injunction to restrain the latter from disposing of any of the output of certain turquoise mines in Valley Mills, Cal., on the ground that the conflict of testimony as to facts is too sharp to authorize the granting of an injunction in advance of the final hearing of the case.

Adolph Tietelbaum, a jewelry vender, of 37 Clinton St., recently caused the arrest of Joseph Zakarino, 1414 Bergen St., Brooklyn, in connection with an action to recover a balance due on a watch chain which he sold to Zakarino on the instalment plan, last July. Zakarino paid his weekly instalments regularly up to Oct. 13, when Tietelbaum's collector refused to change a $20 bill proffered by Zakarino. The latter, next day, wrote to Tietelbaum, saying that the payment was ready when called for. Instead of collecting it, however, Tietelbaum instituted action against Zakarino for the recovery of the balance, and, in connection with a judgment, a body attachment was issued against the defendant. On Wednesday, Zakarino's counsel, Rufus L. Perry, obtained an order to show cause why the judgment should not be set aside and his client released.

A well dressed man, who turned out to be W. Scott Haring, a salesman for Reed & Barton, silversmiths, Union Square and 17th St., committed suicide by shooting himself in the abdomen, in a Raines law hotel, at 280 Wyckoff Ave., Williamsburg, Thursday. He died in a few minutes after reaching St. Catharine's Hospital. He absolutely refused to tell where he lived or why he had shot himself, although conscious for some time after being found. Cards in his pocket gave his name. From letters also found the police assumed that the suicide had had trouble with his wife. He was well supplied with money. On a small table was a note scrawled in pencil, in which the suicide said that he had not received the sympathy he was entitled to from friends. At the Union Square office of the firm of Reed & Barton it was learned that W. Scott Haring had been in their employ for the past 10 years, and none of his associates knew of any reason why he should commit suicide. He was 36 years old.

The New Haven Clock Co., on Oct. 29, filled an order for a dozen watches, written on a letter-head of George W. Welsh's Son, 231 Greenwich St. When a bill for the goods was presented to the latter, a few days ago, he declared that the order and the letter-head on which it was written were forgeries. Mr. Welsh was also presented with a bill from a tinsmith for three Yale locks obtained on a similar order. The man who obtained these goods is described as being of a stocky build, with dark complexion, black mustache, and with a Hebraic cast of countenance. As the goods obtained by him were of small value, the watches being worth about a dollar each and the locks a dollar and a quarter each, it is supposed he was attempting the forgery on small orders, to see how it succeeded, before trying it on large ones.

He who knows his incapacity knows much, but seldom succeeds in the world of business.—*Brains.*

TABLE SERVICE.

WE HAVE STEMWARE SETS IN PLAIN, ENGRAVED, ETCHED, CUT, AND GOLD DECORATION.

C. DORFLINGER & SONS,

915 Broadway, NEW YORK. 36 Murray Street,

1851. 1900.

THE CHATHAM NATIONAL BANK, NEW YORK.

CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 974,518

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

The Returns

of defective gold-filled watch cases that have not worn the period of time promised are always a source of annoyance and a loss to the retail jeweler, for even if they are the product of a manufacturer who will replace the cases, the customers have lost faith in the jeweler. Therefore, handle cases that contain enough gold to last the guaranteed period. **Bell Gold-Filled Watch Cases** contain more gold than any other case of the same grade and are made to last the time guaranteed.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

We have a special proposition to offer which is for the greatest interest of the retail jeweler. Write for full particulars.

BUY OF THE MAKER.

The Bell Watch Case Co.,

CINCINNATI, OHIO.

Diamond Band Rings and Mountings,

A Specialty.

GEBHARDT & PARKER

41 & 43 Maiden Lane, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Connecticut.

The condition of Hon. Charles Parker, Meriden, was reported as greatly improved last week.

Mr. Shellenberger, of George C. Allis, Derby, has returned from a two weeks' tour of the markets in Boston, New York and Philadelphia.

Over two tons of silver a week have been received in Wallingford by the Adams Express Co., consigned to the International Silver Co. and the R. Wallace & Sons Mfg. Co., and the same average bids fair to continue for the rest of the year.

Edward Burgess, formerly a manufacturer of cut glass in Middletown, has sailed with his family for England, the land of his birth, where he intends to remain. Previous to removing to Middletown Mr. Burgess had a cut glass manufactory in Meriden.

"It increases your sales."

Patented October 9, 1900.

INDESTRUCTIBLE METAL RING TAG.

No trouble to keep stock clean.

A. M. Hill, leading jeweler of New Orleans, writes: "This tag is just what I have been looking for, for over thirty years."

Once tried, always used.

Send $1.00 for sample box of 200 tags.

THE DIAMOND TAG CO., Dayton, O.

FANS

Especially made for the Jewelry Trade in our various factories:

MOTHER OF PEARL, IVORY, TORTOISE SHELL, ENGRAVED EBONY and BONE,

WITH

ARTISTIC PAINTINGS by the Best Artists. Mounted with fine Hand-made Lace.

IGNAZ STRAUSS & CO.

Factories: Vienna, Austria. Paris, France. Kobe, Japan. East Braintree, Mass.

OFFICE: 621 BROADWAY, New York.

Pacific Northwest.

L. C. Houser, Hoquiam, Wash., is in Cosmopolis, Wash., on a business trip.

Jeweler G. W. Harris, La Grande, Ore., has moved his shop to Cove, Ore., where he is manager of the store of the late J. F. Kelly.

U. B. Vogle has sold his jewelry establishment at Corvallis, Ore., to A. E. Metzer, Portland, Ore. The new proprietor has already taken charge of the business.

Gardner & Davis have opened another store in Union, Ore. The jewelry department has been removed to new quarters on Main St. This is done to provide more room for their growing business.

E. E. Schofield, Rossland, B. C., will, in connection with his jewelry business, open optical parlors in the Leland building. Mr. Schofield will equip his parlors with a complement of modern optical instruments. Oswald Bisson, a graduate optician, will have charge of the new department.

Butterfield Bros., Portland, Ore., say their country trade is excellent, and one fact very noticeable by this firm is the increased demand for better goods than formerly, this especially having reference to watches and chains. They anticipate a good diamond trade this Fall, as indications point that way. Their holiday goods are arriving almost daily.

A. Feldenheimer, of A. & C. Feldenheimer, Portland, Ore., has just returned from New York, where he had been making selections in jewelry, silver ware, cut glass and novelty goods for their store. He has purchased much more than usual of holiday goods in anticipation of a greater demand than in former seasons. He says the indications are for a fine Fall business in precious stones, high grade watches, and novelty goods, and is very satisfied with the Fall outlook.

SOMETHING REGARDING THE JEWELERS' SECURITY ALLIANCE.

New York, N. Y., Oct. 31, 1900.

Editor The Jewelers' Circular-Weekly:

We would be glad if you would note in your next issue that not one of the seven jewelers, reported robbed in your paper of to-day, was a member of the Jewelers' Security Alliance. Yours truly,

Jas. H. Noyes, Sec'y.

The report in our last issue to the effect that Samuel Baerncopf, Philadelphia, Pa., had turned over his business to Harry Baerncopf was erroneous. The latter is merely an employe of the former.

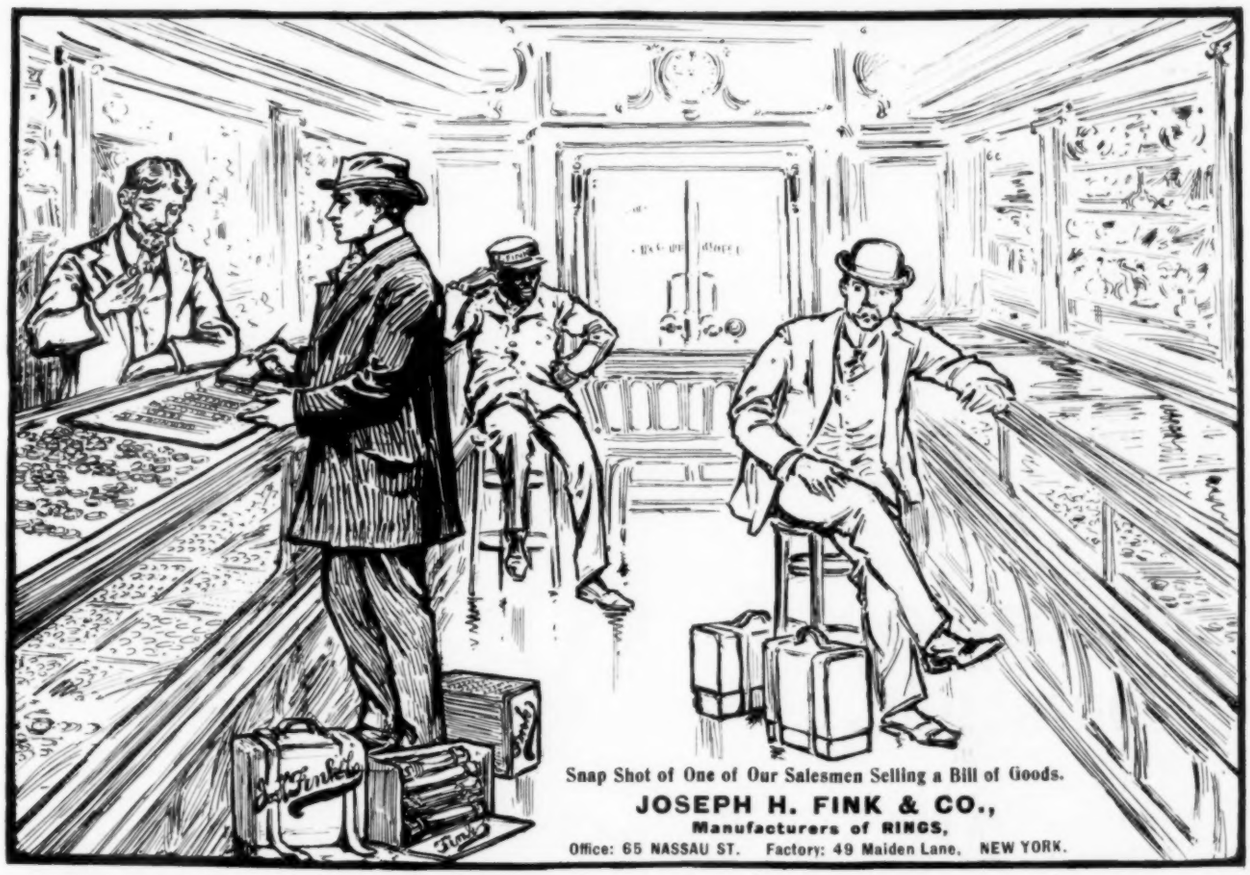
The

Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.



The Greatest Holiday Novelty.

NEW
FOR HOLIDAY TRADE.

These plants will be found the greatest sellers in the market. Everybody wants them. They can be **RETAILED WITH**

300% Profit.

Display a few in your show window and your store, and you will sell thousands.

Ask for Illustrated Catalogue 2.

No. 546 B.

LATEST
For Store Decoration.

Nothing more appropriate to the season or more attractive for window and store decoration can be found.

Netschert's decorative plants displayed in the window will attract passers-by to your store and help to sell other goods as well as to create a demand for the plants. In the store they will give the interior a holiday air and an atmosphere of refinement that will go far toward making customers.

HOLLY PLANT, IN POT, WITH CRÊPE PAPER, NET $1.50 DOZ.

7 Barclay St., New York. **FRANK NETSCHERT,** 187 S. Clark St., Chicago, Ill.

Cincinnati.

George Bowers, Marion, O., was in Cincinnati last week, buying goods to stock up a new store at that place. He also bought new fixtures and will open in fine style for the holidays.

In the suit of August Bode against Herman and Oscar Keck, for attorney fees, the jury found for the plaintiff in the sum of $2,000, upon which there is a credit of $550. Goebel & Pettinger for plaintiff, and Jones & James for the Kecks.

Herman & Loeb are seriously crippled this month by the serious illness of Gus Frank, one of their travelers, who is down with typhoid fever, and of L. Loeb, one of the firm, who is laid up with sciatica. Mr. Loeb, however, hopes to be able to continue his trip in a week or two. In the meantime Mr. Herman will go out and cover some of his territory.

In a reply filed by the administrator of the Mary A. Oskamp estate to the answer of John C. Daller to the suit of the heirs, it is alleged that the agreement with Mrs. Oskamp, pleaded by him, of Feb. 16, 1894, was made while Mrs. Oskamp was infirm in body and mind and under the undue influence and control of Daller, and that this influence continued until she died. This is about the twentieth reply alternately made on both sides in a year. Every month an error of some kind is discovered and taken advantage of by one side or the other.

The Miller Mfg. Co. held an organization meeting last week and elected the following officers: Cliff J. Miller, president; C. C. Marsh, vice-president, and Walter Geier, secretary and treasurer. The directors are C. Wood Walter, Fred A. Geier, with the three officers. Their intention is to enlarge their business, and they are looking around for larger quarters and will engage more extensively in the manufacture of fine jewelry. In a few days Mr. Miller will make an extensive trip in the northwest, calling on all his old customers of former years. He will carry a most elaborate sample line of their recent products. These goods are especially suited for holiday trade, as they comprise the most exquisite patterns in pearl and diamond brooches and pendants.

Mounted Diamonds.

Our stock of Mounted Diamonds is very large and for variety it is unexcelled; it also includes other precious stones and pearls.

Your orders by mail or telegraph will receive prompt and liberal attention.

Diamonds repaired and recut.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

60 HOLBORN VIADUCT, LONDON.

Philadelphia.

D. Oliver Gibson, optician, Chester, Pa., has opened a branch optical store in Harrisburg, Pa.

The quarterly meeting of the Philadelphia Branch of the Jewelers' League will be held at the Jewelers' Club next Tuesday.

Martin Harmstead, Burlington, N. J., is in a hospital in this city suffering from blood poisoning, caused by a mosquito bite.

James Barry, the new manager of Strawbridge's silver ware department, made his initial business trip to New York, last week, in the interests of the firm.

Joshua N. Litchfield, individually and as a member of the late firm of Baylirson & Litchfield, manufacturing jewelers, Sansom St., near 8th St., was adjudged a voluntary bankrupt in the United States District Court last week. His assets are given at $1,653.77, and liabilities $7,652.63. Mr. Litchfield, only two weeks ago, sold out his retail store at 52 N. 11th St. to J. W. Hietel.

Wm. F. Michael and Joseph F. Donnelly, with Davis & Galt, manufacturing silversmiths, 730 Sansom St., have just completed an inventory and appraisement of the estate of the late Charles E. Galt, which shows his property in this city to be worth $13,956.86, invested as follows: Finished goods in sterling silver, at 730 Sansom St., $2,434.40; partly finished goods in sterling silver, $1,748.79; sweeps for refining, $500; sundry goods used for mounting, $276.95; bullion, $1,953.03; accounts in ledger, net, $5,091.39, and cash on deposit in Tradesmen's National Bank, $1,283.32.

Three Burglars Blow Open the Safe in a Nebraska Store.

OMAHA, Neb., Nov. 5.—Three burglars broke into the store of James Howard, at Benson, last night, shot and overpowered the clerk in charge, and then blew open the safe. They stole $100 in cash, a bottle of gold dust and $150 worth of jewelry. The safe door was blown 20 feet.

Members of the Trade Call Upon President McKinley.

CANTON, O., Nov. 3.—Louis Manheimer, of Chicago, one of the largest dealers in American watches in the country, in company with president John C. Dueber and Col. W. A. Moore, of the Dueber-Hampden Co., called upon President McKinley this morning to pay his respects.

Ferdinand Bing & Co.'s Successors,

10 Washington Place, New York.

The Leading Novelty for Jewelers is

KAYSERZINN (Pewter).

Our line of these goods is complete and comprises Fish and Game Platters, Plates of all sizes, Covered Dishes, Bowls, Tankards and Fancy Pieces.

Our assortment of fine Porcelains, Artistic Glass, Marbles, Clocks and Bronzes is more attractive than ever.

Ferdinand Bing & Co.'s Successors,

10 Washington Place, New York.

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
14 K. ONLY.
Trade-Mark.
23 MAIDEN LANE,
NEW YORK.

New ARTISTIC Trade CATALOGUE
IN BEAUTIFUL COLORS.
THE NEW ENGLAND WATCH CO.,
JULES H. LACROIX, Selling Agent,
37 & 39 Maiden Lane, NEW YORK.
SEND FOR ONE.

PENCILS & PENHOLDERS.
LEROY W FAIRCHILD. GOLD PENS.
COMPLETE LINES IN GOLD, SILVER AND PLATE.
FAIRCHILD & JOHNSON CO.,
220 FOURTH AVE., CORNER 18TH ST., NEW YORK CITY.

Eliassof Bros. & Co.
IMPORTERS AND JOBBERS OF
DIAMONDS, WATCHES, JEWELRY,
ALBANY OFFICE: 62-64 STATE ST. 9-11-13 Maiden Lane, New York.

AMERICAN PEARLS.
CHOICE SELECTION OF AMERICAN PEARLS and BAROQUES In All Sizes, Shapes, Quality and Prices.
F. E. LEIMBACH, Importer of Diamonds,
65 NASSAU STREET, Prescott Building. - - - - NEW YORK.

Boston.

The next regular meeting and dinner of the Boston Jewelers' Club will take place Nov. 13, and the members of the executive committee are arranging to have a cosy room at the new Hotel Essex for the spread.

Early in the morning of Oct. 30, the jewelry store of T. L. Williams, in the neighboring city of Quincy, was broken into and a tray of silver watches was stolen. The thief broke a large plate glass window to effect an entrance.

On Sunday in the Arlington Street Unitarian Church, this city, there was revealed to the view of the congregation for the first time an exquisite window designed by Frederick Wilson, of the Tiffany Studios, New York, executed in favrile glass, illustrating "The Annunciation of the Shepherds," as recorded by Luke. The coloring is delicate and harmonious, blending with rare judgment the combined realism and etherealism which the subject demands.

Baltimore.

John Rau & Bro., who have conducted an establishment at 1115 E. Baltimore St., for a number of years, are advertising their entire stock and fixtures for sale, with the intention of retiring from business.

Geo. H. Dumler, with Samuel Kirk & Son Co., and Miss Cecelia Wieman, daughter of Mr. and Mrs. L. H. Wieman, 804 Harlem Ave., were married, Oct. 31, at St. Pius' Catholic Church.

The matrimonial fever appears to have full sway at present among the employes of Samuel Kirk & Son Co., as no less than four, Miss Annie L. Carey, Clarence Holmes, Wm. P. Montgomery and Geo. H. Dumler, have fallen victims to the wiles of Cupid within the past two weeks.

The Municipal Board of Awards, at their meeting last week, rejected the specifications for an entirely new clock for the City Hall, prepared by Superintendent of Public Buildings Hellman, and directed him to prepare a new set to include proposals for repairing the old apparatus. The Board spent some time discussing the mooted clock question with two clock experts and Superintendent of the Fire-Alarm Telegraph F. G. Boyd and Mr. Hellman. One of the experts, Herman Hubers, watchmaker, 226 S. Broadway, told the Board that the present apparatus could be repaired. He offered to do so and keep the clock in thorough repair for five years for $1,200, which is $200 less than the appropriation made for a new clock.

WATCHES OF PRECISION.

10 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.
Manufacturers and Importers of
Superior, Plain and Complicated Watches.
Sole Agents for
CHAS. H. MEYLAN.
SMALL WATCHES A SPECIALTY.
Brassus, Switzerland. 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.

10 SIZE SPLITS.

The New England Watch Co.

We are just beginning to distribute our

RED BOOK.

This is a catalogue of men's watches, and describes many new and attractive patterns.

THE BLUE BOOK

has been sent out. If you haven't received a copy, send for one. It shows ladies' watches.

We should be glad to furnish dealers with copies of either of these, or both, with their name printed on the cover, to distribute to customers. They are a handsome attraction on the counters.

Our Fall catalogue, showing our new enamels and many other taking styles, is now ready.

Place your orders early and be on the safe side.

The demand will exceed the supply later on.

The New England Watch Co.,

WATERBURY, CONN.

37 Maiden Lane, New York.
149 State Street, Chicago.
Spreckels Building, San Francisco.

GRAPHOSCOPES

....IN....

OAK AND MAHOGANY

ALL SIZES.

OPTICAL GOODS

OF EVERY DESCRIPTION
IMPORTED BY

SUSSFELD, LORSCH & CO.,

37 & 39 Maiden Lane, New York.

The

Leader

...IN...
HIGH-GRADE
WATCHES
—IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES, SIZES, IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane,
SOLE AGENT, New York.

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Special Notices.

Situations Wanted.

POSITION as assistant watchmaker; American; good habits; give particulars in first letter and state salary. F. J. W., 99 Central St., Springfield, Mass.

FIRST-CLASS WATCHMAKER, clock and jewelry repairer; can also do plain engraving; best of references. Address, "O.," care Jewelers' Circular-Weekly.

WANTED—By a German watchmaker, a position at once; speaking German and a little English; south preferred. Address, S. Finner, care H. Mahler's Sons, Raleigh, N. C.

WANTED—Position as foreman in a first-class jewelry factory; have been with one of the best houses in the trade; best of references. Address, H. A., care Jewelers' Circular-Weekly.

SITUATION WANTED, first of year, by experienced traveler, with first-class watch or jewelry house; west to Pacific coast or south. "Traveler," Room 71, 14 Maiden Lane, New York.

WANTED—Permanent position, by a first-class watchmaker; 20 years' experience and competent on fine and complicated work; best references. Address, "Competent," care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER and optician, good engraver, desires a position with a good firm; state salary in first letter; A1 references furnished. Address, "Watchmaker," care Jewelers' Circular-Weekly.

YOUNG MAN, with about 7 years' experience both in store and factory as jeweler and engraver, would like steady position with good house; best of references. Address, C. K. H., 614 Second Ave., Seattle, Wash.

WATCHMAKER desires position with first-class southern house during Winter, or permanently if satisfactory; accustomed to taking in work; first-class tools, American lathe, etc. "Waltham," care Jewelers' Circular-Weekly.

POSITION WANTED by first-class optician, engraver, diamond setter and salesman; correct all errors of refraction; plain and artistic engraving; tasty decorator; $20; can come at once. W. D. W. Zeller, 32 9th St., Pittsburgh, Pa.

A FIRM of manufacturers would like to assist their western representatives to obtain another line of goods (not rings) in conjunction with theirs, suitable for jobbers; territory, Pittsburgh west; commission basis. Carroll, care Jewelers' Circular-Weekly.

YOUNG MAN, energetic, ambitious and of high moral character, with good experience in retail store, would like position as traveling salesman for reliable house carrying watches, jewelry, or both; good references. Address, "Energetic," care Jewelers' Circular-Weekly.

SALESMAN, with excellent trade connections, wants side line on commission from first-class manufacturer whose goods could be sold from illustrations or small sample line to the best class of jewelers in larger cities of New England, Pennsylvania, Ohio, Maryland, the Virginias, Carolinas and Georgia. Address, "Traveling Salesman," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first-class manufacturing jeweler and engraver. Address, with references and wages desired, H. Mahler's Sons, Raleigh, N. C.

WATCHMAKER for trade work in New York city; salary, $10 per week, or piece work. Address, "New," care Jewelers' Circular-Weekly.

WANTED—Good watchmaker and engraver at once; wages, $15 per week; must have good references. Address, "Frank," care Jewelers' Circular-Weekly.

WANTED, AT ONCE—A good watchmaker and engraver; send references and state salary desired in first letter. Address, W. A. C., care Jewelers' Circular-Weekly.

WANTED—High-class watchmaker and engraver; good situation and pay; reasonable hours; references required. T. R. J. Ayres & Sons, Keokuk, Ia.

WANTED—An experienced mounter on real ebony goods; only such with experience need apply; state salary and experience. "Active, 341," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN for New York jobbing house; experienced in jewelry line; state experience, territory and salary expected. Address, K. B., care Jewelers' Circular-Weekly.

HELP WANTED Continued.

A MANUFACTURER of a leading ring line wishes to engage an A1 salesman for New England, Jan. 1. Address, in strict confidence, "Mack," care Jewelers' Circular-Weekly.

EXPERIENCED watch and jewelry traveler wanted for the Middle and New England States; very liberal salary; state full particulars. N. & M., care Jewelers' Circular-Weekly.

WANTED—Bright young man with considerable business ability and a knowledge of optics, in our optical department; call personally between 8.30 and 10.30. R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED, AT ONCE—A first-class engraver and jeweler; steady position and good salary to right party; must come well recommended; enclose reference and sample of engraving in first letter. D. P. Paul, Norfolk, Va.

IMMEDIATELY—Watchmaker, salesman, jeweler and clock repairer; position permanent; references, experience, age and salary wanted in first letter; one with 3 years' experience may suit. Abner C. Thomas, Sistersville, W. Va.

WANTED—Salesman to represent manufacturers of fine gold jewelry in middle west; must be acquainted with best trade in larger cities; give full particulars; all replies considered confidential. Address, "Manufacturer," care Jewelers' Circular-Weekly.

WANTED—From Jan. 1, 1901, a traveling salesman with an established trade in New York city and suburbs to sell watches, diamonds and jewelry; salary, $35 to $50 per week; state full particulars, experience, references, etc. "Good Trade," care Jewelers' Circular-Weekly.

WANTED, JAN. 1, 1901—An A1 experienced traveler to sell jewelry and silver novelties; territory, Michigan, Illinois, Iowa, Minnesota, Nebraska, Wisconsin; salary or commission; only experienced traveler with an established trade need apply. Fred. Kaufman, 565 Broadway, New York.

A NEW YORK jobbing house require, on Jan. 1, 1901, the services of a western traveler to sell a general line of watches and jewelry, also loose diamonds and diamond jewelry; only experienced traveler with an established trade need apply; salary, $50 per week and expenses; state full particulars. "Experience," care Jewelers' Circular-Weekly.

A NEW YORK watch and diamond house with considerable capital desires a traveler who can sell $60,000 to $75,000 worth of goods or over per year to very responsible jewelers; salary very liberal; to the successful applicant will be given an interest in the business after he has shown himself worthy of it; all correspondence considered strictly confidential; state territory, amount of sales, references, etc. "Partner," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1901, an experienced traveler in the northwest for jewelry line, by established house; must be energetic and have established trade; highest character and references necessary; salary, $1,800 per annum and commission, expenses paid; state experience, age and nationality; all communications strictly confidential. "G.," care Jewelers' Circular-Weekly.

JOSEPH H. FINK & CO., manufacturers of rings, 63 Nassau St., New York, wish to engage a salesman for Ohio, Indiana, Michigan, Illinois and Iowa from January 1. Only first-class men need apply. All communications treated confidentially.

LISSAUER & COMPANY, 12 Maiden Lane, New York, have a position open from Jan. 1st, 1901, for an A 1 experienced traveler; territory, Michigan, Illinois, Indiana, Ohio; parties only who are thoroughly qualified, will address, with full particulars, P. O. Box 2516, New York.

WANTED AT ONCE two first-class manufacturing jewelers, capable of doing all kinds of trade work, and one A1 engraver and jeweler that can do all kinds of plain and ornamental work and chasing; $20 per week and permanent position to the right men. Address, with full particulars, Albert Pfeifer, Little Rock, Ark.

Business Opportunities.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry business in town of 5,000; stock inventories $9,500; will sell less for cash; southeast Texas. Address, W. J. Kolter, Beaumont, Tex.

FOR SALE—Retail jewelry and optical store in city of Scranton, Pa., established 11 years; good repair work; a fine chance for a young man; reasons for selling, going into another business Jan. 1. Address for particulars, Berry, the Jeweler.

FOR SALE, at a bargain, the jewelry store of the late M. Wittelshofer, established in 1880 and conducted in the same store since, at Grand Forks, N. D.; largest and best town in the State; 10,000 inhabitants; county seat; store building owned by the undersigned can be rented reasonably; a rare chance for some one to step into an old established business which is making good money every day. Address or apply to Mrs. Julia Wittelshofer, Administratrix, Grand Forks, N. D.

For Sale.

CATALOGUE LIST FOR SALE—Having discontinued our catalogue department, we have a list of 25,000 bona fide names, scattered in every State in the Union, which we will sell exclusively to one jeweler. For further particulars address, R. Harris & Co., Jewelers, Washington, D. C.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Illinois, Wisconsin, Minnesota, Dakotas, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," Room 19, No. 11 Waverly Place, New York.

LOFT TO LET

WITH OR WITHOUT

POWER.

Very Desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

Who has an opening

for a wide-awake hustler, a trade getter, a creator of business? A man that can make himself useful to any jobbing or manufacturing jewelry house.

Fifteen years of buying, selling and general management of a successful jewelry business is my record. Have made for the concern I am with as much as $25,000 a year. I have the ideas, the push and the energy to make money.

Would like to hear from some good, live concern or parties contemplating going in business with capital.

My correspondence, booklets, flyers, catalogues and trade paper advertising is the sort that makes trade.

Will entertain a proposition for 1901 from any concern who is willing to pay for a good, live man, in accordance with the money it can make through his efforts. Address, X, The Jewelers' Circular-Weekly, Room 414, 134 Van Buren St., Chicago, Ill.

STORE WINDOW AND SHOW CASE HOLIDAY DECORATION.

"Just Like SILK" and Inexpensive.

Manufactured by

R. J. PETERSON, 52 Leonard St., New York.

WRITE FOR SAMPLES AND PRICES.

GARREAUD & GRISER,

68 & 70 Nassau St., New York.

GLAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

Jewelers' Court,

(E. D. GARNSEY, Owner),

51 & 53 MAIDEN LANE, - - NEW YORK.

Ready for occupancy April 1st, 1901.

This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,

56 Liberty Street, New York.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry, containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

THE CROHN PATENT SAFETY GUARD.

For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Rubies—Emeralds

GOODFRIEND BROS.,

Importers and Cutters of Precious and Imitation Stones.

9-13 Maiden Lane, N. Y.
256 Westminster St., Providence, R. I. 10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., N. Y.

TELEPHONE, 662 CORTLANDT.

Hirsh & Hyman, Importers and Cutters of *Diamonds.*
40 Maiden Lane, NEW YORK.

MANUFACTURERS OF
LARGEST and LATEST ASSORTMENT IN PEARL PENDANT & Scarf-Pin Mountings
L. ADLER & SON,
49 Maiden Lane, New York.

LEO GOLDSMITH,
IMPORTER OF
DIAMONDS and PRECIOUS STONES,
65 Nassau St., ROOM 47, New York.
TELEPHONE, 4115 CORTLANDT.
Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

W. H. BEDFORD,
22 Holborn Viaduct, London, England,
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents copy.*
The Jewelers' Circular Publishing Co.

Jewelers and Silver Workers Parade for McKinley in Hartford.

HARTFORD, Conn., Nov. 4.—The jewelers and silver workers were a fine feature of Hartford's big Sound Money parade yesterday, one of the biggest political demonstrations ever held in Connecticut. There were about 20,000 men in the parade. Col. C. H. Case, the Hartford jeweler, commanded a company in line composed entirely of jewelers, some 60 men.

The silver workers were represented by 45 men from the William Rogers Mfg. Co., Hartford, commanded by Capt. Watrous; by the Barbour Silver Co., Meriden, commanded by Capt. Barbour, and numbering 100 men; and by 125 other men from other Meriden silver factories. Several of the Meriden factories closed Saturday afternoon to allow their hands to go to the parade.

The places of business of jeweler Capt. Case, who was a colonel on ex-Gov. Cooke's staff; Hansel, Sloan & Co., Henry Kohn & Sons and others were beautifully decorated in honor of the occasion.

Trans-Atlantic Voyagers.

TO EUROPE.

Sol. Fox, of Fox Bros. & Co., Cincinnati, O., sailed Wednesday on the *Oceanic.*

Alvin L. Strasburger, of Louis Strasburger's Son & Co., New York, sailed Tuesday, Oct. 30, on the *Bremen.*

An old firm with very high credit rating offers an unusual opportunity to a young man who can control a large trade in diamonds. To such a man the house offer an interest in their business without the investment of one dollar. Full particulars will be found in the "Help Wanted" column.

Sig. Strauss, of Sig. Strauss & Co., Cincinnati, O., is working as hard as ever. His line of diamonds and fine jewelry is considered one of the finest that goes out of Cincinnati. He is just home from an extended trip, and has had one of the most successful seasons since he went into business. He is stocking up to go out for a final holiday trip and will carry some beautiful novelties.

OLIVINES | OPALS | SCIENTIFIC RUBIES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, Mounted with Diamond Bars.

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Arthur Reichman is on an extended trip through the west in the interest of the gem house of S. Lyons, New York.

Among travelers in St. Louis, Mo., last week were: Chas. Lochner, Hayes Bros.; M. Baum, Rothschild Bros.; H. C. Barker, Mandeville, Carrow & Crane; Mortimer C. Adler, Byron L. Strasburger & Co.; W. H. Bryant, T. G. Hawkes & Co.; DeLancey Stone, Shafer & Douglas; C. B. Bartlett, Whiting Mfg. Co.; Chas. De Wolff, Landers, Frary & Clark; F. D. Newburger, R. Blackinton & Co.; Lewis P. Cook, J. F. Fradley & Co.; A. Marschuetz, Spencer Optical Mfg. Co.; M. W. Smith, S. B. Champlin Co.; Mr. Dean, Reed & Barton; E. H. Swain, Waltham Horological School; Jos. H. Herzog, Louis Kaufman & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.

Representatives of Sinnock & Sherrill and The Hamilton Watch Co. and E. A. Tyler, of the Ansonia Clock Co., were in Indianapolis, Ind., last week.

Among traveling men who interviewed the jewelers of Portland, Ore., the past week, were: J. Leudan, A. Eisenberg & Co., San Francisco; H. C. McConnell, C. G. Alford & Co., New York; A. F. Lowenthal, New York; W. A. Weichman, representing Frank W. Smith, Gardner, Mass.

Travelers visiting Toronto last week, were: E. A. Woodmancy, Potter & Buffinton, Providence, R. I.; W. J. Walker, Toronto Silver Plate Co., Toronto, Ont.; Jacob Levy, Levy Bros. Co., Hamilton, Ont.; F. W. Andrews, Cornell & Andrews, Providence, R. I.; Geo. Chillas, Gorham Mfg. Co., New York; Mr. Hecht, Silberstein, Hecht & Co., New York.

Among the Cincinnati travelers that went home to vote were: Wm. Pfleuger and John Osthoff, Jos. Noterman & Co.; B. S. Newman and Jonas Wise, of Frohman & Co.; Eugene Frohmyer, Ed. Pfaffle, of L. Gutman & Sons; Sig. Strauss, of Sig. Strauss & Co.; C. J. F. Bene, August Newstedt, J. Newman, of Bene, Lindenberg & Co.; Isa Schroder, of A. G. Schwab & Bro.

Fred. Nyman, traveler for C. A. Kiger & Co., Kansas City, Mo., spent part of last week in Kansas City. C. N. Shelden, with the Merry Optical Co., has just started out on a new trip. He will not be back before the middle of the month. Donald R. Dix, traveling salesman for the Norton-Paulson Jewelry Co., was in from an extended trip and reported a good trade.

The representatives of eastern firms in Kansas City, Mo., last week, were: L. E. Smith, M. B. Bryant & Co.; T. W. Agnew, New Haven Clock Co.; Henry H. Jacobson, Jacobson Bros.; F. D. Newberger, R. Blackinton & Co.; Mortimer C. Adler, Byron L. Strasburger & Co.; E. D. MacGillervay, for J. W. Forsinger; A. D. Engelsman, Goodfriend Bros., and Mr. Hodgins, Tarrant & Gismond.

The following were in Minneapolis and St. Paul, Minn., the past week: Mr. Rodenberg, of S. & B. Lederer Co.; Mr. Jacoby, Providence Stock Co.; Max Jacoby, Manchester Mfg. Co.; C. C. Offerman, Wm. Smith & Co.; Lawrence Smith, Bippart & Co.; E. P. Ledos, Ledos Mfg. Co.; Herman Gray; Wm. Barker, R. Wallace & Sons Mfg. Co.; Abel King, I. Emrich & Co.; representative of John Holland Gold Pen Co.

Travelers visiting the Hub the past week included: Frank Wood, Ludwig Nissen & Co.; Fred. Clarkson, Albert Lorsch & Co.; Mr. Moore, Bausch & Lomb Optical Co.; C. A. Wilkinson, Providence, R. I.; Mr. Stevens, of the Stevens Optical Co.; Herman A. Friese, Fred. W. Lewis & Co.; Maurice L. Powers, Powers & Mayer; A. Barker, Meriden Britannia Co.; Benjamin Griscom, Bippart & Co.; A. Rutherford, H. A. Kirby Co.

Among the representatives of wholesale houses who recently visited the Detroit trade were: S. Levy, Levy Bros. Co.; P. M. Layman, Riker Bros.; D. Wile, Buffalo Jewelry Case Co.; J. P. Norton, Whiting Paper Co.; J. R. Goodwin, Carter, Hastings & Howe; Dwight Terry, Berlin & Jones Envelope Co.; Jacob Schorsch, I. Emrich & Co.; E. C. Stone, Battin & Co.; J. J. Cohn; Fred. H. England, Lissauer & Co.; Mr. Bliss, Krementz & Co.; and F. C. Shinn, Chas. L. Trout & Co.

Traveling men calling on Davenport, Ia., jewelers the past week, were: W. A. Lamb, George H. Fuller & Son Co.; Sam. Kunstader, J. Floersheim, Kunstader & Co.; H. M. Kohn, Stein & Ellbogen Co.; W. H. Thornton, H. A. Kirby Co.; L. E. Smith, M. B. Bryant & Co.; W. H. Bryant, T. G. Hawkes & Co.; F. L. Carpenter, Frank M. Whiting & Co.; Charles Lochner, Hayes Bros.; J. S. Adler, for Manasseh Levy; J. T. Taylor, for E. H. H. Smith; B. Kaufman, for S. C. Powell; Henry J. Hauk, for L. Grieshaber; and representative of Wm. Kinscherf.

Quite a number of well known traveling men in jewelry and cognate lines have under consideration the purchase of a tract of land bordering on Lake Michigan, in northern Wisconsin, for a "jewelers' roost." It is the intention to band the jewelry salesmen and those in similar lines into a fraternal organization and have a Summer resort all their own, which, with the characteristic good-fellowship of traveling men, they will share with their friends. A committee of three left Chicago, Friday, to look over the proposed site and were to report to a meeting of the original stockholders, to be held in that city Nov. 6. The matter is yet in embryo, but the influence and standing of the 31 original promoters of the idea are such as to make the movement a pronounced success. The idea was to assume more definite shape at Tuesday's meeting, when the committee on inspection of site would report, and details be arranged.

Travelers in Pittsburgh, Pa., last week, were: George H. Remington, Waite, Mathewson & Co.; George L. Paine, E. I. Franklin & Co.; E. A. White, The Geo. L. Vose Mfg. Co.; C. T. Barbour, Plainville Stock Co.; E. M. Bracher, Bracher, Becker & Barnett; D. Schwab, L. Adler & Son; H. B. Bliss, Gorham Mfg. Co.; C. S. Untermeyer, Charles Keller & Co.; P. M. Layman, Riker Bros.; J. Fred. Crane, Mandeville, Carrow & Crane; J. M. Morrow, American Watch Case Co.; H. Henrich; M. Klipper, Hipp. Didisheim & Bro.; A. J. Sherrard, Enos Richardson & Co.; George H. Kettlety, Albro & Co.; J. W. McClannin and Arthur Bradshaw, International Silver Co.; G. S. Melville, West Silver Co.; A. N. Dorchester, Chapin & Hollister Co.; John A. Davis, International Silver Co.; S. C. Howard, Dominick & Haff.

E. D. Severance, who has been the superintendent of the A. F. Towle & Son Co. works, Greenfield, Mass., since the factory was built, has taken the position of superintendent of the Cornell & Andrews silver refining plant at Attleboro.

LORGNETTE

FRAMES IN GOLD AND SILVER TO FIT ANY HANDLE,

FURNISHED TO THE TRADE.

STEVENS & LEITHOFF,

Manufacturing Opticians,

91 Arlington St., NEWARK, N. J.

The FLETCHER

(Aluminum)

WATCH CASE PROTECTOR,

the neatest, lightest and best-fitting case protector on the market.

PATENTS PENDING.

Your jobber has them. **$1.50 per doz.**

Fletcher Mfg. Co.,

SPRINGFIELD, MASS.

CROUCH & FITZGERALD,

Jewelry Trunks and Cases,

161 Broadway, Bet. Cortlandt and Liberty Sts.

688 B'way, 723 6th Av.

NEW YORK.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

ERNEST VATIER,

FOUNDER IN Gold, Silver and Bronze d'Art.

Maker of **FINE CASTINGS**

For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

312 MARKET STREET, NEWARK, N. J.

Bell Telephone, No. 6542.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

WESTERN SUPPLEMENT

VOL. XLI. NEW YORK, WEDNESDAY, NOVEMBER 7, 1900. No. 15.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

W. S. Still, Delavan, Ill., spent the entire week in the city, making his Fall selections.

Peter Lapp has been absent from his desk at Lapp & Flershem's for a couple weeks, due to illness.

L. W. Bruns, Juergens & Andersen Co., says that from the results of a trip just completed by him as far west as Colorado the country is in an exceptionally prosperous condition.

The Englewood home of A. L. Fuller, of the Chicago salesrooms of the Towle Mfg. Co., has been darkened by the death of their month-old girl baby, from infantile sickness, on Nov. 2.

E. J. Born, Ashland, Wis., says there is nothing to complain of in the way consumers are buying in his section, and that indications point to the proper kind of a landslide of business as soon as the political shouting is over.

M. Bazzett & Co. have secured the Chicago agency for the Rockford Silver Plate Co. and have a special representative calling on the city trade. Stock, as well as a full sample line, will be carried at the Chicago salesrooms, 100-102 Madison St.

Louis Manheimer returned Monday from an extended trip in the east, in the interests of the Atlas Watch Co., of which he is president. Mr. Manheimer would have still further extended his stay east but for his desire to assert his sovereign right on election day.

Charles Menke, optician, living at 657 Lincoln Ave., committed suicide, Oct. 29, by shooting himself in the head on account of despondency over financial matters. "I want my body cremated and the ashes scattered to the four winds," was the message that he left.

Ed. C. Jacobs, for nine years with B. F. Norris, Alister & Co., has gone to Dallas, Tex., to take an important position with the wholesale house of Joseph Linz & Bro. Mr. Jacobs takes with him the hearty good will of his co-workers, among whom he has always been popular.

"Women know what women want, and what men want, too," is the belief of R. N. Ruby, Yorkville, Ill., who is content to look after the work at the store and rely on Mrs. Ruby's judgment as buyer. On her visit here, last week, Mrs. Ruby made a choice selection for Fall trade.

C. B. Sweet & Co., Freeport, Ill., have moved from Galena St. to Stephenson St., and now are not only as centrally located as any of the other jewelers, but have as handsome a store. The removal and enlargement of the store are a sequel to executive ability shown in the management of the comparatively young firm.

The whereabouts of B. Frank Davis, former Chicago representative for Hipp. Didisheim & Bro., have not yet been learned. Nothing new has developed here regarding the alleged shortage in his accounts with the firm, reported last week at full $10,000. The stock carried at the Chicago office has been shipped to New York.

Arnold Strassburger, who for 10 years past has had a popular North Side headquarters for jewelry at 483 Lincoln Ave., has moved into a store three times as large and handsomer in appearance, at 563 Lincoln Ave. The fixtures throughout are in antique oak, imperial style, with counters bevel edged and glass extending to the floor. The window display is a feature of this up-to-date store.

H. L. Sherman, of the International Silver Co., left Tuesday of last week for Pittsburgh and the east. C. M. Stone, of factory L, took a run in from southern Illinois to register, and completed his unfinished trip in time to be at the polls here election day. Arthur Bradshaw, representing factory E, is in Chicago on business connected with that branch (the Meriden Britannia Co.).

Sommer & Hannah have opened a new jewelry store at 10 Burlington Ave., La Grange. Mr. Sommer is widely known in optical circles. T. H. Hannah, the junior partner in the new firm, is a practical watchmaker and jeweler, who has been employed for some years in this city and is equally good behind the counter or at the bench. Mr. Hannah will have the active management of the store, which starts with a good stock and attractive window display.

The Search-Light Mfg. Co., makers of Search-Light vapor lamps, have moved their offices from 71 Dearborn St. to larger quarters, at 358-362 Dearborn St., Chicago. The lighting season is now coming on, as well as holiday business, and the firm found their former quarters entirely inadequate for their needs. The factory of the company also has been enlarged, the new machinery requiring four times the space formerly used. The rapid growth of their business speaks highly of the merits of their lamps, of which particulars are given on page 58.

Among the buyers in town the past week were: S. H. Clay, Cambridge, Ill.; E. J. Born, Ashland, Wis.; J. W. Spence, Racine, Wis.; C. C. Gere, Urbana, Ill.; W. S. Still, Delavan, Ill.; C. A. Audeberg, West Superior, Wis.; E. R. Moses, Great Bend, Kan.; R. B. Shaver, Mendo, Ia.; J. Agrant, Sioux Falls, S. D.; J. M. McGee, Cherokee, Ia.; J. M. Scribner, Attica, Ind.; O. Ovrum, Waupaca, Wis.; E. Reinel, Streator, Ill.; S. D. Littlefield, Delevan, Wis.; W. R. Smith, Geneva, Ill.; J. C. Peers, Rockford, Ill.; G. M. C. Bartmess, Clinton, Ind.; C. R. Smith, Huntington, Ind.; Mrs. R. N. Ruby, Yorkville, Ill.; M. Hainer, McComb City, Miss.; C. M. Waara, Hancock, Mich.; A. L. Griffin, Potomac, Ill.; H. N. Fish, Mechanicsville, Ia.; L. J. Thomas, Polo, Ill.; Mr. Thornbury, of Hands & Thornbury, Iowa City, Ia.

St. Louis.

Albert Mauch, 3207 S. 7th St., who has been ill for several weeks, is out again.

F. W. Baier was a delegate to the Grand Lodge, K. of P., held at Kansas City last week.

J. T. McCarthy has opened an optical store at 710 North Broadway. He was formerly located at 712 Holland building.

At the ceremonial session of the Knights Templar, held on the 31st ult., among the participants were Geo. J. Hess, of Hess & Culbertson; F. W. Drosten, Herman Mauch, and Clarence A. White, of the J. Bolland Jewelry Co.

W. A. Gill, jeweler, 7th and Olive Sts., took out an attachment last Wednesday for the seizing of any funds that J. Vincent Taylor might have with the Missouri Pacific, where he formerly worked. Gill claims $45 due on a watch and chain.

Charles E. Mather Petitions for a Hearing.

SEATTLE, Wash., Nov. 3.—Chas. E. Mather, who was arrested in Seattle, Wash., on Oct. 22, charged with having defrauded Alfred H. Smith & Co. and Fred W. Lewis & Co. of jewelry worth $24,600, has petitioned the Governor of Washington for a hearing on the subject of his extradition from this State. Detective-Sergeant Nugent, who left New York with the requisition papers, arrived in Seattle, Thursday. The case against Mather in Seattle is being managed by McClure & McClure, the Seattle attorneys for the Jewelers' Association and Board of Trade.

San Francisco.

Albert Hansen, Seattle, Wash., is the proud possessor of a fine new steel yacht.

Travelers from southern California report trade good in Los Angeles and the neighboring towns.

Mr. Wuerker and Mr. Reiche, Los Angeles, Cal., have been in town on a business and pleasure trip.

J. Abramson, formerly with S. Nordlinger, Spring St., Los Angeles, Cal., is opening up for himself in that city.

George Fake, for the past 15 years with R. W. Edwards, is opening up for himself on 13th St. and Broadway, Oakland, Cal.

John Luckenbach, Los Angeles, Cal., has his new establishment now in fine shape and reports a very satisfactory business.

Heacock & Frear report a good business. Mr. Frear returns this week from Denver. He reports business much better, except in Colorado, where of late it has been dull and would be until after election.

A. T. Lipman, of Morgan & Allen Co., has been in Portland, Ore., and reports considerable business in the Pacific northwest. H. H. Allen, of this house, was in San Jose, Cal., last week. R. F. Allen, of the firm, has returned from an extended trip in the intermountain territory.

The jobbing trade in this city reports conditions very favorable at the present time. Among the trade from interior towns last week were: Charles E. Owens, Stockton; F. F. Daunt, Merced; Mr. Katz, Sutter Creek; J. C. Wahlen, Petaluma; J. S. Johnson, Concord; and L. Fiebush, Stent.

Pacific Coast Notes.

B. J. Ballard, of Sanger, Cal., has opened a jewelry shop in the Commercial hotel building, Mariposa, Cal.

Frank Golden has opened his jewelry store in Reno, Nev., at the corner of 2d and Virginia Sts. Will G. Doane has charge of the optical department.

C. P. Kryhl, jeweler, Santa Ana, Cal., is at Rural Health Retreat, near St. Helena, Napa county, Cal., whither he went about three weeks ago for his health.

George W. Hickox, a former jeweler of San Diego, Cal., has returned to that city after an absence of a year and a half in Santa Fé, N. M. He has decided to make San Diego his permanent home.

C. B. Linn, jeweler, Prescott, Ariz., is placing new fixtures and furniture in his store on Montezuma St. He has ordered a large golden eagle, and has received a pair of giant spectacles and a moon sized watch, all to be used in the front of the establishment.

At 4 o'clock on the morning of Oct. 28 a waiter at a restaurant found the rear door of William Hiles's jewelry store, Sioux City, Ia., open. The police were notified and Officer Davenport stood guard until Mr. Hiles could arrive. Mr. Hiles said he remembered leaving the door open when he closed in the evening. So far as he could tell, nothing was missing.

Oriental Pearls. American Pearls.
All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.
HERMANN & CO.,
IMPORTERS OF
Precious AND Imitation Stones,
MASONIC TEMPLE, CHICAGO.
Baroque Pearls. Half Pearls.

F. C. KLEIN. EMIL KLEIN.
F. C. KLEIN & BRO.,
126 State St., Chicago.
Steam Lapidary.
DIAMOND CUTTING.
IMPORTERS OF
Precious and Jobbing Stones.

IF YOU ARE ONE OF THE WAITING KIND,
and think the last moment will do, you'll want to send your orders where you know they will be filled promptly; where your wants will be supplied; where your order will be filled correctly the day it is received.
If you are looking for STERLING SILVER NOVELTIES, POPULAR-PRICED CHAINS, BRACELETS, LOCKETS and HOLIDAY NOVELTIES. tie yourself to us.
WE HAVE THE STOCK AND THE FACILITIES TO SERVE YOU PROMPTLY—no disappointing.
We are looking for your orders by mail or wire.
IMPERIAL
IMPERIAL MFG. CO.,
Masonic Temple, Chicago.

Detroit.

Edward Reno, formerly with F. Rolshoven & Co., is now with W. A. Sturgeon & Co.

Roy Ketcham, Bowling Green, O., has been engaged as assistant optician at Hugh Connolly's.

Hugh Connolly, jeweler and optician, proprietor of the American Optical College, last week, secured a pupil from Bombay, India.

C. S. Graves, Minden City, Mich., and W. G. Boyd, Waldron, Mich., recently purchased goods of Detroit jewelry jobbers.

Some thief broke the show window in the jewelry store of Robert Loftman, 171 Michigan Ave., and stole a quantity of jewelry.

Theodore Gorenflo, Jr., of Noack & Gorenflo, jewelers, who was recently married, returned last week from a wedding trip in the east.

Elaborate plans for the proposed horticultural building and aquarium to be erected on Belle Isle are on exhibition in the show windows of Wright, Kay & Co.

Carl B. Wagner, of the L. Black Co., has assumed charge of the optical department of Roehm & Son, while Fred Preston, formerly with Roehm & Son, has taken a position with Traub Bros. & Co.'s up town store.

MIGHTY MEN O' THE HAMMER.

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1230. 334 Dearborn St., CHICAGO, ILL.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1¢.

415 to 419 Race St., CINCINNATI, OHIO.

Columbus, O.

G. W. Bowers has opened an instalment jewelry house at Marion. He had intended to open up for business some time ago, but was delayed by his fixtures arriving much later than he expected. He had his opening day, Saturday.

P. H. Murrin, State clock inspector of the Western Union Telegraph Co., placed five clocks in the plant of the American Steel and Wire Co., at Piqua, last week. These are electric clocks and were put into service as soon as the wires from the office were connected with them.

H. B. Converse, jeweler, Plain City, was a witness in the famous Farrell murder trial, which closed at Marysville a few days ago, when Farrell was found guilty of first degree murder. Besides his business as jeweler, Mr. Converse is express agent at Plain City, and, after Farrell had killed Express Messenger Lane, he stopped over night at a hotel in that place and the next morning expressed the waybills and some other matters he had taken from the car to a point in New York, Mr. Converse placing a stronger paper about the package and writing the name of the consignee upon it. He identified the package and the man who sent it as Farrell.

A local jeweler said the other day that he had had a number of men come to him to examine watches which they were compelled to take from repairers who claimed they had lost their customer's property or that it had been stolen from the shop. The law in this State protects a merchant if he can prove that he has taken as good care of a customer's goods as he has his own, and thus while protecting the honest and upright dealers, it also operates in favor of rogues who dishonor the business. This statement shows conclusively that there must be persons either in this city or the vicinity who do this kind of stealing. The plan is to sell or pawn the customer's watch and then, in order to make a show of honesty, offer him an inferior one as the best restitution that he can make. There is nothing left under the circumstances for the customer to do but to take what he can get, which he generally does and says no more about it.

ANNOUNCEMENT.

WE TAKE PLEASURE IN ANNOUNCING THAT THE PARTNERSHIP HERETOFORE KNOWN AS MILLER & MARSH HAS BEEN MERGED INTO A STOCK COMPANY, TO BE KNOWN AS THE MILLER JEWELRY CO.

THANKING THE TRADE FOR ITS PAST PATRONAGE, WE SOLICIT A CONTINUANCE OF SAME IN BEHALF OF THE NEW COMPANY.

VERY RESPECTFULLY,

MILLER & MARSH.

THE MILLER JEWELRY CO. GREETS THE TRADE WITH THE ANNOUNCEMENT THAT IT HAS SUCCEEDED MILLER & MARSH IN THE MANUFACTURE OF FINE GOLD JEWELRY, IN THE HANDLING OF PRECIOUS AND IMITATION STONES, AND IN JOBBING FOR THE TRADE. OUR CONSTANT AIM WILL BE TO INCREASE OUR LINES OF MANUFACTURE.

OUR LINE OF PEARL PENDANTS, WHICH HAS BEEN SO WELL RECEIVED, WILL BE LARGELY INCREASED; WHEN WE WILL BE ABLE TO SHOW A LINE SECOND TO NONE.

WITH EXTENDED FACILITIES AND AN ENLARGED OUTPUT, WE HOPE TO MERIT A CONTINUANCE OF YOUR TRADE SO GENEROUSLY BESTOWED UPON OUR PREDECESSORS.

TRULY YOURS,

THE MILLER JEWELRY CO.

LION BUILDING,
FIFTH AND ELM,
CINCINNATI, O.

J. C. MILLER, PRESIDENT.
C. C. MARSH, VICE-PRESIDENT.
WALTER H. GEIER, SEC'Y & TREAS.

TELEPHONE, MAIN 3433.

Indianapolis.

TRADE CONDITIONS.

Unseasonable weather and the approaching election have helped to make trade quiet for the past two weeks. However, the usual number of October weddings brought up the sales of the retailers, while the jobbers have had very fair sales on the road. All look for busy times after Nov. 6.

C. H. Cloud, Montpelier, Ind., has just returned from a two weeks' vacation in Pennsylvania.

S. T. Nichols was called to New Palestine, Ind., Nov. 2, by the sudden death of his mother-in-law.

Smith & Gray, instalment jewelers, are putting in new cases and fixing up their rooms in the Commercial building.

George Drake, Pendleton, Ind.; J. W. Thompson, Danville, Ind., and O. A. Mitchell, Harrisburg, Ill., were buyers in town last week.

J. W. Cathcart is making Indianapolis his headquarters and extending his missionary work, for the Keystone Watch Case Co., to points outside the city.

D. J. Reagan and John T. Gardner, travelers for Baldwin, Miller & Co., were home to vote Nov. 6. Mr. Reagan will start on a long trip west and Mr. Gardner will call on the Indiana trade.

Fred H. Schmidt is still confined to the hospital. His friends are very anxious about his condition, especially since the death of his little child, which occurred last Saturday. Chas. Stoner has charge of the business during Mr. Schmidt's illness.

D. Stevens has purchased the drug and jewelry business of S. L. Rowe, Eustis, Neb.

Kansas City.

The Meyer Jewelry Co. are now occupying their new addition.

C. B. Wolf, formerly with Cady & Olmstead, is going to Colorado.

C. A. Kiger & Co. have opened a branch of their business on Broadway, New York

M. Loeb, of the Wadsworth Watch Case Co., Chicago, called on the trade in Kansas City last week.

A. Savard, formerly with Edwards & Sloane Jewelry Co., has accepted a position with Cady & Olmstead.

J. Russ Mercer designed and made the medal for the annual golf tournament of the Kansas City Country Club.

G. J. Harbes, Leonardsville, Kan., has returned from Chicago, where he has been taking a course of instruction in optics.

A. M. Rankin, formerly with the Columbian Optical Co., New Ridge building, is now with J. B. Litchtenberg, Altman building.

E. W. Shields won the $100 prize at the horse show, which was given by J. Russ Mercer, jeweler, for the best local turnout.

Helmer Thompson, with the Norton-Paulson Jewelry Co., will take a position with Edwards & Sloane Jewelry Co. on the first of the month.

Mr. Dunn, formerly with Clem B. Altman, Kansas City, but now with Edward Vail & Co., Wichita, Kan., has been visiting his Kansas City friends.

Elwood Riggs, manager of the Columbian Optical Co., Kansas City, has gone to Omaha. He will make a short business trip through Kansas before returning.

C. M. Wells, son of George W. Wells, president of the American Optical Co., Southbridge, Mass., was in the city last week, visiting the different optical jobbers.

Hal Essig, son of George Essig, jeweler, Plattsburg, Mo., visited in Kansas City, last week, on his way home. He has been west for a couple of years, engaged in the mining business.

J. Russ Mercer manufactured the unique and handsome trophy given by C. C. Christie to the Kansas City Driving Club. The handles of the trophy were formed of small silver whips and stirrups. On the side was a finely engraved race course.

Dr. F. F. Reyling, oculist, Altman building, has gone to Washington, D. C., on Government business. He will visit New York before returning to Kansas City. Previous to the outbreak of the Spanish-American war Dr. Reyling was stationed at Havana.

Watchmakers seem to be greatly in demand at present here. The Meyer Jewelry Co. have just employed two new men. The Elgin & Waltham Jewelry Co. have a new man. Duck & Missman, third floor Keith & Perry building, want to secure the services of a good watchmaker, who can take full charge of that department. H. E. Weurth, wholesale jeweler, Main St., has been so busy that his business demands another first class man, and A. Potter, who sold out his business to Duck & Missman, has accepted a position as watchmaker with Gurney & Ware.

The out-of-town merchants who visited the trade in Kansas City last week were: Elmer Fry, Belleville, Kan.; A. W. Petit, Bonner Springs, Mo.; D. L. Brown, Glasgow, Mo.; W. C. Sellers, Medicine Lodge, Kan.; Harry Davis, Topeka, Kan.; M. Dollinger, of Stuck & Dollinger, Richmond, Mo.; W. W. Whiteside, Liberty, Mo.; Mrs. A. B. Conrad, wife of A. B. Conrad, Newton, Kan.; J. A. Zimmerman, Warrensburg, Mo.; J. C. Armstrong, Ottawa, Kan.; W. H. Meyer, Lawson, Mo.; G. W. Rankin, of Willett & Rankin, Olathe, Kan.; Messrs. Dake, of Dake, Ekengren & Dake, Olathe, Kan.; W. H. Young, Dodge City, Ia.; Mr. Sams, of Sams & Waddell, Clinton, Mo.; C. A. Clement, Springfield, Mo., and Dr. A. H. Pendergast, Osage City, Kan.

Dr. J. Will Terry, of the Columbian Optical Co., Omaha, was in the city last week, on his way to El Dorado Springs.

HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns FROM $67.00, less 5%, upward.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.

Georgian STERLING SILVER. In Complete Table Service— French Gray Finish.

COFFEE SPOON.

TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

G. MADENFELDT. L. ROTHSCHILD

ROTHSCHILD & MADENFELDT MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal.

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

THE GUSTAVE FOX CO.,

Importers of Diamonds. Artistic Diamond Setters.

Makers of the Standard Patented B. P. O. Elks Jewelry, horns reading B. P. O. E. Popular throughout the United States. . . .

THE GUSTAVE FOX CO., 14 and 16 E. 4th Street, CINCINNATI, OHIO.

THEODORE NEUHAUS & CO.,

LION BUILDING, 5TH AND ELM STREETS, CINCINNATI, OHIO.

Gold and Silversmiths,

MEDALS, BADGES, CLASS PINS, JEWELS OF EVERY DESCRIPTION.

Special Attention to Repairing. Gilding and Plating.

where he has gone for his health, which has been poor for several months.

Preferred Tontine Mercantile Co., Kansas City, have been incorporated to do "a jewelry business." Capital, $10,000. Incorporators: G. E. Stillings, A. A. Lewis, A. M. Stillings, all of Kansas City; Rozelle & Walsh, attorneys, Kansas City.

The Oppenheimer Jewelry Co. have removed from their old location, in the Arlington building, to new quarters, on the ground floor of the M. K. & T. Trust Co. building, corner of 7th and Wyandotte Sts., where they occupy a corner room and one of the best locations in the city for their class of trade.

Minneapolis and St. Paul.

Albert Goodman, jobber, St. Paul, has started out on a six weeks' trip.

H. M. Carpenter, of the Minneapolis Jewelry Mfg. Co., is confined to his home by rheumatism.

W. B. Murray, of the Mowrey & Murray Co., St. Paul, has returned from Mt. Clemens, Mich., whither he was called by the death of his father. He was away two weeks.

Lars Shaker, West Superior, Wis., was in the Twin Cities, last week, on his way home from a trip to the Pacific coast.

Charles D. White, of C. D. White & Co., Minneapolis, has just returned from a trip to New York. He was gone two weeks.

The tower clock of the city hall and court house in St. Paul will be repaired and the chimes restored to working order.

J. B. Hudson, Minneapolis, has engaged an additional watchmaker, Mr. Rutter, of Chicago. Miss Cloutier is a recent addition to the force.

John Kapsch, Tower City, N. D.; Julius Anderson, Mora, Minn., and N. P. Frederickson, Cottonwood, Minn., were buyers in the Twin Cities, the past week.

A pair of diamond earrings were sold by the sheriff in St. Paul, and were bid in by C. C. Bergh, jeweler, for $75. The jewels were collateral security for a loan of $150.

Detectives from Chicago were recently in Minneapolis and St. Paul in search of Benjamin F. Davis, manager of the Chicago office of Hipp. Didisheim & Bro., who is said to be a defaulter.

P. M. Thouren & Co., manufacturing jewelers, succeed P. M. Thouren in Minneapolis. The new partner is Aaron Johnson, who has been in the employ of Mr. Thouren for a number of years.

R. B. Ackerman, of R. B. Ackerman & Co., manufacturing jewelers, Minneapolis, is able to be at the store again after having a sprained ankle from being thrown when alighting from a street car. Mr. Ackerman has just applied for a patent for a ring. It consists of a raised portion, similar to a set, in which is screwed a cap on which is stamped a face in relief. On the under side of the cap is attached a miniature photograph. There is space inside for a lock of hair, for a keepsake.

Durkee Rogers is again in the employ of Fiske & Co., Minneapolis. Fiske & Co. have a curiosity in the shape of an old silver watch which was dropped on the street car track and the trailer of a trolley car ran over it. The heavy case was flattened on both sides, and the works were, with the exception of the pendant and pendant bow, crushed. The balance wheel was imprinted into the inner case, and even the lettering on the works shows through in places on the inner case.

Gebhardt Bros., manufacturing jewelers, Cincinnati, O., who recently moved into the Lion building and extended their facilities, are doubling their business over last year and expect to add more men as soon as they can get them. Their specialty, diamond mountings, is becoming the leading factor of their business.

"Beats all, Marthy; they're using bigger type of late."

"No, it is not that, for I know my stitches are not really coarser; it must be the Search-Light Lamp our boy sent us."

ALL THE COMFORTS OF A HOME.

The list would be incomplete if a good light—no, the best light—were left out.

Do you recall in your school days the family circle of a winter's evening about the hanging lamp, the old folks near the stove and you all a-chill, on the cold side of the lamp, trying to figure the next day's sums with fingers numb with cold? It isn't necessary now. A large room can be economically lighted, so that *your* children can study, sew or play games anywhere in it.

The lamps which do this are fully guaranteed by the makers, who ever stand ready gladly to replace any defective work.

We make 100 candle-power gravity lamps in many styles for every kind of lighting, and 500 candle-power air pressure lamps as effective as electric arc lights, at one tenth the cost.

One energetic jeweler in every town and city can secure the position of sales representative. A splendid field is yet open in many of the States for the right parties to act as general agents.

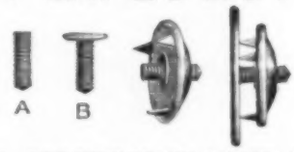
We show our faith in the Search-Light Vapor Lamps by offering to send a sample, your selection, to you on approval without a remittance from you. If you don't like it, send it back. Fair, isn't it? Write for illustrated list.

SEARCH-LIGHT MFG. CO.,

358 Dearborn Street, CHICAGO, ILL., U. S. A.

THE VICTORY LAPEL BUTTON BACKS

Sample and New Price-List on application.



Sample and New Price-List on application.

Manufactured and sold by... ADOLPH MUEHLMATT, Lion Bldg., 5th and Elm Sts., CINCINNATI, OHIO.

High-Grade Metallic Work. Monarch Engraving Blocks. Maker of Fine Tools and Dies for the trade.

Diamonds and Fine Jewelry

FOR THE HOLIDAYS.

SIG. STRAUSS & CO.,

CAREW BUILDING, - - - CINCINNATI, OHIO.

Pittsburgh.

Miss Sprague is now in the employ of John M. Roberts.

Julius Kaufman, Charleston, W. Va., is now with A. E. Siviter & Co.

Howard Sill is a new clerk with Charles T. Honess, optician, who lately opened at 122 6th St.

G. E. Giffin has opened a new store at Sheraden, Pa., purchasing his stock in Pittsburgh.

Samuel L. Weiss, formerly with H. B. Cubbison, New Castle, Pa., is with A. E. Siedle, East End.

Edward H. Lotze, of George Lotze & Co., and Mrs. Lotze, Girard, O., were in the last week on their wedding tour.

A new store at 103 Main St., Bradford, Pa., was opened recently by Mrs. N. L. Enock, a purchaser of Pittsburgh goods.

Mr. Shelly, formerly bookkeeper for Heeren Bros. & Co. and for the past 12 years in Denver, has returned to Pittsburgh and will work for the W. J. Johnston Co.

Dealers of nearby towns are making numerous holiday improvements in their stores, among them being E. N. Wehrle, and Donohue & Jones, both firms of Punxsutawney, Pa., and Daniel Drake, of Kane, Pa., all of whom have remodeled interiors with new fixtures, cases and stock.

Some time during last Saturday night thieves broke into the rooms of the Wallace Optical Co., 624 Penn Ave. Either they did not find what they wanted, probably the gold used in the frames for eye glasses, or they were frightened away, as it was reported to the police that nothing of value was missing.

Pittsburgh jewelers are great dealers in real estate. Sam F. Sipe recently purchased a valuable site on North Highland Ave., on which he will erect a handsome home; Frank J. Lanahan, with J. C. Grogan, disposed of a downtown piece of property last week for $100,000 which he had bought a few weeks ago for $91,000. Frank Niemann bought a $10,000 house on St. Clair St., and A. E. Siedle is an extensive dealer in East End realty.

John Mack and Ernest Scholes, accused of attempting a robbery early Sunday morning, Oct. 28, in the store of the Keystone Jewelry Co., Fifth Ave., were committed to jail to await a hearing. L. C. Goldsoll, of the Keystone Jewelry Co., made an information charging the men with entering the building to commit a felony. The bail was fixed at $1,000 each. Allegheny detectives could not identify the prisoners, though Scholes claims Allegheny as his home.

Samuel Miller, a jeweler at Kreuger station, Westmoreland county, had a hearing before Alderman C. F. Anderson on Thursday on a charge of false pretense, made by S. Davis & Co., wholesale jewelers. The prosecutors alleged that Miller called on them some weeks ago, and, upon representing himself as solvent and doing a flourishing business, obtained from them on credit a bill of goods amounting to $102. A short time later Miller's store was seized by the sheriff. The prosecutors claim to have proof that Miller was insolvent to the extent of $5,000 when he purchased the goods from them.

Out-of-town jewelers who were in the city last week until Saturday were: C. Hartman, Wapakoneta, O.; W. S. Pipes, Cameron, W. Va.; L. Schmidt and A. Schmidt, Braddock, Pa.; W. S. Brown, New Brighton, Pa.; D. L. Cleland, Butler Pa.; Mr. Duer, New Martinsville, W. Va.; C. L. Young, Irwin, Pa.; T. L. McWilliams, Irwin, Pa.; G. W. Smith, McDonald, Pa.; A. V. Johnston, Evans City, Pa.; F. N. Marshall, Derry Station, Pa.; G. Eckhert, Jeannette, Pa.; A. C. Watson, Moundsville, W. Va.; L. Brehm, West Newton, Pa.; A. Merz, Sewickley, Pa.; John Z. Simpson, Blairsville, Pa.; J. P. Barger, Benwood, W. Va.; E. H. Kennerdell, Tarentum, Pa.; Mr. Caplan, Monessen, Pa.

H. Gattle, formerly of Gattle, Ettinger & Hammel, New York, has begun business at 7 Maiden Lane as an importer and dealer in diamonds and precious stones, and a manufacturer of high class diamond jewelry. Mr. Gattle will travel over his old territory, comprising Pennsylvania, New York State, the east and the larger towns of Ohio, Indiana and Michigan.

Patent Trade S Mark Ring

Be sure each tray and case bears this Trade-Mark.

The only reliable Gold-Filled Seamless Ring warranted by the makers.

SOLD TO JOBBERS ONLY.

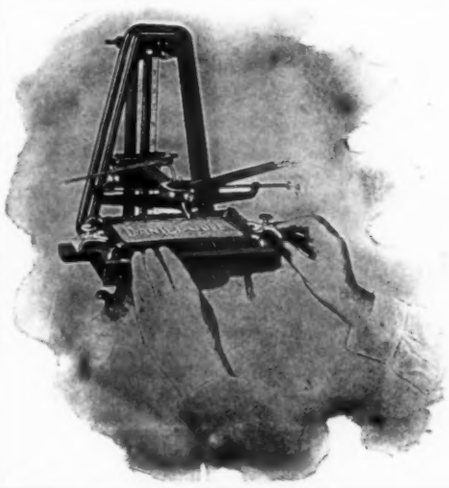
No. 1164.

The above shows but a few of the different style rings we make, and only one of the many cases in which they are displayed. They can be had either in Fancy Silk Velvet Trays and Satin-Lined Cases, holding 1, 2, 6 or 12, or, if preferred, tied up in dozens.

They retail at the popular price of 25 and 50 cents each.

F. H. SADLER & CO.,

Attleboro, Mass., U. S. A.



The Compound Slide Rest

on the **EATON-ENGLE ENGRAVING MACHINE** allows you to locate the work quickly and accurately. Ours is the only machine having this valuable feature. Other good points about the machine are: **Angular Graver Adjustment, Scale and Letter Gauge, Swinging Bracket, Ordinating Slide and Seal-Cutting Attachment.** And all so simple that **a boy** can do elegant engraving with but little practice. A fine illustrated Catalog and sample of work free. ASK FOR IT NOW and mention this paper.

EATON & GLOVER CO.,

87 Nassau Street, NEW YORK.

Established 1867.

GEO. E. HOOPER,

Jewelers' Auctioneer,

22 Hanover Street, also Room 83, Jewelers' Building, BOSTON.

CASH PAID FOR STOCKS IN STORES.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,

Providence, R. I.

Our orders prove that some Jobbers are doing business.

Do you handle our line? If not, why not?

There's money in it for the live, up-to-date Jobber.

We make Gold Rings, Brooches, Studs, Scarf Pins, Screw Ear-Drops, Charms, Baby Pins and Eyeglass Chains.

E. L. SPENCER & CO.,

53 Aborn Street,

New York Office: 9-11-13 Maiden Lane. **PROVIDENCE, R. I.**

KEEP A COPY OF EVERYTHING.

A Pen Carbon Letter Copying Book Free. No press required. Notes, Bills, Business and Society Correspondence copied while you write. We make this offer **for a short time** to introduce **Blair's Ink-Making Gold Fountain Pens** for writing and manifolding. **In these pens we give a year's supply of the best water proof ink free.** Produced by their ink-making cartridge and merely filling the holder with water. Either $1.75 and $2.00 and upward or all for a short time same price. A liberal discount by the dozen to the trade.

BLAIR'S FOUNTAIN PEN CO. (W), 163 Broadway, New York.

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

49 JOHN STREET, • • • NEW YORK.

News Gleanings.

J. C. Miller, Goldfield, Ia., has moved his jewelry stock into new quarters.

W. B. Wolcott, White Lake, S. D., has just put in a revolving jewelry case.

J. W. Phillips, Chanute, Kan., has given a realty mortgage amounting to $1,000.

In a fire in Middletown, N. Y., last week C. L'Hommedieu, jeweler, lost $200.

William Dupen, New Whatcom, Wash., has given a deed for a consideration of $200.

Ten skilled workmen were recently transferred from Providence, R. I., to the new factory of the W. F. Main Co., Iowa City, Ia.

Spaid & Son, Knoxville, Ia., have added a stock of books and stationery to their line of jewelry.

Mr. Diehl recently succeeded to the entire jewelry business of Diehl & Koobs, Scotland, S. D.

C. K. Lee, Hawley, Minn., has moved to Bagley, Minn., where he will engage in the jewelry business.

Ralph Kerr, formerly of Hutchinson, Minn., will engage in the jewelry business at some point in Montana.

O. S. Martin has sold his jewelry store in Ringgold, Ia., to L. M. Lowenthal, the transfer taking place Nov. 1.

Fritz Hoehne, who has been conducting a jewelry store in Norfolk, Neb., has moved his entire stock to Omaha.

Fred. C. Fagercrans, Topeka, Kan., has removed his jewelry store to 527 Kansas Ave., in the new Zercher book store.

The title has been cleared for the new factory at Appleton, Wis., to be erected by the Bell Watch Co., and work will be started shortly.

Marvin Clark, who has been in the employ of Moore & Sawyer, Bar Harbor, Me., has left for his home in Steuben, Me., where he will open a repair shop.

M. E. Nabstedt & Sons, Davenport, Ia., have been awarded the contract of installing tower clocks in the new depot of the Davenport, Rock Island & Northwestern Railway, at Rock Island and Moline, Ill.

G. R. Strickland, of Strickland, Smith & Co., jewelers, Fond du Lac, Wis., has a handsome work bench with an inlaid top and sides. The top has black walnut, curly maple, red cedar, ash knarl and cherry grand, each in natural finish. The sides are inlaid in the form of a star and crescent, and the front of each drawer is inlaid with red cedar and black walnut. The value of the bench is about $300.

Fred Newhall, son of W. F. Newhall, jeweler, Lynn, Mass., was quite seriously injured at East Saugus, about 8.30 o'clock last Tuesday evening, and is now at the Lynn Hospital, suffering from a broken leg and other injuries. With a chum, Bert Newhall, he was engaged in moving a small building, both young men being under the same, jacking it up, when one side gave way. Bert managed to escape, but Fred was caught under the building, the timbers falling across the lower part of his body, breaking the right leg above the knee. A stretcher was improvised and he was taken to his home. Later, the Lynn ambulance conveyed him to the hospital.

THREE-COLORED ENGRAVINGS IN ONE COMBINATION

PRODUCE A MOST

ARTISTIC AND UNIQUE EFFECT.

Something Entirely New on

Commander 14 K. Gold-Filled Watch Cases.

Guaranteed to wear for 25 years. Made in all sizes. Ask your Jobber to show you samples.

Illinois Watch Case Co.,

Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.

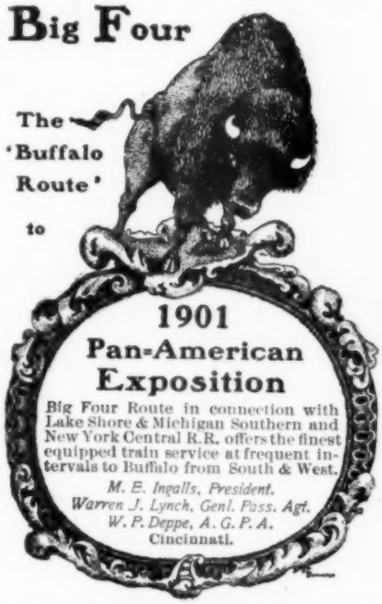
FACTORY AND MAIN OFFICE, ELGIN, ILL.

CHICAGO OFFICE,
Silversmiths' Bldg., No. 133 Wabash Ave.

NEW YORK OFFICE,
Gill Bldg., No. 9 Maiden Lane.

Big Four

The 'Buffalo Route' to



1901
Pan-American Exposition

Big Four Route in connection with Lake Shore & Michigan Southern and New York Central R.R. offers the finest equipped train service at frequent intervals to Buffalo from South & West.

M. E. Ingalls, President.
Warren J. Lynch, Genl. Pass. Agt.
W. P. Deppe, A. G. P. A.
Cincinnati.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.

No. 149

Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

WM. SMITH & CO.,

GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.

MANUFACTURING JEWELERS

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

JULES J. LINTZ,

Watchmaker to the Trade.

Diplomas and First Prizes for Scientific Workmanship.
BASLE, BIEL-ZURICH (Switzerland), 1892.

Careful Repairing of all kinds of Watches.

Fine Timepieces, Chronometers and Complicated Watches, also Making of all kinds of New Pieces a Specialty.
DEMAGNETIZING.
108 Fulton Street, New York.
Telephone, 1108 John.

ALOIS KOHN & CO.,

SOLID GOLD CHAINS,
4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout the country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

S. & A. BORGZINNER,

Manufacturers and Importers,

82 & 84 NASSAU STREET,

NEW YORK.

Apply for our Samples and Prices.

Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK 18 K. — ALL CASES BEARING THIS MARK, ARE HAND-MADE. — STAMPED. TRADE MARK 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of **SOLID GOLD CASES.**

21 and 23 Maiden Lane, New York.

TRADE CAMM W.C.CO MARK.

THE CAMM WATCH CASE CO., 23 Maiden Lane, New York City.

MAKERS OF

Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

No Bath, No Acid Coloring. All Leading Watch Jobbers carry our goods in stock.

American Watch Case Co.'S

GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

FREUDENHEIM BROS. & LEVY,

Importers of Diamonds,
Manufacturing Jewelers,
Jobbers in American Watches,

54 Maiden Lane, New York.

BLANCARD & CO.

Our line of **SETTINGS, FOX-TAIL CHAINS, GALLERIES AND HOLLOW BALLS** stand in the front ranks when QUALITY and finish are considered. Send for catalogue.

45-47 JOHN STREET, NEW YORK.

9-11-13 Maiden Lane, New York.

HENRY C. HASKELL, Designer and Maker.

J. A. Robb has opened a repair shop in Admire, Kan.

J. S. Butner has opened a jewelry store in Cleburne, Tex.

W. T. Bean, jeweler, Norristown, Pa., will occupy a store in Bordentown, N. J.

H. E. Randall, formerly of Prattsburgh, N. Y., has opened a new jewelry store in Hammondsport, N. Y.

Frank Hayes, Montoursville, Pa., has purchased property on Broad St., and has moved his jewelry store into it.

The Cleburne Jewelry Co., Cleburne, Tex., under the management of W. C. Lansford, have begun business.

In a fire in O. J. Bretz's bazaar, Mackinac, Mich., heat and smoke did damage to the jewelry stock and fixtures of M. F. Farrington.

F. M. Hall, Rockville, Ind., has moved that portion of his jewelry stock unsold at auction to the room he formerly occupied at his residence.

C. C. McKee, of Mound City, Ia., was in Sigourney, Ia., last week, where he contemplates the opening of a jewelry store on Missouri Ave.

Charles Winslow, a leading jeweler of Deadwood, S. D., has been adjudged insane and will be sent to the Yankton asylum as soon as a place can be made for him.

M. H. Rees, optician in the Stone opera house, Binghamton, N. Y., will close out his entire stock of jewelry by Jan. 1. He intends to run an optical store only, wholesale and retail.

C. M. Fuller, of Greenleaf & Crosby Co., St. Augustine, Fla., has returned from Lake Champlain. The firm's Alcazar Arcade store will open on Nov. 28, with the opening of the hotel.

Adolf Naundorf, jeweler, who has been a resident of Pottsville, Pa., for several years past, has opened a store at 120 W. Market St., that city, for the repairing of watches, clocks, music boxes, etc.

Alizky Marsey applied to Mayor Carnahan, of Rochester, N. Y., for a permit to sell jewelry and gewgaws on the street. The Mayor refused to issue the desired permit, as the executive is trying to rid the streets of all fakirs.

Oct. 17, John C. Baldwin, one of the oldest residents of southern Lancaster county, Pa., died at his home in New Providence from a stroke of apoplexy. Deceased was 92 years old, and was a clock maker by trade.

George D. Elliott has closed out his jewelry business at Clarion, Ia., and has gone to Iowa Falls, Ia., where he has taken charge of the business of the late H. H. Holmes. Mr. Elliott was formerly located at Alden in the jewelry business.

In Special Term in Buffalo, N. Y., Oct. 26, Justice Hooker granted a decree of absolute divorce to Frank E. Burton, jeweler, Niagara Falls, from Laura A. Burton, who put in no defence. Mr. Burton was married to Laura A. Norris, of Hamilton, Ont., in July, 1896. The couple have no children.

The telephone damsel
Remarks, in low tone,
That a ring on the finger's
Worth two on the 'phone.
—*London Answers.*

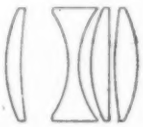
The Latest Patents.

ISSUE OF OCTOBER 30, 1900.

660,609. DRESS-STUD. GERALD WILSON, Leeds, England. Filed April 10, 1900. Serial No. 12,292. (No model.)

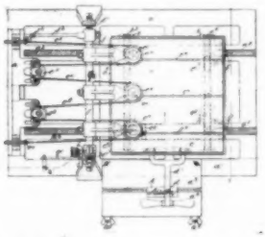
In a stud, the combination, with a plate *A* having a spring *E* struck up from it, of a plate *F*, the edges of which inclose the edges of the plate *A* and protect the spring, a forked bracket having a base *c'* inclosed between the plates *A* and *F* with its arms projecting through openings in said plate *A* at the sides of the free end of the spring, and a bent tongue *B* pivoted between the said arms and engaging with the said spring.

660,747. OBJECTIVE. EDWARD BAUSCH, Rochester, N. Y., assignor to the Bausch & Lomb Optical Co., same place. Filed May 31, 1900. Serial No. 18,604. (No model.)



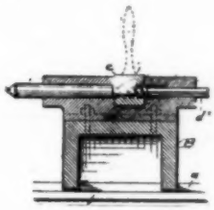
An objective composed of four lenses having different curvatures, three of said lenses being positive and each having different refractive indices, and the fourth lens being negative and having a refractive index lying between that of the positive lens having the lowest index and either of the other positive lenses.

660,790. ENGRAVING-MACHINE. WILLIAM S. EATON, Sag Harbor, N. Y. Filed Aug. 8, 1900. Serial No. 26,232. (No model.)



In an engraving-machine, the combination of a freely-movable table, with a tracer movable therewith, a rock-shaft extending across the table, a routing-tool having a bearing that is mounted upon the rock-shaft, a spring adapted to rock the shaft backward, an arm depending from the rock-shaft, a cam adapted to engage said arm and to rock the shaft forward, and a stop for limiting the movement of the rock-shaft.

660,821. CENTERING DEVICE FOR LATHES. JOHN G. OBERMIER, Canton, O. Filed Jan. 13, 1900. Serial No. 1,261. (No model.)

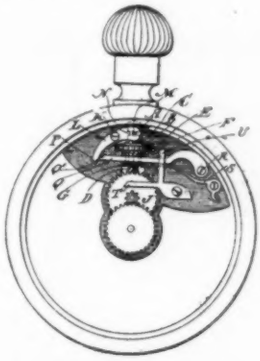


The combination in a lathe of a bed-plate with a tail-stock, a centering-sleeve engaging therewith and provided with a recess terminating short of the end of the sleeve to form a stop, a screw-threaded centering-shaft of two diameters journaled in the centering-sleeve and carrying a corresponding screw-threaded operating-nut provided with a projecting operating-lever.

660,823. FOUNTAIN-PEN. WILLIAM C. SHERMAN, Orlando, Fla., assignor of two-thirds to Archibald McCallum and Philip Bewan, same place. Filed May 21, 1900. Serial No. 17,426. (No model.)

In a fountain-pen, the combination with two fixed tubes disposed one within the other and spaced apart, of a movable tube telescoping between the fixed tubes, a piston in the inner fixed tube, a rod secured to said piston and to the movable tube and having an elongated slot and a wedge-shaped lug passing through the wall of the inner fixed tube and prevented from outward displacement by the intermediate tube, said lug projecting from the inner wall of the inner fixed tube and entering said elongated slot.

660,855. STEM WINDING AND SETTING WATCH. CHARLES A. KORTENHAUS, Philadelphia, Pa. Filed Nov. 27, 1899. Serial No. 738,315. (No model.)



In a stem-winding and watch-setting device, an arbor, shifting gearing thereon, an arm engaging said gearing, and means for operating said arm, in combination with a double-limbed bridge, one limb of the same freely engaging the side of a wheel of the hand-setting mechanism, and the other limb projecting angularly from the first-named limb and bearing freely against the side of said arm.

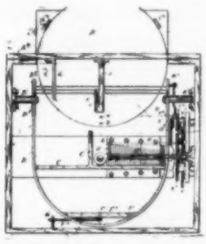
660,882. COLLAR AND NECKTIE FASTENER. HAROLD B. BARNES, Edgewood Park, Pa. Filed June 2, 1900. Serial No. 18,896. (No model.)

A combined collar and necktie fastener comprising a button and a wire portion projecting outward from one face of the button approximately at right angles thereto to form a shank portion somewhat greater in length than the combined thickness of a neckband and the buttonhole ends of a collar, and projecting from the outer end of the shank portion laterally and inwardly to form a bulge and then laterally in the opposite direction, the free end of said wire being provided with a pin for engagement with a necktie.

660,883. COMBINED PENCIL HOLDER OR PROTECTOR AND LETTER-BALANCE. OTTO BECKMANN, Mannheim, Germany. Filed Jan. 15, 1900. Serial No. 1,476. (No model.)

A pocket-balance for letters and other mail-matter, comprising solely: A single tube having diametrically-opposite longitudinal slots in its side walls at one end for holding the article to be weighed, a graduated rod in the interior of said tube passing through the end thereof opposite to that having the slots, a ring on the outside end of the graduated rod passing through a hole in the outside end of the said rod, holding all the parts together, and a loose spring likewise within the tube coiled around the graduated rod and bearing at one end on a headpiece or plate on the end of said rod within the tube and at the other end on that end of the tube through which the rod passes.

661,005. MUSICAL BOX. GEORGE VARRELMAN



and CHARLES M. FELS, New York, N. Y. Filed Sept. 22, 1899. Serial No. 731,281. (No model.)

No. 352.
Mustard Pot.

No. 976. Oval Bread Basket.

40 New Articles in our New Catalogue No. 15, just out.

S. STERNAU & CO.,

204 Church Street, - - NEW YORK.

No. 350.
Toothpick Holder.

..THE..
SWAN FOUNTAIN PEN.
Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.
W. W. STEWART, Inventor and Patentee.
A variety of Styles and Prices.
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.
MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.

EUGENE SHEFFLER,
207 Centre Street, N. Y.
Jewelers' Machinery
NEW AND SECOND-HAND.
FOOT AND SCREW PRESSES.

SHEARS. DROPS. ROLLING MILLS.
Jewelers' Tools and Dies.
HARDENING.
All Sizes Steel Blank Dies.

In a musical box, the combination with a music-producing mechanism, adapted to be operated by a rotating note-disk, of a frame mounted to swing toward and from the music-producing mechanism and to convey a note-disk upon said mechanism.

DESIGN **33,449.** BADGE. CHARLES S. ROGERS,

Hot Springs, Ark. Filed Sept. 5, 1900. Serial No. 29,094. Term of patent 3½ years.

DESIGN **33,450.** SCARF-PIN. HERMAN COHEN, New York, N. Y., assignor of one-half to Nathan Blank, same place. Filed Aug. 25,

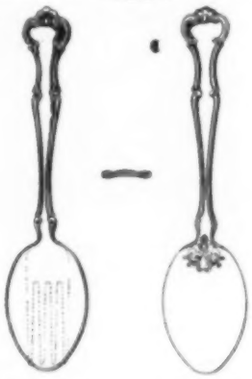
1900. Serial No. 28,081. Term of patent seven years.

DESIGN **33,451.** HAT-PIN. SAMUEL K. GROVER.

Providence, R. I. Filed Oct. 3, 1900. Serial No. 31,930. Term of patent 3½ years.

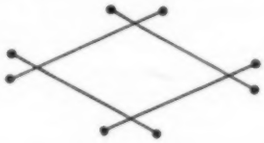
DESIGN **33,453.** COLLAR OR CUFF BUTTON. JOHN E. HILL, Center Harbor, N. H. Filed Oct. 3, 1900. Serial No. 31,937. Term of patent seven years.

DESIGN **33,457.** HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES.



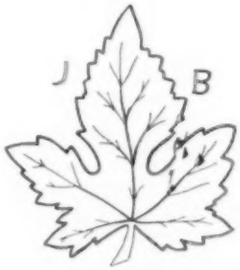
WILLIAM C. CODMAN, Providence, R. I., assignor to the Gorham Mfg. Co., same place. Filed Oct. 3, 1900. Serial No. 31,933. Term of patent seven years.

TRADE-MARK **35,323.** FOUNTAIN-PENS. FREDERICK J. OTIS, Apollonia, Wis. Filed July 21, 1900.



Essential feature.—A diamond outline. Used since April 6, 1899.

TRADE-MARK **35,324.** GOLD AND SILVER WARE, JEWELRY AND PLATED WARE. J. C. & B. C. SILVER, New York, N. Y. Filed Aug. 2, 1900.



MAPLE LEAF

Essential feature.—The words "MAPLE LEAF" and the representation of a maple leaf and the letters "J B." Used since July 1, 1899.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Oct. 30, 1883.

287,401. ELECTRIC TIME-DETECTOR. THOMAS AHEARN, Ottawa, Canada.

287,442. NECKTIE-FASTENER. F. C. C. KAHLER, Chicago, Ill.

287,448. MANUFACTURE OF HAIR-SPRINGS. JOHN LOGAN, Waltham, Mass.

287,460. SPECTACLE CASE AND PENCIL-HOLDER. J. A. PATTEE and J. B. SCOVELL, Lamar, Mo.

287,474. UMBRELLA-FASTENER. W. P. RICHARDS, Orange, N. J.

287,504. CORK-PULLER. FREDERICK CAPPELL, Hoboken, N. J.

287,564. CHAIN FOR BRACELETS. C. A. MULLER, Brooklyn, N. Y.

287,594. NECKTIE-HOLDER. J. E. VANDERBILT, Brooklyn, N. Y.

287,604. PENDULUM. I. B. WOODRUFF, G. B. OWEN and H. W. BEECHER, Winsted, Conn., assignors to the Wm. L. Gilbert Clock Co., same place.

Designs issued Oct. 26, 1886, for 14 years.

16,959. CRUMB-TRAY. H. L. PALMER, Brooklyn, N. Y.

16,963. CRUMB-TRAY. H. L. PALMER, Brooklyn, N. Y.

Designs issued Oct. 31, 1893, for seven years.

22,859. SPOON. E. N. DENISON, Westerly, R. I.

22,860. KNIFE-HANDLE. DAMON GREENLEAF and J. H. CROSBY, Jacksonville, Fla.

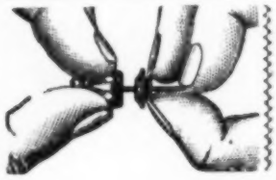
22,862. WATCH-CHARM. JAMES JENKINS, Buckley, Wash.

Designs issued April 27, 1897, for 3½ years.

26,967. BUCKLE. JOHN MEHL, JR., Jersey City, N. J.

26,969. SPOON. A. G. ROGERS, Meriden, Conn., assignor to C. Rogers & Bros., same place.

26,970. BUTTON-HOOK. AUGUST SOFFEL, Newark, N. J.


THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
Safety Catch

FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

FAYETTEVILLE, Tenn., Oct. 24, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I just read the article on pearl buttons in your journal of Oct. 17, 1900, and would be pleased to have you refer me to the names of some eastern firms buying pearl blanks, as I would like to correspond with them.
Yours truly,
E. C. BROSSARD.

ANSWER:—We refer correspondent to the following: Henry Wallbott, 180 Centre St.; Sansom Pearl Works, 224 Centre St.; A. Roberts, 239 Centre St., and Minvel & Rosenblatt, 381 Broome St., all of New York. New England Pearl Co., 40 Clifford St.; Anchor Pearl Co., 334 S. Water St.; City Pearl Works, 25 Calendar St., and Novelty Pearl Co., 56 Dudley St., all of Providence, R. I.

NEW YORK, Oct. 26, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly let us know the addresses of manufacturers of small sterling silver ornaments, such as shields and rosettes, etc., and greatly oblige,
Yours very truly,
DIAMOND POINT PEN CO.

ANSWER:—We refer correspondent to T. W. Lind, 67 Friendship St.; Heimberger & Lind, 158 Pine St., and Geo. W. Dover, 80 Clifford St., all of Providence, R. I.

PORTSMOUTH, O., Oct. 24, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please tell me where I can buy some whisky flasks with screw top, half of top being covered with leather, the lower half of bottle having a pewter cover, not silver plated. The cover comes off and is used for drinking purposes. We have had them, but do not remember from whom we purchased them. I think the half-pints cost about 50 cents to 75 cents, as near as I can remember. Thanking you in advance,
Respectfully,
OTTO ZOELLNER & BRO.

ANSWER:—These goods can be obtained from McKesson & Robbins, 91 Fulton St., and George Evans, 3 E. 14th St., both of New York.

EMPORIA, Kan., Oct. 26, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly inform us where the Acme Silver Co. are, and oblige,
D. D. WILLIAMS & CO.

ANSWER:—There were two Acme Silver companies: The Acme Silver Co., Toronto, Can., and the Acme Silver Plate Co., Boston, Mass. Both of these concerns went out of business two years ago, and as far as we know they have no successors.

BENNINGTON, Vt., Oct. 27, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you furnish me with the address of a concern that publish a first-class china and bric-à-brac authority in the shape of a magazine or weekly or monthly—a descriptive and advertising medium for imported and domestic china dealers?
Respectfully yours,
F. N. SQUIRE.

ANSWER:—*The Crockery and Glass Journal*, 92 West Broadway, New York, is published weekly. *The House Furnisher and China, Glass and Pottery Review*, 19 Union Square, New York, is published monthly.

RENOVO, Pa., Oct. 19, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let us know, through your question department, who is the maker of Albaline lacquer.
Yours truly,
SMYTH BROS.

ANSWER:—The Egyptian Lacquer Mfg. Co., 152 Front St., New York.

KALAMAZOO, Mich., Oct. 29, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please advise me who makes the Weidlich fountain pen. Thanking you in advance, I am,
Very respectfully,
F. P. D'ARCY.

ANSWER:—O. E. Weidlich, Nevada building, Cincinnati, O.

HARTFORD, Conn., Oct. 30, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give me the address of the sole agent for the United States of the Patek, Philippe & Co. watches? I see their advertisement in your CIRCULAR-WEEKLY, but they do not give the name of their sole agent. An early reply will oblige,
Yours truly,
CHARLES TESKE.

ANSWER:—Alfred G. Stein, 68 Nassau St., New York, is general agent in the United States for Patek, Philippe & Co.

OTTAWA, Can., Oct. 26, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly inform me the names of dealers who handle gold filled watches, gents' and ladies', of a very cheap kind; that is, something that could be used in connection with a country fair? By so doing you will greatly oblige,
Respectfully yours,
MARTIN ROSENTHAL.

ANSWER:—Byron L. Strasburger & Co., 17 Maiden Lane, New York, can furnish such goods.

CROWN 14k.

TRADE-MARK.
GUARANTEED FOR TWENTY-FIVE YEARS.

LION 10k.

WARRANTED
TRADE-MARK.
GUARANTEED FOR TWENTY YEARS.

YOUR present profit will prove a future loss if you sell inferior watch cases. Do not be blinded as to the future when your reputation will be your best friend. There is maximum profit and a lasting security in handling the celebrated

CROWN 14k.

and LION 10k.

filled cases. For intrinsic value, strength of construction, attractiveness of style and elegance of finish these cases are unequaled, **AND** there is the guarantee of unquestioned reliability.

For Sale by ALL LEADING JOBBERS.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

THE SERIES OF INTERVIEWS WILL BE RESUMED IN DUE SEASON.

No. 2.
PRIZE ESSAY COMPETITION.
First Prize, $20. Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Treat Customers—How to Sell."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a number, keeping a list of contributors with the numbers of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by November 15, 1900.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

In and About the Store.

BY THE ONLOOKER.

POLITENESS OF EMPLOYES.

MUCH has been written about the wisdom of enforcing politeness and courtesy in employes. No one will gainsay that your clerks should practice these virtues even from the lowest point of view. But in all the discussion of the question, one advantage to be derived from this seems to have been largely omitted. This point is the wonderful effect such conduct has in the formation of habits and even of character. For, naturally, the average employe is young when he first becomes a clerk—just in the formative years. At this period of life, he—we are using the term in a general way and will be pardoned the ancient quip that "he" here embraces "she"—is more or less restive under constraint or restraint. He is high spirited, or, at least, for his own sake, let us hope he is, for if not, he is not likely ever to become more than a clerk. If he is that kind of a person, a mere drudge, he is sure to err in the other extreme and to be so tame and colorless as to be a mere automaton. In which case he is already past all mending and never will make a good clerk, and so there's no use of trying to beat any idea into his vapid head.

To resume. Everybody will concede that at times the position of clerk is very trying. The wonder is not that clerks sometimes do lose patience and exhibit temper, but that they forget themselves so very seldom.

And now comes in the point aimed at. If you have cultivated courtesy until it really has become a habit you will find it a comparatively easy matter to remain master of the situation. You will be oblivious to the horrors of a position that will have tried you beyond all endurance if politeness is merely a garment which you slip on to wear on occasion. It adds so much of strength to the character that for that reason alone it is worthy of cultivation. But courtesy and politeness do not mean unction and servility. There is nothing slavish in them. On the contrary, they are something that you owe to yourself. And if you fail to practice them in intercourse with others, you fail in self-respect.

ODD CENT PRICES.

Analysts of human nature vainly seek an adequate explanation of the species of mesmerism that odd cent prices exercise on buyers. Department stores have long used them to whet the proverbial feminine appetite for bargains, but the custom is now so widespread among clothiers, haberdashers and hatters as to merit consideration. What are the caricaturists and penny-a-liners, who have poked no end of fun at the gentle sex for yielding to the subtle fascination of 98 cents and $1.48, to do when men's suits are offered for $9.99, hats for $1.67 and ties for 23 cents? Alas for the manufacturers of humor, cruelly deprived of one of their chief sources of revenue! Seriously, however, the spread of the odd cent idea is to be deprecated. It has a catchpenny savor that is antagonistic to dignified trading and suggests the street hawker. Fixed prices in round numbers accord best with straightforward methods of selling goods.—*Clothier and Haberdashers' Weekly.*

What our contemporary says of the evils of odd cent prices in the clothiers' and haberdashers' trades applies with equal force in those cases in the jewelry trade where the practice exists.

PHILOSOPHY FROM "BRAINS."

Just because some men who have tried it say that advertising doesn't pay, it is no sign that the thousands who spend millions of dollars a year for advertising are all damn fools. Looks a great deal as though the ones who didn't make it pay were the foolish ones.

*

Once in a while it is well to advertise that you are likely to make mistakes—but that they do not occur twice. Learn of your mistakes through your customers, and then correct them.

*

The clerk who will work when you are away as he does when you are present is valuable. Pay him a good salary.

*

Mistakes should be like a Summer shower, and render experience more productive and profitable.

*

Bad examples are as valuable as good ones, if you can recognize their badness.

ING and HINTS to JEWELERS

ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

RECENTLY there was received in this office a copy of a newspaper of a western city, in which were marked two paragraphs, as follows, the names of the jewelers being changed and of the make of watch omitted:

> See the ——— ——— ——— chronometers, the finest watch expert labor can produce. From $400 up, at Smith, the jeweler's.
>
> Jones, the jeweler, will sell you $400 watch in 18 karat gold case, open face, for $270; hunting, $285. Get prices on five-minute repeater and split seconds chronograph. Can save you from $125 to $300 on above watches. Don't pay the long price.

The second ad. was undoubtedly intended to be an attack upon the first, but it was entirely silly and ineffective. It does not by any means prove that the named make of watch in the first paragraph is not worth fully the price asked; but it serves to cast disbelief in the value of all very high priced watches. And the promulgation of anything that will tend to create this disbelief is greatly prejudicial to the trade's interest. If one jeweler can sell for $270 what apparently, though not perhaps actually, another charges $400 for, what proof does the former offer that still another jeweler cannot undersell him? And does it not look as if the whole matter of high priced watches is a farce? Our pseudonymal jeweler, Jones, was either ill advised or injudicious in making his announcement.

* * *

A first rate ad. is that of Geo. E. Feagans, Joliet, Ill., and it can be used bodily by any other jeweler who has goods similar to those advertised. The ad. was used during the days immediately preceding the holidays of last year and proved a winner. This we can understand, for the articles advertised are admirably adapted to holiday trade and are temptingly priced.

* * *

The diamond ad. of L. M. Barnes, North Adams, Mass., is ordinary, the only point made being as to the increase of market price and the giving of the old price to Mr. Barnes's customers. This point was, undoubtedly, effective in the beginning of the advance of diamond prices; but we doubt if, to-day, the public would entirely credit the assertion that the jeweler would sell at the old prices diamonds the market price of which had increased 40 per cent.

The wedding ring, notwithstanding its significance and sentiment, offers little opportunity to the advertisement writer. Yet Switzer & Grubert, Staunton, Va., have produced a remarkably impressive ad. on the subject. It gives points regarding the wedding ring that, perhaps, the reader never thought it should possess, and this information is put in really charming figurative language. The reader of the ad. is really impressed with the importance of the attributes of the wedding ring as an article of wear, and, consequently, that the place to get a proper wedding ring is Switzer & Grubert's store.

A
WEDDING
RING

should fit the finger. If it is too large it is a sign of shallowness of purpose. If too tight it suggests that the union pinches somehow. A perfect fitting ring is symbolic of a perfect, harmonious union.

Start out right by getting your wedding ring from us. We keep the proper kind and proper sizes, and engrave any inscription you may want free of charge.

SWITZER & GRUBERT,
Jewelers and Opticians,
No. 3 E. Main Street.

Open Evenings.

Girls, Too.

Girls' Watch, $4.00. Pretty little open face nickel Chatelaine Watches. American stem wind movement, and fully warranted.

Or this--same in solid silver case at $5.00.

The boys are not the only ones who enjoy being asked, "What time is it?" at Christmas.

Girls, too.

GEO. E. FEAGANS,
JEWELER.

Watches for as little as $1.50, and from that to those diamond studded and enamel inlaid, at $200.

....Diamonds....

Set or unset. Our stock to-day is superior to anything we ever carried, containing many beautiful gems. Despite the fact the market is from 33 1-3 to 50 per cent higher than usual, our prices are the same. Never a better opportunity to secure diamonds.

In engagement rings set with diamonds we have a beautiful assortment.

Our stock in watches surpasses any in the city. Come in and see them.

L. M. BARNES, Wilson Block, Main St., North Adams.

THE GENUINE ARE LABELED

FRANCE.

BEWARE OF IMITATIONS.

ASK YOUR JOBBER FOR THEM.

SUSSFELD, LORSCH & CO.,

LORSCH BUILDING,

37-39 MAIDEN LANE, NEW YORK.

21 RUE DE L'ECHIQUIER, PARIS.

The TRUE BLUE

BEADED LABEL

Watch Glasses.

BUY THE BEST!

PAT. CELLULOID RING TRAYS

For sale by all jobbers.

Are THE MOST ATTRACTIVE,
THE MOST DURABLE,
ALWAYS CLEAN, because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings,	size 11¾ x 7⅞,	$2.00
	28 "	" 11¾ x 5⅞,	1.75
	30 "	" 8¾ x 5¾,	1.75
	24 "	" 9¼ x 5⅞,	1.75
Bevel Frame	12 "	" 8 x 5¾,	1.25
	8 "	" 9⅛ x 1¾,	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),
85 NASSAU STREET, NEW YORK.

CHRONOMETERS.

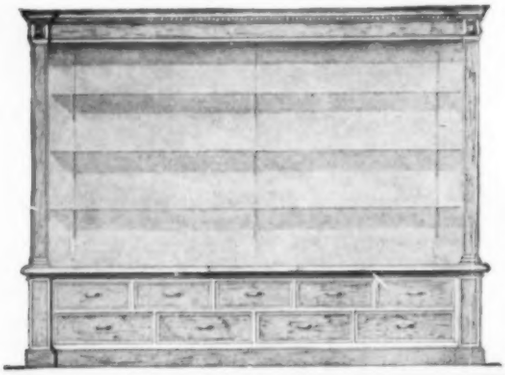
A large stock of new Chronometers always on hand. Second-hand chronometers made up equal to new and readjusted, for sale or rent.

Repairing and readjusting Marine Chronometers for the trade a specialty.

CHARLES A. GEISSLER,
Successor to H. H. HEINRICH,
REMOVED TO 26 South St., New York.

Horological Department,
BRADLEY POLYTECHNIC INSTITUTE,
PEORIA, ILLINOIS.
Largest and Best Watch School in America.
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable Board and rooms near school at moderate rates. Send for Catalogue of Information.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENT PENDING.

John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

R. A. HEILAND,
Watch-Jewel Mounting,
13 West Chestnut St., P. O. Box 178,
(4th Floor Reisner Bldg.) LANCASTER, PA.

Bookhout Bros
Engravers on Wood
48 Maiden Lane and 35 Liberty St. New York

HEADQUARTERS FOR JEWELERS' AND SILVERSMITHS'

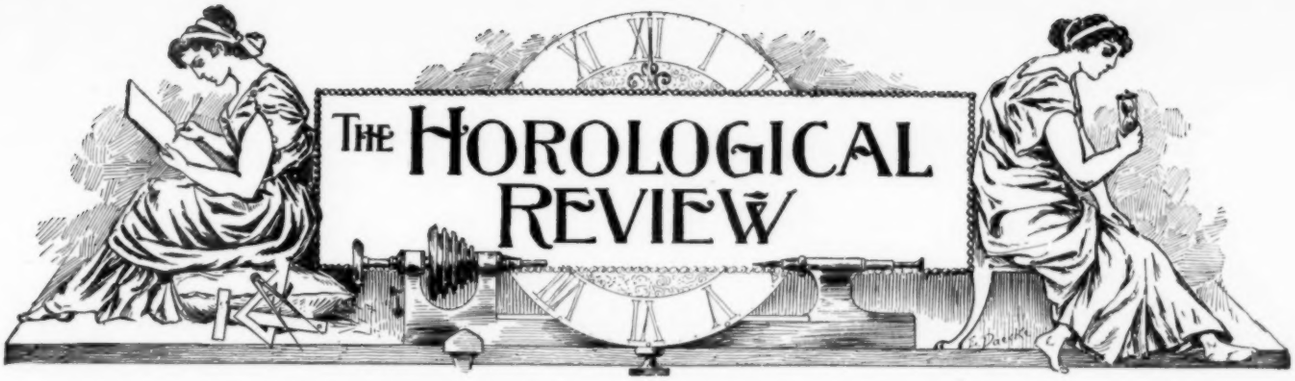
MACHINERY

DROP PRESSES,
FOOT PRESSES,
SCREW PRESSES,
POWER PRESSES,
ROLLING MILLS.

WESTERN OFFICE, MERCANTILE BANK BLDG., CLEVELAND, OHIO.

MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.

NEW YORK OFFICE, 126 LIBERTY ST.



PRACTICAL COURSE IN ADJUSTING.

COMPRISING

a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED BY

original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.

BY THEO. GRIBI.

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[COMMENCED IN ISSUE OF FEB. 1, 1899. PART XLV.]

CHAPTER V.

HOW TO MAKE A BALANCE ARBOR WITH MODERN APPLIANCES.

[*Continued from page 70, Oct. 24, 1900.*]

We now proceed to finish the arbor. It will be found that when hardened and tempered in the before described way, the blank has scarcely warped; often not at all. I invariably finish the upper part first. Taking the lower staff into the chuck to whose size hole it has been turned, I true up, if necessary, now with the hand tool, the portion intended for the balance axis as well as the seat for the balance, and I am careful to undercut the corner of the seat, as shown in Fig. 11. This is done with a sharp lozenge graver. Next I grind it to fit the hole of the balance. This is done with a steel lap of the form of Fig. 5, using as abrasive medium fine carborundum powder mixed with oil. First, however, the lap must be put into proper shape and order. It will be observed that the stock of the middle portion in the cylindrical surface of the lap has been removed, leaving at both ends a raised ring. This is done in order to enable us to file it flat longitudinally over its circumference, holding the lap between two fingers, and using a file not coarser than No. 5 cut, turning the lap slowly between the fingers while filing, using but very slight pressure on the file. When the circumference is thus filed evenly, a stroke or two is given on the flat face of the lap, turning it between each stroke in order to cross the lines. This filing will give a degree of roughness to the surface of the lap sufficient to hold the abrasive medium, and serves to keep the front working corner sharp. It has to be repeated quite frequently after using it.

The pivot polishing attachment is now put in place on the lathe bed with the index of the swivel set so as to give half a degree taper to the axis we wish to grind. To accomplish this it is essential that the center of the lap should be at the same height from the bed of the lathe as the center of the lathe spindle. This is easily done by means of a male center inserted into the spindle of the pivot polisher, with which it is provided. We next put a trifle of carborundum powder on to the lap, feed it up to the work gently by means of the feed screw until it touches, and grind while moving the spindle backwards and forwards in its bearings, with the lathe in rapid motion, allowing the lap to touch both the cylindrical portion of the axis and the seat for the balance in the coarse of its backward and forward motion. The grinding spindle must be belted, so that the motion communicated to it is in the same direction as the motion of the lathe spindle. That being the case, the circumferences will, when running alongside each other, run in contrary direction at the touching point. This grinding is kept up until the balance fits onto the axis in such a way that when pushed down onto the seat it is moderately tight. Of course, some experience is necessary to do this, as it is for everything that is to be done right, no matter how perfect our means may be. The feeding must not be too rapid, otherwise it will spoil both the lap and the work. It will be found that it works rapidly enough, and if the blank has been turned down to very nearly the proper size, the work is done in a moment, and perfectly true. It is essential that the front corner of the lap should remain sharp; for this reason the undercutting of the balance seat must be done before commencing the grinding process. In this way the seat for the balance will become dead true to the cylindrical portion of the axis.

We next turn down for the collet axis to within 0.03 of a millimeter of its finished size, at the same time reducing the length of the balance axis to within 0.05 of a millimeter of the finished length, and undercut it deeply for the purpose of riveting the balance to it, as shown in Fig. 11. The collet axis should be turned slightly tapering, the same as the balance axis, and we may step off its length a trifle longer than the finished measure requires. The rest of the upper staff may be turned down to a size corresponding with the lower one, at all events not smaller than 0.5 of a millimeter, and cylindrical. We now mount the pivot polisher again on the lathe and grind the collet axis down to size, as we did the balance axis, and to the same taper, taking care not to grind the length of the balance axis with the front face of the lap beyond its required length when finished. The Grossman round micrometer is convenient for measuring the thickness while the work is in the lathe. Before commencing to grind for the collet it may be well to take off the lap and refinish its grinding surface by filing it as before explained. We should always use a somewhat narrow and new file for this purpose.

When the axis for the collet is thus ground we proceed to finish the rest of the upper staff. For this purpose we now set the index of the swivel, on which the frame of the polisher is mounted, to 0°, so as to grind cylindrically. We may give it a first smoothing with the steel lap and carborundum powder, but if we have turned it smooth with the graver we can proceed immediately with the bell metal lap and diamantine, which will be found to work very rapidly and polish beautifully. Precaution must be taken to undercut a trifle the corner produced by

the meeting of the cylindrical side of the staff and the face of the collet axis, in order not to abraid the sharp corner of the lap. Then use the polishing lap just long enough for this undercut to disappear, when the now polished side of the staff and the top face of the axis for the collet will meet in an invisible corner. Both will be found beautifully polished, flat and true. To clean the work of the oil and polishing material for examination, dip a piece of soft pith into gasoline and hold it against the staff, which will immediately take up all the dirt. Finish cleaning with the dry end of the pith.

(To be continued.)

Horological Curiosities of Former Times at the Exposition.

[*Continued from page 74, Oct. 31.*]

"*PERPETUAL Movement*" *Clocks.* In our age there are few absolute novelties in clocks and pendules, at least so far as relate to ingenious oddities. The two timepieces which we reproduce in Figs. 5 and 6 seem to have only balls for a motor and are in the contemporaneous French Exposition. The idea of securing motive power, either by the fall of balls or by their constant weight, dates from times remote. To a certain extent they are found in the ancient Arabian clepsydras. Though the one presented by

FIG. 5.—CONSTANT FORCE BALL PENDULE.

Haroun-al-Raschid to Charlemagne had water for its principal motor, the hours were sounded by balls falling on a bell. Without going back so far we find in the drawings and descriptions of Baron Grollier de Servière, the application of the idea to the clocks which he constructed in the 17th century. In his own words, "These machines are very curious, and though most of them have for their principle the elastic virtue of springs, they may be regarded as little prodigies of art, which, animated, so to speak, by inanimate bodies, seem to perpetuate their movements to infinity." The amusing side in this description is its attempt to pass off these objects as clocks having perpetual movement. If the description is to be relied upon, these clocks must have soon forgotten all the perpetual movement that they ever knew.

The inventions of Baron Grollier de Servière, like those of more recent times, were evidently extremely ingenious. But a great deal of the ingenuity employed is for the purpose of concealing the mechanism indispensable for replacing the energy expended in the working of every machine. A subterfuge must, of necessity, be employed, otherwise the invention would lose a great part of its attraction. In the clock represented in Fig. 5 the motive power is due to the weight of the balls engaged on half the circumference of the overshot wheel which works the wheel's range. The arrangement of wheels is ordinary and there is nothing for special remark except the motor. The force of this is constant. The balls fall on the wheel through an orifice made in the lower part of the cornice. The wheel, on revolving, brings the empty buckets in succession before the opening. The balls fall into them and carry the wheel round by their weight. After passing the horizontal diameter, they have a tendency to fall out, but are retained by a guide formed of a bent strip of copper, which follows the periphery of the wheel to the extremity of the vertical diameter. At this point is an orifice in the pediment through which the balls escape, disappearing in a drawer. Every week they are simply taken out and put again in the box, which is situated under the lion and forms an acroterium. This enclosure is so contrived that the balls, with the aid of a guide, arrange themselves in file on an inclined plane, which carries them to the opening through which they are to fall, as we have described. The total number of balls is 18, of which 6 are always in action. The clock has a height of 0.52 meter and a width of 0.29 meter.

Fig. 6 is the representation of a clock having more varied functions than the preceding, but utilizing the same motive principle. The balls are smaller and more numerous, and their weight is brought on one-half of the overshot wheel, which impels the movement of the clock. The appearance of this part brings to mind the hydraulic wheels of certain mills or factories that utilize waterfalls of great height. The balls pass through the slide *A* at the top of the wheel, and fall through an opening *B*, into the empty cavity at the end of the slide. The wheel in its circular course would allow the balls to fall out if they were not, as in the preceding illustration, kept in place by a ribbon of metal to the bottom of the wheel, where they pass into another slide *D*, and are carried to the cup chain, which receives them at *E*. This chain is actuated by wheel work and spring, carefully concealed in the pediment of the clock. The mechanism runs for a week and is the secret of the "perpetual motion." As a correlation is necessary between the fall of the balls above and the fall below, the chain advances intermittently, regulated by the movement of the clock, and this by the aid of a system of levers governed by a toothed wheel behind the hands at the center of the dial. The total number of balls is 40, of which 20 are constantly at work in the wheel. They fall from the slide above into the wheel and from the wheel below into the other slide at intervals of a minute, but not synchronously. For example, if the ball above falls from the slide the instant the hand marks a minute on the dial, the next one following will fall one minute afterwards, whereas the ball below will not quit the wheel until the hand marks the half minute, and so on. The purpose of this is to increase the curious visible activity of the piece, as it can be seen to take a step every 30 seconds. The case of the

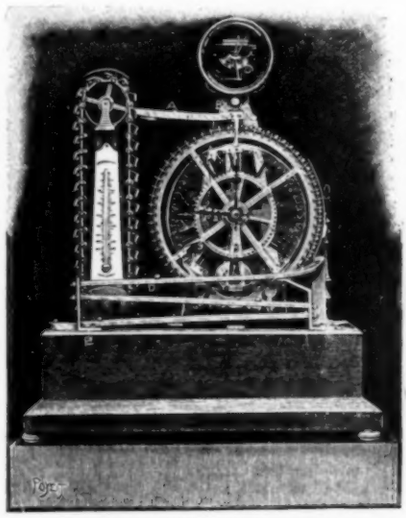


FIG. 6.—CIRCULATORY BALL PENDULE.

clock is 0.55 meter in height and 0.46 meter in width.—Translated from *La Nature.*

A Monster Clock.

THE work on the Lyons R. R. station is drawing to an end. Now the attention of travelers and of the inhabitants of that quarter is attracted to the four faced clock, which has been perched on the top of the turret fronting the Rue de Lyon. The dimensions of the clock exceed, we believe, those of any other in France. Each dial is exactly 5 meters in diameter and the hands are 3.80 meters in length. On going from the Bastile, though the station is several hundred meters distant, the traveler can readily see whether or no he has missed his train.

"No young man," said the solemn and aphorismic person, "can succeed by keeping his eye on the clock."

"How about the watchmaker?" asked the impudent person.—Indianapolis *Press.*

MERCANTILE FOUNTAIN PENS. NONE BETTER!

AIKIN, LAMBERT & CO.,
19 Maiden Lane, New York.

Manufacturers and Exporters,
GOLD PENS, PENCILS, Etc.
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

AIKIN-LAMBERT JEWELRY CO.

JOBBERS IN
Watches, Jewelry, Chains, Novelties, &c.
LATEST DESIGNS. LOWEST PRICES.
19 MAIDEN LANE, NEW YORK.

IMPORTERS OF
DIAMONDS

WOOD & HUGHES,
Sterling Silverware Manufacturers,
FINE PLATED WARE.
No. 24 John Street, - New York.

ROLLED PLATED GOODS
OF EXTRA QUALITY.
SILK-MOUNTED VESTS, FOBS, BUTTONS.
WALTER E. HAYWARD, Attleboro, Mass.

Catalogue No. Seven
now ready for distribution. Send for a copy. Sent free.

Simmons & Paye Mfg. Co.,
Providence, R. I.

H. M. RICH & CO.,
Jewelry Auctioneers,
7 and 9 Franklin St.,
BOSTON, MASS.

WOOD ENGRAVINGS.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,
Tel., 370 Cortlandt. NEW YORK.

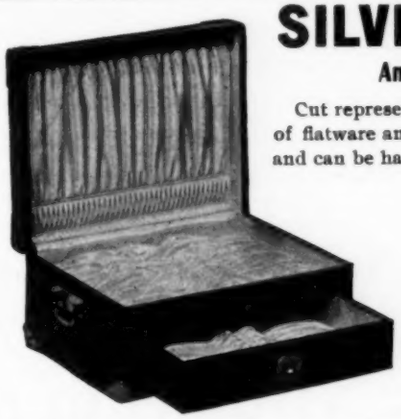
SEND FOR PRICE-LIST.

SPECIAL LINES FOR JEWELERS.

Fine Leather Goods,
Pocket Books, Card Cases,
Photo Frames, Stationery Sets, Etc.

L'ART NOUVEAU
HIGH ART DECORATIVE NOVELTIES.

C. F. RUMPP & SONS,
Fifth and Cherry Streets, PHILADELPHIA.
NEW YORK SALESROOM, 621 Broadway.



SILVERWARE CHESTS
Another one of our SPECIALTIES.

Cut represents chest for 24 pieces of flatware or 12 pieces of flatware and 4 fancy pieces, both popular combinations, and can be had in any color wood.

Send for prices on special combinations.

S. VALFER. L. WEIL.
S. VALFER & CO.,
Manufacturers of
Jewelry and Silverware Boxes, Trays, Chests, etc.,
33 Maiden Lane, New York.
Send for Catalogue.

TECHNICAL INSTITUTE FOR AMERICAN OPTICIANS.
SCIENTIFIC COURSE FOR PRACTICAL MEN AND WOMEN.

DIOPTOMETRY.
- (a) Objective.
  1. Ophthalmoscopy.
  2. Skiascopy.
  3. Ophthalmometry.
- (b) Subjective.
  1. Binocular vision—Phorometry.
  2. Peripheral vision—Perimetry.
  3. Central vision—Refractometry.

"Eye Defects," bound in muslin, $1.00.
For terms and important particulars, write to R. H. KNOWLES, M. D., No. 11 John St., New York City.

Retiring from the China Business.

POSITIVE AND ABSOLUTE

CLEARANCE SALE

OF OUR ENTIRE STOCK OF

PORCELAIN, CHINA, FAIENCE, PARIAN, BISQUE, FRENCH BRONZE, CABINETS AND ENAMELS.

10% to 30% Discount from Regular Prices.

Large assortment of Strass, Pearl and Bronze Photograph Frames, French Bisque, China Clocks, Ball Clocks, Imitation Bronzes, Cabinets, Cut and Blown Glass, Tantalus Sets, Coal Boxes in Brass or Oak, Oak Bellows, Glass Curios in the shape of Birds and Animals, etc., etc.

LE BOUTILLIER & CO.,

IMPORTERS AND JOBBERS,

18 East 17th Street, NEW YORK.

Limoges China.

THESE MARKS ON LIMOGES CHINA

FRANCE On White — AND — C. AHRENFELDT LIMOGES On Decorated

MEAN STANDARD OF MERIT.

Goods so stamped are the very highest grade of French China, the only kind a jeweler ought to handle; the kind which his customers demand and the kind that will sell most readily at a good profit.

We always have on hand a large assortment of STOCK GOODS in the most up-to-date patterns FOR IMMEDIATE DELIVERY, and are constantly adding to our IMPORT LINES for the SPRING TRADE.

FULL ASSORTMENTS OF GLASSWARE AND BRIC-À-BRAC ESPECIALLY SELECTED FOR JEWELERS.

CHARLES AHRENFELDT & SON,

50-52-54 MURRAY STREET, NEW YORK.

PARIS. LIMOGES. CARLSBAD. LONDON.

THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

GREAT OPPORTUNITY FOR JEWELERS.

LE BOUTILLIER & CO., the well known importers of fine china, bric-à-brac, pottery, etc., have decided to retire entirely from the china business and will hereafter devote their efforts exclusively to certain particular lines of art novelties and glass ware. For this reason they are now clearing out the entire stock of porcelain, china, faience, bisque, French bronzes, enamels, clocks and other fine goods contained in their warerooms, 18 E. 17th St., New York, at prices which are advantageous to their customers. The high character of the goods carried by this firm is well known to all jewelers handling such wares, and the opportunity for bargains afforded by this clearance sale is one such as is seldom offered to the trade.

*

LARGE, HANDSOME VASES.

LARGE, handsome vases suitable as cabinet ornaments or as side pieces for clocks are shown in many shapes and sizes by F. Kroeber & Co., 14 Maiden Lane, New York. These pieces, which have but recently been introduced, are of American manufacture, though they simulate in style and effect certain French vases heretofore handled by jewelers. They have bodies of porcelain decorated with figure panels *à la* Watteau and small flowers, and come with rich gilt mountings at the necks and stems. The mountings are of many styles.

*

EXHIBIT OF CUT GLASS.

THE International Silver Co. have closed the temporary salesrooms at 11 Dey St., New York, where they recently exhibited a fine assortment of the latest productions in cut glass of their own manufacture.

*

NEW WOODEN MANTEL CLOCK.

A NEW wooden mantel clock just added to the assortment of their own productions by Harris & Harrington, 32 Vesey St., New York, is in large size and of a design unusually chaste and graceful. It is one sure to prove successful among those whose purchases are dictated by taste and culture.

LOCKE ART GLASS.

JOSEPH LOCKE & SON, manufacturers of "Locke art glass," have given up their branch office which they opened this Spring at 7 Maiden Lane, New York.

THE RAMBLER.

A Dog's Collar.

THE sale of the effects of the noted Mlle. X. has attracted much attention. The jewelry was displayed in large show cases. Streams of diamonds, bracelets set with rare gems, rings, brushes and various ornamented objects, showed that the fine lady had bought without stint, lavishing on the jewelers the money lavished upon her.

The article that caused the most astonishment was a dog's collar, ornamented with precious stones. The bidding for it was very spirited. The buyers, excited by the competition, held their breath, as it was passed from hand to hand for examination. The bidding stopped at 21,000 francs. "What! only 21,000 francs?" cried the auctioneer for the last time. No other object brought so high a price.

Transported by a singular fancy the mistress of the dog had spared neither gold nor gems in the decoration of the collar.—*Le Diamant.*

Lex Heinze and Jewelry.

IN "moral" Berlin policemen have been sent around to all the fashionable jewelry stores and requested the owners to remove cigarette cases and other articles with nude or little clothed female figures from their show windows. Hence, manufacturers of such "risqué" articles will do well, says the *Deutsche Goldschmiede Zeitung*, to supply their products in future with plenty of fig leaves in modern style.

Hamburg's Christening Gift.

THE christening gift of the city of Hamburg for the youngest son of Prince Henry of Prussia consists of a fac simile of the Hamburg Admiralty yacht of 1755, made of silver and richly gilt. A hatchway on the deck can be opened so that the "cargo," a silver set, becomes visible. The piece is about 85 cm. in height.

American Sangfroid.

AMONG the foreigners attracted to the Exposition, the English, Americans and Germans manifested the most interest, to the great satisfaction of our jewelers, who know that they are generally the promptest and most liberal purchasers. But at every hour of the day it is necessary that there should be at hand in places of business intelligent employes, capable of improving every opportunity of sale, however large may be the transaction. For neglecting this precaution one of the most important houses in the Rue de la Paix, we might say with more precision, near the Place Vendôme, lost, in the temporary absence of the principal, the sale of a necklace at 130,000 francs. The necklace, exposed in the show window, had attracted the attention of a prominent American and accorded with his tastes. He entered and inquired the price.

"One hundred and thirty-five thousand francs," was the answer of the clerk.

"Well, I will give you 130,000," and the American proceeded to count out 130 bank notes of a thousand francs each, when the clerk, becoming distrustful and fearing that he had stated too low a price, suspended the transaction and begged the American to call again.

Annoyed by this indecision, the would-be purchaser, of course, did not call again. On his return the proprietor, informed of the fact, could only reproach his over-prudent representative, for at 130,000 francs the sale would have been very advantageous. —Translated from *Le Diamant.*

The Opal as a Love Token.

THE opal is no longer considered of evil omen by those who are the best informed. It has become popular to believe that instead of ill-luck the opal carries with it the best luck and happiness in its highest form. Indeed, it is now considered the token of mutual love, burning brightly in all the colors of the rainbow. It is the gift of lover to sweetheart, the symbol of an eternal devotion, and of so devoted a character as to show itself in constant and fiery flashes of beautiful color. To emphasize this romantic idea the opal is now cut in the form of a heart, and the sentiment of a heart on fire with love is one which appeals to all lovers. This heart, when small enough, is set in a ring. These hearts are also used for the centers of brooches.—Brooklyn *Daily Eagle.*

NOV 10 1900

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WORKSHOP NOTES.

To Color Clock Hands Red.—Heat by means of the lamp a mixture of two parts of carmine, two parts of silver chloride and one part of Japanese varnish until a paste-like mass results. Apply a little of this on the hands, which are next heated upon a copper plate until the desired color is obtained.

To Clean Matt Gold.—Take 80 grammes of chloride of lime, rub it up with a gradual admixture of water into a thin, uniform paste, which is poured into a solution of 80 grammes of bicarbonate of soda and 20 grammes of cooking salt in 3 liters of water. Shake and let stand for several days before use. If the preparation is to be kept for a long time the bottle must be preserved, well corked up, in the cellar. For use, the tarnished articles are laid in a dish and the previously well shaken liquid is poured over them so as to just cover them; leave them in it for some time. In obstinate cases a little heat may be employed. After that the objects are washed off, rinsed with alcohol and dried in saw dust.

Antique Silver.—There are various processes for producing antique silver, either fat or oxidized. I will give a few easy ones of the former class:

1. To a little copal varnish add some finely powdered ivory black. Thin with spirits of turpentine and rub with a brush dipped into this varnish the objects to be treated. Allow to dry for an hour and wipe off the top of the articles with some rag, so that the black remains only in the hollows. If a softer tint is desired, apply again with a dry brush and wipe as the first time. The coating of black will be weaker and the shade handsomer.

2. Proceed same as per No. 1, but substitute graphite for the ivory black.

3. Take printing ink mud, add a little spirit of turpentine and a little linseed oil and otherwise follow same instructions as for Nos. 1 and 2. There is more spirit of turpentine required than oil, about double. I would add that of the three processes I would give the preference to the last.—From the French of Marcel Bourdais.

Indian Engineering says the output at the jade mines in 1899 was abnormally small, owing to the early rains, which filled the mines with water. This year is said to have been a record one, and the license holders are said to have netted some 70,000 rupees, partly in dues and tolls and partly from their shares in the mines. The demand for amber is said to be diminishing. Some small amber mines have been closed, owing to the inferior quality of the output, and practically no amber has been brought down from the Hukong Valley this season.

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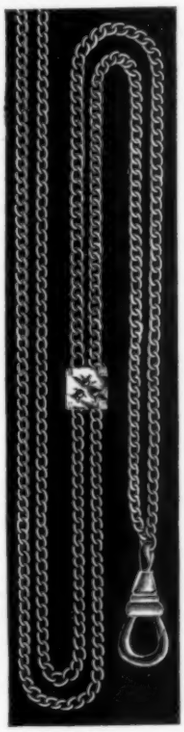

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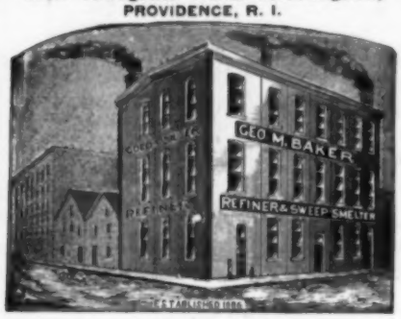

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